

# Enter To Win One Of Two Fantastic Prizes!

Take a moment to tell us how you enjoyed your tour of the SmartSuite 97 Solutions CD. Later this year, we will have a drawing where you could win either an **IBM ThinkPad 365XD** or a **Tektronix Phaser 350 Color Printer**. Simply answer the questions below, fax or mail us your responses, and you'll automatically be entered into the drawing. (Incomplete entries are ineligible for sweepstakes.)

1. Are you a Lotus Business Partner or Reseller?  Yes [A]  No [B]
2. How did you obtain the SmartSuite 97 Solutions CD?  Advertising [A]  Tradeshow [B]  
 Lotus Seminar [C]  Lotus Rep [D]  IBM Event/Rep [E]  Web [F]  Other [G] \_\_\_\_\_
3. Do you currently use a suite of office products in your office setting?  Yes [A]  No [B]  
If yes, which one:  
 Lotus SmartSuite [A]  Microsoft Office [B]  Corel Suite [C]  Other [D] \_\_\_\_\_
4. What is the number of networked computers in your company?  
 1-9 [A]  10-99 [B]  100-499 [C]  500-999 [D]  1000-4999 [E]  5000+ [F]
5. How do you connect to the Internet?  Don't connect [A]  
 Dial-up modem to service provider [B]  High-speed dedicated access (ISDN, T1 or T3 etc.) [C]
6. From where do you connect to the Internet?  
 Not at all [A]  From work only [B]  From home only [C]  Both home & at work [C]
7. Did you install some or all of the product trials contained on the SmartSuite 97 Solutions CD?  
 Yes [A]  No [B]  
If yes, which ones:  1-2-3 [A]  Word Pro [B]  Freelance Graphics [C]  Approach [D]  
 Organizer [E]  ScreenCam [F]  
If no, why not? \_\_\_\_\_
8. What information contained on the SmartSuite 97 Solutions CD did you find most valuable?  
(please rank from 1 – 10, where 1= most valuable and 10 = least valuable)  
\_\_\_\_ Competitive Guides [A]                      \_\_\_\_ Product Trials [B]                      \_\_\_\_ Brochures [C]  
\_\_\_\_ ScreenCam Movies [D]                      \_\_\_\_ Product Overviews [E]                      \_\_\_\_ Fact Sheets [F]  
\_\_\_\_ Multimedia Content and Video Clips [G]                      \_\_\_\_ Direct Links to Lotus' and other companies' Web sites [H]  
\_\_\_\_ Smart Games "lite" version [I]                      \_\_\_\_ IBM ThinkPad and Tektronix Printer Contest [J]
9. After having used the SmartSuite 97 Solutions CD, are you interested in:  
9a. Upgrading existing Lotus or competitive products to:  SmartSuite 97 [A]  1-2-3 97 [B]  
 Word Pro 97 [C]  Approach 97 [D]  Freelance Graphics 97 [E]  Organizer 97 [F]  None [G]  
9b. Purchasing/evaluating Lotus SmartSuite 97:  Yes [A]  No [B]  
9c. Getting more information and speaking with a Lotus Representative:  Yes [A]  No [B]
10. What is your role in the purchase [PC software] process?  
 Influencer [A]  Purchaser [B]  Evaluator [C]  None [D]
11. How soon do you or your Company need this [PC software]?  
 No immediate plans [A]  3-6 months [B]  6-12 months [C]  1+ year [D]

## Customer Information (please print):

Name: \_\_\_\_\_  
Company Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Address 1: \_\_\_\_\_  
Address 2: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Business Phone: \_\_\_\_\_ Business Fax: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

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## Official Rules:

1. No purchase necessary.
2. Enter between May 1, 1997 and December 31, 1997. Answer all questions, fill in the contact information, and enter by faxing this form to 414-377-3605, or mailing this form to Lotus Development, SmartSuite Solutions 97 CD Giveaway, PO Box 411, Grafton, WI 53024. All entries must be postmarked by December 31, 1997.
3. Two winners will be drawn from the entries. The drawing will be conducted on or about January 5, 1998. Winners will be notified by mail.
4. One Tektronix Phaser 350 Network Color Printer (estimated retail value \$5,495) and one IBM ThinkPad 365XD (estimated retail value \$2,500) will be awarded.
5. One entry per name and address. Winners must be 18 years of age or older.
6. No cash substitutes will be made. Prizes are subject to change without notice and may be substituted by sponsor with an equivalent or greater value prize. Sweepstakes open to legal residents of United States and Canada, excluding Quebec. Sweepstakes void where prohibited by law or regulation. Any applicable local, state, or federal taxes are the responsibility of the winners. All entries become the property of the sponsor. Winners will be required to sign an affidavit of eligibility, and prize and publicity (where permitted) release.
7. Not responsible for late, lost, misdirected, illegible or incomplete entries.
8. This offer is not open to employees and their families of Lotus Development Corporation, IBM, and their promotion or advertising agencies.
9. Contest drawing will be conducted by FMA, Inc., an independent judging firm whose decisions are final.
10. The odds of winning are dependent on the number of entries received. For a list of winners, send a self-addressed, stamped envelope by January 31, 1998 to SmartSuite Solutions CD Giveaway Winners List, PO Box 411, Grafton, WI, 53024.