



# Lotus Information

## United States

### AL

#### Birmingham

New Horizons Computer Learning Center 205-942-2522

#### Hoover

ExecuTrain of Birmingham 205-987-9877

#### Huntsville

New Horizons Computer Learning Center 205-722-0211

#### Mobile

ExecuTrain of Mobile 334-344-4105

### AZ

#### Phoenix

Typetronics Business Systems, Inc. 602-274-7253

ExecuTrain of Phoenix 602-955-7787

New Horizons Computer Learning Center 602-437-3000

#### Tucson

ExecuTrain of Tucson 520-750-8500

Automation Center 520-882-9287

### CA

#### Bakersfield

New Horizons Computer Learning Center 805-397-3606

#### Culver City

New Horizons Computer Learning Center 310-838-4888

#### Fairfield

New Horizons Computer Learning Center 707-427-8500

#### Fresno

Productivity Point International/Fresno 209-244-6300

#### Gardena

ExecuTrain of South Bay 310-515-6979

<b>Irvine</b>	
Catapult	714-261-0477
<b>Long Beach</b>	
Drake Computer Training	310-427-7012
<b>Los Angeles</b>	
Catapult	310-478-1805
Catapult	310-478-1805
<b>Newport Beach</b>	
Learnssoft, Inc.	714-253-7700
<b>Ontario</b>	
ExecuTrain of Inland Empire	909-483-1670
<b>Riverside</b>	
New Horizons Computer Learning Center	909-369-9000
<b>Sacramento</b>	
Computer Utilization, Inc.	916-364-0203
New Horizons Computer Learning Center	916-641-8500
ExecuTrain of Sacramento	916-927-7990
Catapult	916-924-4880
<b>San Diego</b>	
Learnssoft, Inc.	619-546-1400
ExecuTrain of San Diego	619-552-8800
New Horizons Computer Learning Center	619-558-5555
<b>San Francisco</b>	
Dublin Group	415-227-4800, ext. 156
PC ETCETERA, Inc.	415-291-8585
Catapult	415-908-0660
Productivity Point International/San Francisco	415-243-0100
Datatraining	415-442-0101
<b>San Jose</b>	
Catapult	408-383-7430
ExecuTrain of San Jose	408-436-7990
New Horizons Computer Learning Center	408-467-0300
<b>San Ramon</b>	
Catapult	510-866-1744
<b>Santa Ana</b>	
New Horizons Computer Learning Center	714-556-1220
ExecuTrain of Los Angeles	714-221-0300
New Horizons Computer Learning Center	714-556-1220
<b>Santa Clara</b>	
Productivity Point International/Santa Clara	408-748-2990
Professional Software Training Company	408-567-9178

**Stockton**

New Horizons Computer Learning Center 209-951-8500

**Tustin**

Micro Center Computer Education 714-566-8516

SOFT - TRAIN, Inc. 714-566-0100, ext. 135

**Upland**

California Computer Schools, Inc. 909-981-6331

**Walnut Creek**

New Horizons Computer Learning Center 510-933-9955

**Westlake Village**

New Horizons Computer Learning Center 805-496-9690

**CO****Aurora**

New Horizons Computer Learning Center 303-745-0100

**Boulder**

ExecuTrain of Boulder 303-440-5800

Catapult 303-541-0655

**Colorado Springs**

ExecuTrain of Colorado Springs 719-531-7442

**Denver**

Catapult 303-220-5118

ExecuTrain of Denver 303-773-8244

Productivity Point International/Denver 303-756-5756

**CT****Hamden**

Catapult 203-230-2595

**Hartford**

Syllatrex International, Inc. 203-233-3460

Catapult 860-956-7238

**North Stonington**

Mashantucket Pequot Academy 860-885-4913

**Shelton**

CPCE, Inc. 203-925-0400

**Stamford**

Personal Computer Learning Centers 203-329-3930

ExecuTrain of Fairfield County 203-322-8444

Catapult 203-356-4820

**Windsor**

Key-Logic 860-688-3500

New Horizons Computer Learning Center 860-298-7070

**DC****Washington**

Personal Computer Learning Centers	703-648-0888
Catapult	202-296-5386
Future Enterprises, Inc.	202-662-7676, ext. 750
Productivity Point International/DC	202-296-2911
Knowlogy, Inc.	703-532-1000

