Sommaire

Pr,visions des Ventes du Secteur

R,capitulatif

| Secteur | R,el ann,e pr,c. |
|---------|------------------|
| #NAME? | #VALUE! |
| #NAME? | #VALUE! |
| #NAME? | #VALUE! |

Sommaire

Pr,v. ann,e en cours

#VALUE!

#VALUE!

#VALUE!

Feuille modŠle

Pr,visions des Ventes du Secteur

Pour cr,er votre propre copie de cette feuille, cliquez sur l'ic"ne de feuille situ,e ... droite

| Secteur : | #NAME? | Date : | 1196 | | |
|--|--------|--------------------------------|------------------------|--|----------------------|
| ClientŠle ,tablie Client 1 Client 2 | Pr,v | v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution |
| Sous-totaux | | | | #VALUE! #VALUE! | #VALUE! |
| Nouveaux clients Nouveau client 1 Nouveau client 2 | s Pr,v | v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution |
| Sous-totaux | | | | #VALUE! | #VALUE! |
| Clients potentiels Client potentiel 1 Client potentiel 2 | 5 Ve | entes attendue Fin | trimestre | Probabilit, | Potentiel annuel |
| Sous-totaux | | | | | |
| Tous clients <i>Totaux</i> | I | Pr,v. ann,e enR,e #VALUE! # | l ann,e pr,% VALUE! | % ,volution #VALUE! | Evolution #VALUE! |

>. Ne modifiez pas cette feuille.

Secteur 3

Pr,visions des Ventes du Secteur

| Secteur : | #NAME? | Date : | 1196 | | |
|---|-------------|--------------------------------|------------------------|--|----------------------|
| ClientŠle ,tablie Client 1 Client 2 Sous-totaux | | Pr,v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution #VALUE! |
| Nouveaux client Nouveau client 1 Nouveau client 2 | S 2 | Pr,v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution |
| Sous-totaux | | | | #VALUE! | #VALUE! |
| Clients potentiel Client potentiel 1 Client potentiel 2 | S L 2 | Ventes attendue Fir | n trimestre | Probabilit, | Potentiel annuel |
| Sous-totaux | | | | | |
| Tous clients <i>Totaux</i> | | Pr,v. ann,e erR,e #VALUE! # | l ann,e pr,9 VALUE! | % ,volution #VALUE! | Evolution #VALUE! |

Secteur 2

Pr,visions des Ventes du Secteur

| Secteur : | #NAME? | Date : | 1196 | | |
|---|-------------|--------------------------------|------------------------|---|----------------------|
| ClientŠle ,tablie Client 1 Client 2 Sous-totaux | | Pr,v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution #VALUE! |
| Nouveaux client Nouveau client 1 Nouveau client 2 | S 2 2 | Pr,v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution |
| Sous-totaux | | | | #VALUE! | #VALUE! |
| Clients potentiel Client potentiel 1 Client potentiel 2 | S L 2 | Ventes attendue Fir | trimestre | Probabilit, | Potentiel annuel |
| Sous-totaux | | | | | |
| Tous clients <i>Totaux</i> | | Pr,v. ann,e enR,e #VALUE! # | l ann,e pr,9 VALUE! | % ,volution #VALUE! | Evolution #VALUE! |

Secteur 1

Pr,visions des Ventes du Secteur

| Secteur : | #NAME? | Date : | 1196 | | |
|---|-------------|--------------------------------|------------------------|--|----------------------|
| ClientŠle ,tablie Client 1 Client 2 Sous-totaux | | Pr,v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution #VALUE! |
| Nouveaux client 1 Nouveau client 2 Nouveau client 2 | S L 2 | Pr,v. ann,e en coR,el | ann,e pr,c. | % ,volution #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! | Evolution |
| Sous-totaux | | | | #VALUE! | #VALUE! |
| Clients potentiel Client potentiel 2 Client potentiel 2 | S L 2 | Ventes attendue Fir | trimestre | Probabilit, | Potentiel annuel |
| Sous-totaux | | | | | |
| Tous clients <i>Totaux</i> | | Pr,v. ann,e enR,e #VALUE! # | l ann,e pr,9 VALUE! | % ,volution #VALUE! | Evolution #VALUE! |

