## HP PC Electronic Sales Tools for Windows Installation Procedure

HP PC Electronic Sales Tools for Windows contains three applications:

- HP Product Browser Contains product information on all HP PC

products (PCs, monitors, servers, networking

products, handhelds) with links to local

currency pricing

- HP Quotation Builder Allows building of a quotation on all above

products incorporating customer and

reseller discounts

- HP Price Lookup Price list in local currency (also accessible

within the other two applications)

This tool runs on any PC running Windows 3.1, including any HP OmniBook PC, and requires approximately 1.5 MB of free disk space.

To install on your PC, follow the steps below using **Windows File Manager**:

- 1) On your target PC, create a directory called: C:\HPPC-EST.
- 2) Transfer the compressed HPPCEST0.EXE to C:\HPPC-EST\.
- 3) Double-click on C:\HPPC-EST\HPPCEST0.EXE your PC will start decompressing the files.

Press F5 to refresh File Manager - you now have the following files in C:\HPPC-EST:

HPPCEST0.EXE Original compressed file Product Browser utility

HPPRICES.HLP List of local currency prices (WinHelp format)
HPPRICES.TXT List of local currency prices (ASCII format)

QUOTATIO.EXE Quotation Builder utility

QUOTATIO.HLP Help file for Quotation Builder

**PLOOKUP.EXE** Price Lookup utility

**HPPC-EST.GRP** Windows group file (for quick installation)

**PLOOKUP.ICO** Icon file for Product Browser

PLOOKUP.ICO Icon file for Price Lookup

HPPC-EST.ICO Icon file for Quotation Builder

VBRUN300.DLL Visual Basic 3.00 RunTime DLL Visual Basic Custom Control Visual Basic Custom Control

INSTALL.WRI Installation procedure

To save disk space, delete HPPCEST0.EXE

- 4) Under Windows Program Manager, select <u>File</u> then <u>New</u> followed by <u>Program Group</u> and **OK**. In the <u>Group File</u> box, type <u>C:\HPPC-EST\HPPC-EST</u>, and press <u>OK</u>.
- 5) You now have icons for each of the three applications in a new program group. Here is the recommended way to get up and running as quickly as possible:

Product and Pricing Browser Click on the **Help** icon at the bottom right of the

Quotation Builder Price Lookup screen
Select **Help** then **Content**Either scroll the price list or use **Find** to search for the product you want