**DE****Wilmington**

Online Consulting	800-288-8221
-------------------	--------------

**FL****Clearwater**

New Horizons Computer Learning Center	813-791-6224
---------------------------------------	--------------

**Fort Lauderdale**

ExecuTrain of Fort Lauderdale	305-772-4010
Productivity Point International/Fort Lauderdale	954-723-9801

**Jacksonville**

PLM TRAINING SOLUTIONS, INC.	904-363-3866
Productivity Point International/Jacksonville	904-281-9880

**Maitland**

ExecuTrain of Orlando	407-660-2000
Productivity Point International/Central Florida	407-667-8889
New Horizons Computer Learning Center	407-667-7757

**Miami**

ExecuTrain of Florida	305-470-2001
-----------------------	--------------

**Pensacola**

New Horizons Computer Learning Center	904-434-3414
---------------------------------------	--------------

**Tampa**

ExecuTrain of Tampa	813-288-2000
Productivity Point International/Tampa	813-289-2732

**GA****Alpharetta**

ExecuTrain Corporation, Inc.	770-667-7700
------------------------------	--------------

**Atlanta**

Catapult	770-955-8990
Kaplan Communications	404-633-8535
ExecuTrain of Atlanta	770-396-9200
Productivity Point International/Atlanta	404-816-5833

New Horizons Computer Learning Center	404-235-3500
Catapult	770-955-8990; 770-551-8704
Catapult	770-955-8990; 404-688-8811
<b>Marietta</b>	
Micro Center Computer Education	770-859-1544
<b>HI</b>	
<b>Honolulu</b>	
Computer Training Academy	808-531-0575
Corporate Training Center	808-522-8822
<b>IA</b>	
<b>Des Moines</b>	
Integrated Software Solutions, Inc.	800-791-9322
<b>West Des Moines</b>	
ExecuTrain of Des Moines	515-222-1919
Productivity Point International/Des Moines	515-221-0646
<b>IL</b>	
<b>Chicago</b>	
Catapult	312-444-9388
Computer Workshop, Inc.	312-559-1345
Micro Center Computer Education	312-236-7483
Productivity Point International/Chicago	312-332-3865
ExecuTrain of Chicago	312-422-1506
<b>Downers Grove</b>	
Computer Workshop, Inc.	708-971-0004
Catapult	708-515-5300
<b>Hinsdale</b>	
Productivity Point International/HQ	630-920-0980
<b>Lincolnshire</b>	
Catapult	708-267-1901
<b>Peoria</b>	
ExecuTrain of Central Illinois	309-674-8000
<b>Rolling Meadows</b>	
ExecuTrain of Chicago	847-806-6515
<b>Rosemont</b>	
Crawford & Associates, Inc.	847-698-6670
<b>Schaumburg</b>	
Catapult	708-619-4210
Computer Support Centres	847-397-8000