WorkArea

Variables

%Sheet_Coui

3

: version counter

| Bold items a | re referenced to duplicate s :Translate this column |
|-------------------|--|
| | Translate this column Xlat Name Range Name Range |
| | Table Sheet Strings %sheet_COUN/sheet_COUN F:B3F:B3 |
| <u>RangeNames</u> | <u>Strings</u> |
| T_1 | Pr,visions des Ventes du Secteur |
| T_2 | Secteur : |
| Т_З | Date : |
| T_4 | Heures facturables |
| T_5 | ClientŠle ,tablie |
| Т_6 | Client |
| T_7 | Pr,v. ann,e en cours |
| T_8 | R,el ann,e pr,c. |
| Т_9 | % ,volution |
| T_10 | Evolution |
| T_11 | Sous-totaux |
| T_12 | Nouveaux clients |
| T_13 | Clients potentiels |
| T_14 | Ventes attendues |
| T_15 | Probabilit, |
| T_16 | Potentiel |
| T_17 | annuel |
| T_18 | Tous clients |
| T_19 | Totaux |
| T_20 | Secteur |
| T_21 | Nouveau client |
| T_22 | Client potentiel |
| T_23 | Fin trimestre |
| T_24 | R,capitulatif |
| T_25 | R,el ann,e pr,c. |
| T_26 | Pr,v. ann,e en cours |
| T_27 | |
| T_28 | Pour cr,er votre propre copie de cette feuille, cliquez sur l'ic"ne de feuille situ,e droite |

Sheet names must be in order

Sheet Strings RangeNames Strings

| rtangontanioo | <u>ounigo</u> |
|---------------|----------------|
| %S_1 | Sommaire |
| %S_2 | Feuille modŠle |
| %S_3 | Secteur 3 |
| %S_4 | Secteur 2 |
| %S_5 | Secteur 1 |
| %S_6 | WorkArea |
| %S_7 | Strings |
| %S_8 | Scripts |
| | |

Function Strings

<u>RangeNames</u> <u>Strings</u> %F_1 ,cran-largeur

%F_2 nomfeuille

%F_2 %F_3 French Franc

Range Strings

RangeNames Strings

%R_7 %Sheet_Count

FileInfo Strings

RangeNames Strings

- %D_1 SmartMasters
- %D_2 Etablir un plan de ventes par secteur
- %D_3 Pr,parez un plan pr,visionnel de ventes. Les responsables d'une zone utiliseront ce mo

| # Ranges Counter Current Name Xlat Name Current Range | 1 2 #NAME? #NAME? #NAME? | |
|---|---|----|
| ١R | { Create ranges based on new range names} {FOR K3;1;K2;1;K11} | |
| Loop | { Create range name for current cell} \u {CALC} /rnd@@(K4){calc}~ /rnc@@(K5){calc}~@@(K6){calc}~ | ١W |

RUN this macro before the one above

| # Sheets Counter Current Sheet Cur SheetName Current Range | 8 9 #NAME? Scripts %s_9 |
|--|---|
| \S | { Renames all Sheets} {FOR K20;1;K19;1;K28} |
| Loop . Ne modifiez pas cette feuille. | { rename sheet} {CALC} # NAME? {IF K22=@@(K23)}{RETURN} {SHEET-NAME @@(K23),K22} |
| ١X | {edit-copy h:b2h:b200} |

| Pseudo-tranlator test \Y \Q | ting tool; pads all strings by %50 and adds INTL chars {GOTO}Strings:b5~ {IF @cellpointer("row")>100}{QUIT} {IF @length(@cellpointer("contents"))<3}{Down}{BRANCF {IF @cellpointer("type")="b"}{Down}{BRANCH \Q} #NAME? #NAME? {Down}{BRANCH \Q} |
|-----------------------------------|---|
| PAD | €□,ƒ"…†‡^‰Š‹Œ□Ž□□''""•—— [~] ™šœ¾P ¡¢£¤¥¦§"_«¬€□,ƒ |

Sub Translate Dim X As Document Set X = Bind([].path + [].ShortName) X.Subject = [%D_1].CellValue X.Title = [%D_2].CellValue X.Description = [%D_3].CellValue X.NoDocInfo = FALSE End Sub

dŠle pour transmettre leurs plans de vente au siŠge social

Translate all Strings in Strings Sheet. Run macro \W to call Global Sub Translate, \S, \R and \X Delete all Global Subs Paste into IDE under Globals. Cleanup file as you like Rename from OS as *.12M Test

/whdf:a1..h:a1~

{Translate} {\S} {\R} {\X}

┨\Q}

'"…†‡^‰Š‹Œ□Ž□□''""•—[~]™šœ¾P j¢£¤¥¦§"_«¬€□,*f* "…†‡^‰Š‹Œ□Ž□□''""•—[~]™šœ¾P j¢£¤¥¦§"_«

‹¬€□,ƒ"…†‡^‰Š‹Œ□Ž□□'′""•—[~]™šœ¾P j¢£¤¥¦S¨_«¬€□,ƒ"…†‡^‰Š‹Œ□Ž□□'′""•—[~]™šœ¾P j¢£¤

