

Sales Figures 1973 to 1998

Sales Figures

Year	City	Item	Units Sold	Turnover
1974	San Francisco	Telephone	1900	\$80,000.00
1975	New York	Telephone	800	\$32,000.00
1975	San Francisco	Telephone	2900	\$120,000.00
1976	Atlanta	Telephone	300	\$12,300.00
1976	New York	Telephone	1200	\$49,200.00
1976	San Francisco	Telephone	3900	\$164,000.00
1976	Chicago	Telephone	700	\$28,350.00
1977	Atlanta	Telephone	300	\$12,150.00
1977	New York	Telephone	1900	\$76,950.00
1977	San Francisco	Telephone	4300	\$182,250.00
1977	Chicago	Telephone	1300	\$52,650.00
1978	Atlanta	Telephone	400	\$14,100.00
1978	New York	Telephone	2300	\$94,000.00
1978	San Francisco	Telephone	5600	\$235,000.00
1978	Chicago	Telephone	1700	\$70,500.00
1979	Atlanta	Telephone	500	\$18,800.00
1979	New York	Telephone	2300	\$94,000.00
1979	San Francisco	Telephone	6100	\$258,500.00
1979	Chicago	Telephone	2200	\$89,300.00
1980	Atlanta	Telephone	500	\$18,200.00
1980	New York	Telephone	2200	\$91,000.00
1980	San Francisco	Telephone	5600	\$236,600.00
1980	Chicago	Telephone	2400	\$100,100.00
1980	Miami	Telephone	2100	\$86,450.00
1981	Atlanta	Telephone	500	\$18,200.00
1981	New York	Telephone	2000	\$81,900.00
1981	San Francisco	Telephone	5800	\$245,700.00
1981	Chicago	Telephone	2400	\$100,100.00
1981	Miami	Telephone	3200	\$131,950.00
1982	Atlanta	Answering Machine	20	\$2,600.00
1982	Atlanta	Telephone	500	\$22,000.00
1982	New York	Answering Machine	40	\$5,200.00
1982	New York	Telephone	1900	\$83,600.00
1982	San Francisco	Answering Machine	160	\$26,000.00
1982	San Francisco	Telephone	5500	\$242,000.00
1982	Chicago	Answering Machine	50	\$7,800.00
1982	Chicago	Telephone	2500	\$110,000.00
1982	Miami	Answering Machine	40	\$5,200.00
1982	Miami	Telephone	3500	\$154,000.00

1983	Atlanta	Answering Machine	40	\$5,200.00
1983	Atlanta	Telephone	500	\$22,000.00
1983	Los Angeles	Answering Machine	110	\$18,200.00
1983	Los Angeles	Telephone	6000	\$264,000.00
1983	New York	Answering Machine	80	\$13,000.00
1983	New York	Telephone	1800	\$79,200.00
1983	San Francisco	Answering Machine	240	\$39,000.00
1983	San Francisco	Telephone	5600	\$246,400.00
1983	Chicago	Answering Machine	50	\$7,800.00
1983	Chicago	Telephone	2400	\$105,600.00
1983	Miami	Answering Machine	80	\$13,000.00
1983	Miami	Telephone	4500	\$198,000.00
1984	Atlanta	Answering Machine	50	\$7,800.00
1984	Atlanta	Telephone	500	\$21,750.00
1984	Los Angeles	Answering Machine	140	\$23,400.00
1984	Los Angeles	Telephone	6400	\$282,750.00
1984	New York	Answering Machine	80	\$13,000.00
1984	New York	Telephone	1800	\$78,300.00
1984	San Francisco	Answering Machine	240	\$41,600.00
1984	San Francisco	Telephone	5500	\$243,600.00
1984	Chicago	Answering Machine	60	\$10,400.00
1984	Chicago	Telephone	2400	\$104,400.00
1984	Miami	Answering Machine	140	\$23,400.00
1984	Miami	Telephone	4400	\$191,400.00
1985	Atlanta	Answering Machine	50	\$7,800.00
1985	Atlanta	Telephone	500	\$21,750.00
1985	Los Angeles	Answering Machine	190	\$33,800.00
1985	Los Angeles	Telephone	6800	\$300,150.00
1985	New York	Answering Machine	90	\$15,600.00
1985	New York	Telephone	1800	\$78,300.00
1985	San Francisco	Answering Machine	240	\$41,600.00
1985	San Francisco	Telephone	5600	\$247,950.00
1985	Chicago	Answering Machine	80	\$13,000.00
1985	Chicago	Telephone	2600	\$113,100.00
1985	Miami	Answering Machine	190	\$33,800.00
1985	Miami	Telephone	4400	\$195,750.00
1986	Boston	Answering Machine	20	\$2,750.00
1986	Boston	Telephone	300	\$13,200.00
1986	Atlanta	Answering Machine	70	\$11,000.00
1986	Atlanta	Telephone	500	\$22,000.00
1986	Los Angeles	Answering Machine	240	\$41,250.00
1986	Los Angeles	Telephone	7500	\$330,000.00
1986	New York	Answering Machine	110	\$19,250.00
1986	New York	Telephone	1700	\$74,800.00
1986	San Francisco	Answering Machine	280	\$49,500.00
1986	San Francisco	Telephone	5700	\$250,799.99
1986	Chicago	Answering Machine	70	\$11,000.00