**IN****Elkhart**

Productivity Point International/Elkhart 219-293-7758

**Indianapolis**

Productivity Point International/Indianapolis 317-573-2320

**Merrillville**

Compu-Train, Inc. 219-791-9602

**KS****Overland Park**

New Horizons Computer Learning Center 913-677-9933

ExecuTrain of Kansas City 913-451-2898

Productivity Point International/Kansas City 913-383-3400

**Wichita**

ExecuTrain of Wichita 316-267-4000

New Horizons Computer Learning Center 316-687-2600

**KY****Lexington**

Computer Training Solutions, Inc. 800-262-1771

ExecuTrain of Kentucky/Lexington 606-271-0296

New Horizons Computer Learning Center 606-266-2900

**Louisville**

ExecuTrain of Kentucky 502-429-6444

Productivity Point International/Louisville 502-423-0919

New Horizons Computer Learning Center 502-426-8519

Knowledge Link 502-583-4333

**LA****Baton Rouge**

Productivity Point International/Baton Rouge 504-295-4130

**Metairie**

AmeriData Learning, Inc. 504-454-9369

New Horizons Computer Learning Center 504-456-3600

**New Orleans**

ExecuTrain of New Orleans 504-593-2200

Productivity Point International/New Orleans 504-523-5111

**Shreveport**

New Horizons Computer Learning Center 318-869-4999

**MA****Acton**

Glow Training Center 508-264-0222

**Boston**

Catapult 617-737-1286

PRA Computer Training Group 800-244-4772

Productivity Point International/Boston 617-964-5858

**Burlington**

New Horizons Computer Learning Center 617-229-9565

**Cambridge**

Micro Center Computer Education 617-234-6416

**Newton Lower Falls**

Productivity Point International/Boston 617-964-5858

**Waltham**

Catapult 617-684-0132

**MD****Baltimore**

ExecuTrain of Baltimore 410-602-0200

New Horizons Computer Learning Center 410-597-9722

Catapult 703-893-7638; 410-234-2872

**Bethesda**

Catapult 703-893-7638; 301-215-6920

Electronic Learning Facilitators, Inc. 301-986-4929

**Rockville**

Officepro, Inc 301-468-3312

**ME****Augusta**

Capitol Computers 207-623-2700

**Portland**

Productivity Point International/Portland 207-772-2335

**MI****Bingham Farms**

Lanista Computer Training 810-644-9885

**Dearborn**

National TechTeam 313-277-2277

**Grand Rapids**

Productivity Point International/Western Michigan 616-735-1000

New Horizons Computer Learning Center 616-975-7500

**Kalamazoo**

Arienne Associates 616-329-4011

**Livonia**

New Horizons Computer Learning Center 313-525-1501

**Okemos**

ExecuTrain of Lansing 517-347-7007

Automation Resources, Inc. 517-349-3446

**Southfield**

Catapult 810-353-4800

ExecuTrain of Detroit 810-352-9210

**Troy**

Computools, Inc. 810-244-9777

Productivity Point International/Detroit 810-952-5212

**MN****Bloomington**

Firststaff Computer Learning Center 612-893-7555

ExecuTrain of Minneapolis 612-921-8844

HTR 612-835-3590

**Edina**

Catapult 612-920-2657

Institute for Advanced Technology, Inc. 612-831-9257

**Minneapolis**

Catapult 612-673-0290

Productivity Point International/Minneapolis 612-341-0750

New Horizons Computer Learning Center 612-798-3702

**MO****Creve Coeur**

Wordlink 314-878-1422

**St. Louis**

Systems Service Enterprises, Inc. 314-997-4700

Productivity Plus 314-569-2901

Productivity Point International/St. Louis 314-426-2200

New Horizons Computer Learning Center 314-429-3311

ExecuTrain of St. Louis 314-469-9979

**NC****Charlotte**

New Horizons Computer Learning Center 704-522-9747

ExecuTrain of the Carolinas 704-549-9555

Carlson Compute 704-339-0855



**Greensboro**

ExecuTrain of the Carolinas 910-297-4881

**Raleigh**

Computer Decisions, Inc. 919-460-0071

ExecuTrain of the Carolinas 919-833-5196

Productivity Point International/Raleigh 919-878-1994

**Shelby**

Software Training Service, Inc. 704-482-4976

**NE****Lincoln**

ExecuTrain of Lincoln 402-397-7772

New Horizons Computer Learning Center 402-489-8811

**Omaha**

ExecuTrain of Nebraska 402-397-7772

New Horizons Computer Learning Center 402-331-4123

**NH****Bedford**

Productivity Point International/Bedford, NH 800-585-3276

**Nashua**

New Horizons Computer Learning Center 603-882-4900

**NJ****Edison**

Personal Computer Learning Centers 908-494-6400

**Iselin**

CALC/Canterbury 201-539-6050

Productivity Point International/Iselin 908-548-9000

New Horizons Computer Learning Center 908-767-1000

