

Riepilogo

Piano di vendite per area

Riepilogo

Area	Previsioni anno in corso
#NAME?	#VALUE!
#NAME?	#VALUE!
#NAME?	#VALUE!

Riepilogo

Effettivo anno precedente

#VALUE!

#VALUE!

#VALUE!

Modello

Piano di vendite per area

Usare l'icona del foglio in alto a destra per creare la propria copia di questo foglio. Non

Area:	#NAME?	Data:	1196	
Clients acquired	Prev. year in effective	year	pre%	Variation
Client 1				Variation
Client 2				
Totale parziale				#VALUE!
				#VALUE!
New clients	Prev. year in effective	year	pre%	Variation
New client 1				Variation
New client 2				
Totale parziale				#VALUE!
				#VALUE!
Potential clients	Value prev. closure	træ	Probabilit...	Potenziale
Potential client 1				annuo
Potential client 2				
Totale parziale				
Tutti i clienti	Prev. year in	Effective ann	pre%	Variation
Totale	#VALUE!	#VALUE!	#VALUE!	#VALUE!

Modello

modificare questo foglio.

Area 2

Piano di vendite per area

Area:	#NAME?	Data:	1196		
Clients acquired		Prev. year	Actual year	% Variation	Variation
Client 1				#VALUE!	
Client 2				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
Totale parziale				#VALUE!	#VALUE!
				#VALUE!	
New clients		Prev. year	Actual year	% Variation	Variation
New client 1				#VALUE!	
New client 2				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
				#VALUE!	
Totale parziale				#VALUE!	#VALUE!
Potential clients		Value prev. closure	Trade Probabilit...		Potential annual
Potential client 1					
Potential client 2					
Totale parziale					
Tutti i clienti		Prev. year	Actual year	% Variation	Variation
Totale		#VALUE!	#VALUE!	#VALUE!	#VALUE!

WorkArea

Variables

%Sheet_Cou

3

: version counter

Strings

Bold items are referenced to duplicate strings

	Xlat Name	Range Name	Range
	Table Sheet Strings	%sheet_COUNTsheet_COUNT	F:B3..F:B3
<u>RangeNames Strings</u>			
T_1	Piano di vendite per area		
T_2	Area:		
T_3	Data:		
T_4	Tempo fatturabile		
T_5	Clienti acquisiti		
T_6	Cliente		
T_7	Prev. anno in corso		
T_8	Effettivo anno prec.		
T_9	% Variazione		
T_10	Variazione		
T_11	Totale parziale		
T_12	Nuovi clienti		
T_13	Clienti potenziali		
T_14	Valore previsto		
T_15	Probabilit...		
T_16	Potenziale		
T_17	annuo		
T_18	Tutti i clienti		
T_19	Totale		
T_20	Area		
T_21	Nuovo cliente		
T_22	Cliente potenziale		
T_23	Trim. chiusura tratt.		
T_24	Riepilogo		
T_25	Previsioni anno in corso		
T_26	Effettivo anno precedente		
T_27			
T_28	Usare l'icona del foglio in alto a destra per creare la propria copia di questo foglio. Non		

Sheet names must be in order

Sheet Strings

RangeNames Strings

%S_1	Riepilogo
%S_2	Modello
%S_3	Area 3
%S_4	Area 2
%S_5	Area 1
%S_6	WorkArea
%S_7	Strings
%S_8	Scripts

Function Strings

RangeNames Strings

%F_1	larghezza_videata
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Strings

%F_2 nomefoglio
%F_3 Italian Lira

Range Strings

RangeNames Strings

%R_7 %Sheet_Count

FileInfo Strings

RangeNames Strings

%D_1 SmartMasters
%D_2 Creazione di un piano di vendite per area
%D_3 Creazione di un piano o previsione di vendite ascendente. Modulo utilizzabile per com

Strings

```
Sub Translate
Dim X As Document
Set X = Bind( [],path + [].ShortName )
X.Subject = [%D_1].CellValue
X.Title = [%D_2].CellValue
X.Description = [%D_3].CellValue
X.NoDocInfo = FALSE
End Sub
```

unicare alla direzione i piani locali di vendita.