1986	Chicago	Telephone	2900	\$127,599.99
1986	Miami	Answering Machine	240	\$41,250.00
1986	Miami	Telephone	4400	\$193,600.00
1987	Boston	Answering Machine	50	\$8,250.00
1987	Boston	Telephone	900	\$39,600.00
1987	Atlanta	Answering Machine	70	\$11,000.00
1987	Atlanta	Telephone	600	\$26,400.00
1987	Los Angeles	Answering Machine	250	\$44,000.00
1987	Los Angeles	Telephone	7100	\$334,400.00
1987	New York	Answering Machine	130	\$22,000.00
1987	New York	Telephone	1700	\$79,200.00
1987	San Francisco	Answering Machine	280	\$49,500.00
1987	San Francisco	Telephone	5300	\$250,799.99
1987	Chicago	Answering Machine	80	\$13,750.00
1987	Chicago	Telephone	2800	\$132,000.00
1987	Miami	Answering Machine	280	\$49,500.00
1987	Miami	Telephone	4200	\$198,000.00
1988	Boston	Answering Machine	100	\$11,000.00
1988	Boston	Telephone	900	\$39,600.00
1988	Atlanta	Answering Machine	200	\$13,750.00
1988	Atlanta	Telephone	600	\$26,400.00
1988	Los Angeles	Answering Machine	500	\$49,500.00
1988	Los Angeles	Telephone	800	\$34,760.00
1988	New York	Answering Machine	200	\$22,000.00
1988	New York	Telephone	1800	\$83,600.00
1988	San Francisco	Answering Machine	500	\$52,250.00
1988	San Francisco	Telephone	5300	\$250,799.99
1988	Chicago	Answering Machine	200	\$13,750.00
1988	Chicago	Telephone	2800	\$132,000.00
1988	Miami	Answering Machine	500	\$57,750.00
1988	Miami	Telephone	4300	\$202,400.00
1989	Boston	Answering Machine	300	\$17,400.00
1989	Boston	Telephone	1000	\$45,000.00
1989	Atlanta	Answering Machine	200	\$14,500.00
1989	Atlanta	Telephone	600	\$27,000.00
1989	Los Angeles	Answering Machine	700	\$58,000.00
1989	Los Angeles	Telephone	7600	\$360,000.00
1989	New York	Answering Machine	400	\$26,100.00
1989	New York	Telephone	1800	\$81,000.00
1989	San Francisco	Answering Machine	700	\$55,100.00
1989	San Francisco	Telephone	5400	\$256,500.00
1989	Chicago	Answering Machine	300	\$20,300.00
1989	Chicago	Telephone	2700	\$126,000.00
1989	Miami	Answering Machine	800	\$63,800.00
1989	Miami	Telephone	4300	\$202,500.00
1990	Boston	Answering Machine	300	\$17,400.00
1990	Boston	Telephone	900	\$40,500.00