**Morristown**

Computer Applications Learning Center 201-539-6050

**Mt. Laurel**

Productivity Point International/Mt. Laurel, NJ 609-234-5051

**Parsippany**

Catapult 201-331-9561

ExecuTrain of New Jersey 201-539-4444

**Saddle Brook**

CALC/Canterbury 201-712-0606

**Somerville**

Transnet Corporation 908-253-0500

**Union**

Alphatrain 908-688-1990

**Voorhees**

New Horizons Computer Learning Center 609-435-4080

**NM****Albuquerque**

Pat Goodwin's Computer Learning Center 505-265-8441

ExecuTrain of New Mexico 505-889-0737

**NV****Las Vegas**

Learning Center 702-365-8885

Executrain of Nevada 702-248-9000

Productivity Point International/Las Vegas 702-365-1900

**Reno**

Productivity Point International/Reno 702-829-8300

**NY****Albany**

Sage Colleges/ICET 518-445-1707

**Buffalo**

ExecuTrain of Buffalo 716-681-4500

**Dewitt**

ExecuTrain of Syracuse 315-446-2515

**Garden City**

GLTN Computer Consultants, Inc. 516-222-0222; 800-564-GLTN

**Getzville**

New Horizons Computer Learning Center 716-688-5353

**Hauppauge**

ExecuTrain of Long Island 516-366-3232

**Latham**

New Horizons Computer Learning Center 518-786-3666

**Melville**

Productivity Point International/Melville 516-694-0202

**New York**

Buller, Owens and Associates 212-921-0774

PC ETCETERA, Inc. 212-736-5870

Personal Computer Learning Centers 212-953-9800

CPCE, Inc. 212-840-2470

CALC/Canterbury 212-765-9670

Tiger Information Systems 212-425-3058

PC Learn	212-687-2506
PTS Learning Systems	212-681-1421
Catapult	212-755-1935
ExecuTrain of New York City	212-338-0967
Productivity Point International/New York	212-398-6410
New Horizons Computer Learning Center	212-971-7068
CALC/Canterbury	212-765-9670
Computer City	800-THE-CITY (800-843-2489)
Xincon Technology School	212-465-8833

### **Purchase**

Catapult	914-251-0822
----------	--------------

### **Rochester**

Logical Operations, Inc.	800-456-4677
ExecuTrain of Rochester	716-427-8530
Productivity Point International/Rochester	716-467-0760

### **Syracuse**

Syracuse Univ. Center for Business Information Tech.	315-443-4895
--	--------------

### **Tarrytown**

Personal Computer Learning Centers	914-347-3200
ExecuTrain of Westchester	914-631-4100

### **Vestal**

P.C. Market Group, Inc. dba CYBERCity	607-729-2990
---------------------------------------	--------------

## **OH**

### **Cincinnati**

Rippe & Kingston Group, Inc.	513-977-4812
Productivity Point International/Cincinnati	513-772-5277
Catapult	513-891-6821
Knowledge Link	513-421-0332
TACTIX Consulting Group, Inc.	513-333-4146
ExecuTrain of Cincinnati	513-769-6913

### **Cleveland**

New Horizons Computer Learning Center	216-520-0066, ext. 138
---------------------------------------	------------------------

### **Columbus**

ExecuTrain of Columbus	614-888-7701
Micro Center Computer Education	614-326-8516

### **Dayton**

Productivity Point International/Dayton	513-294-4636
---	--------------

### **Fairborn**

New Horizons Computer Learning Center	513-427-0111
---------------------------------------	--------------

<b>Hilliard</b>	
Micro Center Computer Education	614-777-2813
<b>Independence</b>	
ExecuTrain of Cleveland	216-524-4190
<b>Maumee</b>	
Productivity Point International/Toledo	419-891-9151
Knowledge Link	419-897-2300
<b>Mayfield Heights</b>	
Micro Center Computer Education	216-449-7016
<b>Miamisburg</b>	
Knowledge Link	513-885-6444
<b>Seven Hills</b>	
Productivity Point International/Cleveland	216 642-8676
<b>Sharonville</b>	
Micro Center Computer Education	513-782-8516
<b>Worthington</b>	
Mentor Technologies/Vanstar	614-841-7400
Knowledge Link	614-431-2228
<b>OK</b>	
<b>Oklahoma City</b>	
ExecuTrain of Oklahoma City	405-942-4494
Productivity Point International/Oklahoma City	405-235-8128
<b>OR</b>	
<b>Beaverton</b>	
Kinetic Computer Solutions, Inc.	503-520-0555
New Horizons Computer Learning Center	503-641-8028
<b>Portland</b>	
Catapult	503-293-0668
ExecuTrain of Portland	503-452-6000
Productivity Point International/Portland, OR	503-224-4961
Catapult	503-293-0668
<b>PA</b>	
<b>Allentown</b>	
ExecuTrain of Allentown	610-398-1231
Productivity Point International/Allentown	610-434-7242
<b>Blue Bell</b>	
Productivity Point International/Philadelphia	610-834-1800
<b>Camp Hill</b>	
ExecuTrain of Harrisburg	717-763-4357