Strings

Translate all Strings in Strings Sheet.
Run macro W to call Global Sub Translate, \S, \R and \X
Delete all Global Subs
Paste into IDE under Globals.
Cleanup file as you like
Rename from OS as *.12M
Test

/whdf:a1..h:a1~

{Translate}
{S}
{R}
{X}

+ \Q}

f,,...††^%Š<Œ□Ž□□“”•——™šœ¾⁄P ¡Œ£¤¥!\$”_«-€□,f,,...††^%Š<Œ□Ž□□“”•——™šœ¾⁄P ¡Œ£¤¥!\$”_«

Strings

<-€□, f „... †‡^%Š<Œ□Ž□□““”•——™šœ¾⁄P ¡¢£¤¥¦§¨_<-€□, f „... †‡^%Š<Œ□Ž□□““”•——™šœ¾⁄P ¡¢£¤

Strings

¥|S" _<-€□, f, ... †‡^%Š<Œ□Ž□□"'"•——~™šœ¾4P ¡£¤¥|S" _<-€□, f, ... †‡^%Š<Œ□Ž□□"'"•——~™šœ¾4f

Scripts

Script Name	CODE	DESCRIPTION
Assign to Op	Sub Init	
Initialize	[] .Maximize	
or sub Init fo	End Sub	
Print	Sub SM1 [A5].Select .ShowAutomaticPageBreaks=False .CurrentPrintSettings.PrintWhat = \$CurrentSheet .CurrentPrintSettings.FooterCenter = "" .CurrentPrintSettings.Orientation = \$Portrait .CurrentPrintSettings.FitToPage = \$FitRowsAndColumns .CurrentPrintSettings.LeftMargin = 1080 .CurrentPrintSettings.TopMargin = 1080 .CurrentPrintSettings.RightMargin = 1080 .CurrentPrintSettings.BottomMargin = 1080 [] .ShowDrawLayer = False [] .ShowVersionBorders = False CurrentApplication.Print [] .ShowDrawLayer = True [] .ShowVersionBorders = True [] .ShowVersionBorders = True End Sub	; Prints spreadsheet page : set print options ; call routine to set all backgr ; call print dialog ; restore background colors ; turn off display of VM fames ; Print ; turn on display of VM fames
Help	Sub SM3 [A5].Select [] .HelpContents End Sub	
Send Results	Sub SM2 [A5].Select [] .ShowDrawLayer = False [] .ShowVersionBorders = False [] .SelectAll [] .CopyToClipboard \$BitmapFormat [A5].Select [] .SendMail , , "Piano di vendite per area" , , , \$Clipboard [] .ShowDrawLayer = True [] .ShowVersionBorders = True End Sub	
New Territory	Sub Sm4 Dim SheetName As String [B:A5].Select [] .NewSheet \$After,1,True SheetName = [T_20].CellValue + " " + Cstr([%Sheet_Count].CellValue) [%Sheet_Count].Contents = [%Sheet_Count].CellValue +1 [] .SheetName = [T_20].CellValue + " " + Cstr([%Sheet_Count].CellValue) [] .GroupSheets 1,2,1	

Scripts

```
[Picture 4].IsLocked = 0
[Picture 4].Visible = 0
[B:A1..B:K75].QuickCopy [C:A1]
[Picture 4].Visible = 1
[Picture 4].IsLocked = 1
[] .UnGroupSheets
[C:B5].Select
[] .HorizontalTitle = 1
[C:B3].DeleteRows $Full
[C:A5].Select
[A:A1].Select
[] .MoveCellPointer $EndHome,1
[] .MoveCellPointer $Left,5
[] .MoveCellPointer $Down,1
Selection.RowHeight = 10
[] .MoveCellPointer $Down,1
[] .Contents = +SheetName + ":C6"
[] .MoveCellPointer $Right,2
[] .Contents = "+" + SheetName + ":E43"
Selection.TextHorizontalAlign = $AlignCenter
Selection.FormatDecimals = 2
Selection.FormatName = "Italian Lira"
[] .MoveCellPointer $Right,1
[] .Contents = "+" + SheetName + ":D43"
Selection.TextHorizontalAlign = $AlignCenter
Selection.FormatDecimals = 2
Selection.FormatName = "Italian Lira"
[B:A5].Select
End Sub
```

Scripts

ound to white

5

5