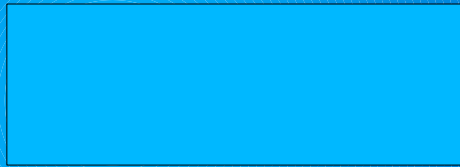




Automobiles that Move the World

▮ Welcome to the 2000 Shareholder Meeting



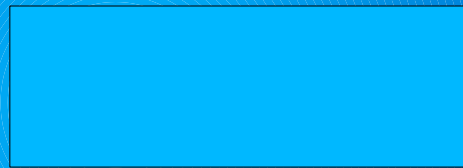
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Shareholder Meeting 2000



- ▣ Modifications to models:
 - ▣ Micro 1800 GL
 - ▣ Medio 2400 City
 - ▣ Luxo V8
 - ▣ Pronto 4000 RS
- ▣ Contribution Margins
- ▣ Sales Development
- ▣ Profit Development





Automobiles that Move the World

Micro 1800 GL Modifications 2000

- ▣ 4-door model at no extra cost
- ▣ Accessories:
 - ▣ Rear headrests
 - ▣ Power steering
 - ▣ Power locks
- ▣ New motor with 10% less consumption
- ▣ Tune-ups after every 15,000 miles



Automobiles that Move the World

Medio 2400 City Modifications 2000



- ▣ Accessories:
 - ▣ Side airbags
 - ▣ Power windows in front
 - ▣ Rear headrests
 - ▣ Alloy rims with 205/60 tires
- ▣ Tune-ups after every 15,000 miles
- ▣ Reinforced front stabilizer bar



Luxo V8 Modifications 2000

- ▣ Modifications to grille and rear lights
- ▣ Accessories:
 - ▣ Alcantara upholstery
 - ▣ Power sunroof
 - ▣ HID Headlights (extra charge)
- ▣ Tune-ups after every 15,000 miles



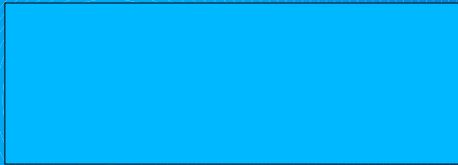
Automobiles that Move the World

Pronto 4000 RS Modifications 2000



- ▣ Accessories:
 - ▣ Tire size 225/55
 - ▣ Leather steering wheel and gear stick covering
- ▣ Rear lights tinted black
- ▣ Tune-ups after every 15,000 miles
- ▣ Better performance:
305 HP instead of 265 HP



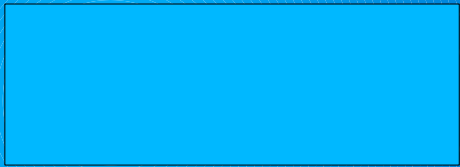


Automobiles that Move the World

Contribution Margins by Model

Model	Sales Price Per Vehicle	Cost of Materials			Business Expenses		Profit per Vehicle	
		Foreign	Local	Rep. Fixed Costs	% of Sales Price	Count per Sales Expense		
Micro 1800 GL	\$15,390	\$5,544	\$1,443	\$3,892	1.20%	\$222	\$5,434	\$38
Medio 2400 City	\$21,490	\$8,776	\$1,828	\$3,892	1.50%	\$352	\$5,878	\$74
Luxo V8	\$32,490	\$12,686	\$2,244	\$3,892	7.00%	\$2,344	\$7,946	\$2,35
Pronto 4000 RS	\$37,990	\$12,098	\$3,057	\$3,892	10.00%	\$3,899	\$8,333	\$6,45



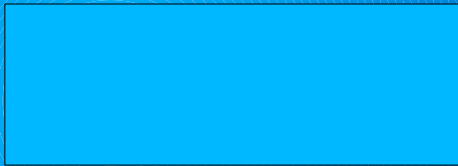


Automobiles that Move the World

Sales Forecast 2000

Vehicles Sold

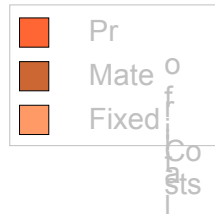
- Pronto 4000
- Luxo RS
- Medio 2400
- Micro 1800
- City
- GL



Automobiles that Move the World

Profit Development with Forecast for 2000

Costs and Profit



- ▣ Increase in material costs 2000 due to higher exchange rates
- ▣ Profit growth 2000 due to price adjustment of 3% - 6% (depending on model)