**King of Prussia**

Professional Training Services, Inc. 610-265-5001

**Malvern**

Rockey & Associates, Inc. 610-640-4880

**Norristown**

Maxwell Training Centers 610-277-7410, ext.1237

**Philadelphia**

Online Consulting 800-288-8221

Personal Computer Learning Centers 215-568-3500

Catapult 215-568-3930

**Pittsburgh**

ExecuTrain of Pittsburgh 412-788-0680

Catapult 412-281-5277

Productivity Point International/Pittsburgh 412-765-2700

**Plymouth Meeting**

Catapult 610-940-1760

**Radnor**

Micro Center Computer Education 610-989-8416

**West Conshohocken**

ExecuTrain of Philadelphia 610-940-5900

**PR****Hato Rey**

Productivity Point International/Caribbean 809-766-4444

**RI****Cranston**

Systemetrics, Inc. 401-275-2200

**SC****Columbia**

ExecuTrain of the Carolinas 803-772-2499

**Greenville**

Carlson Compute 704-339-0855

**TN****Brentwood**

ExecuTrain of Nashville 615-373-2200

Productivity Point International/Nashville 615-373-4771

**Chattanooga**

ABC Computer Learning 423-894-5506

**Cordova**

ExecuTrain of Memphis 901-753-2200

**Kingsport**

Computer Learning Center 423-279-0515

**Knoxville**

Computer Learning Center 423-691-1515

ExecuTrain of Knoxville 423-690-0018

**Memphis**

Productivity Point International/Memphis 901-685-0119

XL Connect - Memphis 901-685-9844

New Horizons Computer Learning Center 901-375-1533

**Nashville**

InterSys, Inc. 615-331-6000

Athena Computer Learning Center 800-995-9075

New Horizons Computer Learning Center 615-251-6955

**TX****Austin**

ExecuTrain of Austin 512-346-0101

Productivity Point International/Austin 512-452-1200

FutureTech Training, Inc. 512-459-0715

**Bellaire**

BusinessWare Computer Learning Center 713-665-1985

**Dallas**

Software Academy 214-788-1694

New Horizons Computer Learning Center 972-490-5151

Absolute!, Inc. 214-746-5611

ExecuTrain of Dallas 972-387-1212

Productivity Point International/Dallas 214-484-1000

Catapult 214-788-4563

Micro Center Computer Education 214-664-8516

CompuWare Worldwide, Inc. 214-746-5350

**Fort Worth**

Productivity Point International/Fort Worth 817-446-0900

**Houston**

Napier & Judd, Inc. 713-467-8300

Micro Center Computer Education 713-940-8516

ExecuTrain of Houston 713-626-4546

Catapult 713-961-7363

Computer Tech Education Center 713-397-2888; 713-444-5566

**Irving**

Catapult 214-791-0468

**Richardson**

Alliance Training Center 214-644-1450

**San Antonio**

Productivity Point International/San Antonio 210-342-6500

New Horizons Computer Learning Center 210-308-8200

**UT****Midvale**

ExecuTrain of Salt Lake City 801-561-8511

**Salt Lake City**

Productivity Point International/Salt Lake City 801-322-4848

**VA****Fairfax**

Micro Center Computer Education 703-204-8416

**Falls Church**

Knowlogy, Inc. 703-532-1000

**Glen Allen**

Framatome Technologies 804-217-9815

**Lynchburg**

Framatome Technologies 804-832-3800

**McLean**

New Horizons Computer Learning Center 703-749-4083

**Richmond**

ExecuTrain of Richmond 804-330-3800

Productivity Point International/Richmond 804-794-1145

Solution 2000 804-270-3636

**Vienna**

Catapult 703-893-7638

ExecuTrain of Washington D.C. 703-506-9800

Notable Solutions, Inc. 703-827-2980

**Virginia Beach**

Prosoft 804-431-2400

ExecuTrain of Eastern Virginia 804-499-1428

**WA****Bellevue**

Catapult 206-646-6767

Catapult 206-646-6898

ExecuTrain of Seattle 206-454-0844

Productivity Point International/Seattle 206-646-1830

**Everett**

Catapult 206-513-1990

**Fife**

Catapult 206-922-8418

**Kent**

Education & Training Center/Green River  
Community College 206-872-6361

**Puyallup**

RAMCO Consulting Services, Inc. 206-841-8998

**Seattle**

Catapult 206-628-3377