¥¦§¨_«¬€□,*f* "…†‡^‰Š‹Œ□Ž□□''""•—[~]™šœ¾P j¢£¤¥¦§¨_«¬€□,*f* "…†‡^‰Š‹Œ□Ž□□''""•—[~]™šœ¾F

› j¢£¤¥¦§``_«¬€□,*f* "…†‡^‰Š‹Œ□Ž□□''""•—[~]™šœ¾P j¢£¤¥¦§``_«¬€□,*f* "…†‡^‰Š‹Œ□Ž□□''""•—[~]™

šœ¾P ;¢£¤¥¦§``_«¬€□,ƒ"…†‡^‰Š‹Œ□Ž□□''""•—~~™šœ¾P ;¢£¤¥¦§``_«¬

Scripts

DESCRIPTION

| Script | Name | C | 0 | DE | |
|--------|------|---|---|----|--|
| - | | | - | | |

| Assign to Op Sub Init | | |
|-----------------------|-------------|--|
| Initialize | [].Maximize | |
| or sub Init fo | End Sub | |

| Print | Sub SM1 | |
|---------------|--|----------------------------------|
| | [A5].Select | |
| | .SnowAutomaticPageBreaks=False | · Drinte enreadebaat page |
| | CurrentPrintSettings_FonterCenter = "" | , Philis spreadsheet page |
| | CurrentPrintSettings.FoolerCenter - | · act print antiona |
| | .CurrentPrintSettings.Chemation = \$Portrait | set print options |
| | .CurrentPrintSettings.FitTOPage - \$FitRowsAnuColumns | |
| | CurrentPrintSettings_Lettingin = 1080 | |
| | CurrentPrintSettings.TopMargin = 1080 | : call routing to get all backer |
| | CurrentPrintSettings.RightMargin = 1000 | ; call print dialog |
| | CurrentPrintSettingS.Bottominaryin - 1000 | , call plift ulalog |
| | U.ShowDiawLayer - Faise | , restore background colors |
| | U.ShowversionBorders – False | turn off display of VM famor |
| | | : Drint |
| | [].ShowDiawLayer - The | , Plilit |
| | $\frac{1}{2} \frac{1}{2} \frac{1}$ | turn on display of VM famor |
| | [].ShowversionBorders - The | , turn on display of vivi lames |
| | | |
| Help | Sub SM3 | |
| | [A5].Select | |
| | [].HelpContents | |
| | End Sub | |
| Send Results | Sub SM2 | |
| Sena Results | [A5] Select | |
| | I ShowDrawl aver = False | |
| | $\prod ShowVersionBorders = False$ | |
| | | |
| | CopyToCliphoard \$BitMapFormat | |
| | [A5] Select | |
| | Π.SendMail "Pr.visions des Ventes du Secteur" | . \$Clipboard |
| | I ShowDrawl aver = True | |
| | Π .ShowVersionBorders = True | |
| | End Sub | |
| | Cult Cred | |
| New Territory | Sub Sm4 | |
| | Dim Sheetiname AS String | |
| | [B:A5].Select | |
| | U.NewSneet \$After,1,1rue | |
| | Sneetivame = [1_20].Cellvalue + " " + Cstr([%Sheet_Count].Cellvalue) | |
| | [%Sneet_Count].Contents = [%Sneet_Count].CellValue +1 | |
| | U.Sneeuvame = [1_20].CellValue + " " + Cstr([%Sheet_ | Countj.Celivalue) |
| | U.GroupSneets 1,2,1 | |

Scripts

[Picture 4].IsLocked = 0[Picture 4].Visible = 0 [B:A1..B:K75].QuickCopy [C:A1] [Picture 4].Visible = 1 [Picture 4].IsLocked = 1 [].UnGroupSheets [C:B5].Select [].HorizontalTitle = 1 [C:B3].DeleteRows \$Full [C:A5].Select [A:A1].Select [].MoveCellPointer \$EndHome,1 [].MoveCellPointer \$Left,5 [].MoveCellPointer \$Down,1 Selection.RowHeight = 10 [].MoveCellPointer \$Down,1 [].Contents = +SheetName + ":C6" [].MoveCellPointer \$Right,2 [].Contents = "+" + SheetName + ":E43" Selection.TextHorizontalAlign = \$AlignCenter Selection.FormatDecimals = 2 Selection.FormatName = "French Franc" [].MoveCellPointer \$Right,1 [].Contents = "+" + SheetName + ":D43" Selection.TextHorizontalAlign = \$AlignCenter Selection.FormatDecimals = 2Selection.FormatName = "French Franc" [B:A5].Select End Sub

Scripts

ound to white

5

3