**Spokane**

Productivity Point International/Spokane 509-455-5054

**WI****Brookfield**

Starting Point Technologies, Inc. 414-784-0557

ExecuTrain of Milwaukee 414-792-1880

Entre Computer Center 414-821-1060

**Madison**

New Horizons Computer Learning Center 608-246-8000

ExecuTrain of Madison 608-243-5220

**Middleton**

EXPCT 608-828-8799

**WV****Charleston**

Productivity Point International/Charleston, WV 304-345-3322

**Canada****ALBERTA****Calgary**

SHL Learning Technologies 403-231-5217

PBSC Training 403-234-8087

Productivity Point International/Calgary 403-269-6619

**Edmonton**

PBSC Training 403-424-3710

SHL Learning Technologies 403-448-9125



**BRITISH COLUMBIA****Vancouver**

SHL Learning Technologies	604-640-6924
PBSC Training	604-689-7272
Drake Computer Training	604-669-8789
Productivity Point International/Vancouver	604-687-5000

**Victoria**

SHL Learning Technologies	604-383-4455
Clearway Computer Consultancy	604-477-7779
PBSC Training	604-383-9388

**MANITOBA****Steinbach**

Southeast Computer Services	204-326-5804
-----------------------------	--------------

**Winnipeg**

PBSC Training	204-694-0970
SHL Learning Technologies	204-985-5327
PBSC Training	204-943-0726
Productivity Point International/Winnipeg	204-943-7718

**NEW BRUNSWICK****Dieppe**

BKM	506-857-9620
-----	--------------

**NEWFOUNDLAND****St. John's**

SHL Learning Technologies	709-579-7156
---------------------------	--------------

**NOVA SCOTIA****Halifax**

SHL Learning Technologies	902-420-0599
PBSC Training	902-492-1256

**ONTARIO****Brampton**

SHL Learning Technologies	905-458-8800
---------------------------	--------------

**Etobicoke**

Productivity Point International/Toronto	416-695-1393
--	--------------

**Hamilton**

Productivity Point International/Hamilton	905-526-7545
---	--------------

**London**

Productivity Point International/London 519-679-5550  
ExecuTrain of London, ON 519-642-4449

**Markham**

PBSC Training 905-940-1691

**Mississauga**

Knowledge Alliance 416-733-9509  
PBSC Training 905-279-2022  
SHL Learning Technologies 905-501-8100

**North York**

Knowledge Alliance 416-733-9509  
SHL Learning Technologies 416-222-1555  
Institute for Computer Studies 416-499-9022

**Ottawa**

PBSC Training 613-230-2902  
SHL Learning Technologies 613-751-2001  
LearnQuest Training Centres, Inc. 613-235-1555  
Productivity Point International/Ottawa 613-230-7292  
Delcom International Institute of Office Automation 613-230-3815

**Sudbury**

Productivity Point International/Sudbury 705-671-2022

**Toronto**

Knowledge Alliance 416-733-9509, ext. 339  
PBSC Training 416-777-1930  
Vision Computer Associates 416-323-0406  
Corporate Education Centre 416-864-0282  
Lexus Computer Training 416-964-3466  
SHL Learning Technologies 416-922-9292  
Productivity Point International/Toronto 416-695-1393  
New Horizons Computer Learning Center 416-360-4100  
StarLight, Inc. 416-364-3740  
ExecuTrain of Toronto 416-221-5353

**QUEBEC****Montreal**

SHL Learning Technologies 514-393-9950  
College LaSalle Industries 514-939-4410  
Productivity Point International/Montreal 514-866-1715  
Cytek 514-288-3361  
New Horizons Computer Learning Center 514-843-8051  
PBSC Training 514-932-7233  
Edumicro 514-844-7777

**SASKATCHEWAN**

**Regina**

SHL Learning Technologies

306-525-7137

PBSC Training

306-522-8552



explore lotus on the web  
[www.lotus.com/smartsuite](http://www.lotus.com/smartsuite)

For more information, call  
**1-800-343-5414**  
In Canada, call  
**1-800-GO-LOTUS**

© 1997 Lotus Development Corporation. All rights reserved.  
All product names are trademarks or registered trademarks of their respective companies.