1990	Atlanta	Answering Machine	200	\$14,500.00
1990	Atlanta	Telephone	700	\$31,500.00
1990	Los Angeles	Answering Machine	800	\$66,700.00
1990	Los Angeles	Telephone	7500	\$355,500.00
1990	New York	Answering Machine	400	\$29,000.00
1990	New York	Telephone	1800	\$81,000.00
1990	San Francisco	Answering Machine	700	\$55,100.00
1990	San Francisco	Telephone	5500	\$261,000.00
1990	Chicago	Answering Machine	300	\$23,200.00
1990	Chicago	Telephone	2800	\$130,500.00
1990	Miami	Answering Machine	800	\$66,700.00
1990	Miami	Telephone	4300	\$202,500.00
1991	Boston	Answering Machine	300	\$17,400.00
1991	Boston	Telephone	900	\$36,000.00
1991	Atlanta	Answering Machine	300	\$17,400.00
1991	Atlanta	Telephone	700	\$27,000.00
1991	Los Angeles	Answering Machine	1100	\$72,500.00
1991	Los Angeles	Telephone	8300	\$351,000.00
1991	New York	Answering Machine	500	\$29,000.00
1991	New York	Telephone	2000	\$81,000.00
1991	San Francisco	Answering Machine	900	\$60,900.00
1991	San Francisco	Telephone	6300	\$265,500.00
1991	Chicago	Answering Machine	400	\$23,200.00
1991	Chicago	Telephone	3300	\$139,500.00
1991	Detroit	Answering Machine	700	\$43,500.00
1991	Detroit	Telephone	4800	\$202,500.00
1991	Miami	Answering Machine	1100	\$72,500.00
1991	Miami	Telephone	4700	\$198,000.00
1992	Boston	Answering Machine	400	\$25,200.00
1992	Boston	Telephone	1300	\$54,600.00
1992	Atlanta	Answering Machine	300	\$16,800.00
1992	Atlanta	Telephone	800	\$31,850.00
1992	Los Angeles	Answering Machine	1200	\$78,400.00
1992	Los Angeles	Telephone	8400	\$354,900.00
1992	New York	Answering Machine	500	\$28,000.00
1992	New York	Telephone	2000	\$81,900.00
1992	San Francisco	Answering Machine	1000	\$64,400.00
1992	San Francisco	Telephone	6500	\$273,000.00
1992	Chicago	Answering Machine	300	\$19,600.00
1992	Chicago	Telephone	3600	\$150,150.00
1992	Detroit	Answering Machine	900	\$58,800.00
1992	Detroit	Telephone	6600	\$277,550.00
1992	Miami	Answering Machine	1200	\$81,200.00
1992	Miami	Telephone	4700	\$195,650.00
1993	Boston	Answering Machine	700	\$44,800.00
1993	Boston	Telephone	2400	\$95,550.00
1993	Atlanta	Answering Machine	300	\$16,800.00

1993	Atlanta	Telephone	900	\$36,400.00
1993	Los Angeles	Answering Machine	1200	\$81,200.00
1993	Los Angeles	Telephone	8900	\$368,550.00
1993	New York	Answering Machine	500	\$30,800.00
1993	New York	Telephone	2100	\$86,450.00
1993	San Francisco	Answering Machine	1100	\$72,800.00
1993	San Francisco	Telephone	7200	\$295,750.00
1993	Chicago	Answering Machine	400	\$22,400.00
1993	Chicago	Telephone	3700	\$150,150.00
1993	Detroit	Answering Machine	900	\$58,800.00
1993	Detroit	Telephone	6500	\$268,450.00
1993	Miami	Answering Machine	1200	\$81,200.00
1993	Miami	Telephone	5000	\$204,750.00
1994	Boston	Answering Machine	1100	\$70,200.00
1994	Boston	Mobile Phone	20	\$21,250.00
1994	Boston	Telephone	4200	\$172,900.00
1994	Atlanta	Answering Machine	300	\$18,900.00
1994	Atlanta	Telephone	800	\$31,850.00
1994	Los Angeles	Answering Machine	1300	\$83,700.00
1994	Los Angeles	Mobile Phone	40	\$42,500.00
1994	Los Angeles	Telephone	9500	\$391,300.00
1994	New York	Answering Machine	400	\$27,000.00
1994	New York	Mobile Phone	20	\$21,250.00
1994	New York	Telephone	1900	\$77,350.00
1994	San Francisco	Answering Machine	1100	\$70,200.00
1994	San Francisco	Mobile Phone	20	\$21,250.00
1994	San Francisco	Telephone	7200	\$295,750.00
1994	Chicago	Answering Machine	400	\$21,600.00
1994	Chicago	Telephone	3900	\$159,250.00
1994	Phoenix	Answering Machine	100	\$5,400.00
1994	Phoenix	Telephone	600	\$22,750.00
1994	Detroit	Answering Machine	1100	\$70,200.00
1994	Detroit	Mobile Phone	40	\$42,500.00
1994	Detroit	Telephone	7400	\$304,850.00
1994	Miami	Answering Machine	1300	\$86,400.00
1994	Miami	Mobile Phone	40	\$42,500.00
1994	Miami	Telephone	4900	\$200,200.00
1995	Boston	Answering Machine	700	\$32,400.00
1995	Boston	Mobile Phone	100	\$42,500.00
1995	Boston	Telephone	1900	\$72,800.00
1995	Atlanta	Answering Machine	400	\$16,200.00
1995	Atlanta	Mobile Phone	50	\$21,250.00
1995	Atlanta	Telephone	800	\$31,850.00
1995	Dallas	Answering Machine	200	\$8,100.00
1995	Dallas	Mobile Phone	50	\$21,250.00
1995	Dallas	Telephone	800	\$31,850.00
1995	Los Angeles	Answering Machine	1500	\$75,600.00

1995	Los Angeles	Mobile Phone	150	\$63,750.00
1995	Los Angeles	Telephone	9400	\$373,100.00
1995	New York	Answering Machine	700	\$32,400.00
1995	New York	Mobile Phone	100	\$42,500.00
1995	New York	Telephone	2100	\$81,900.00
1995	San Francisco	Answering Machine	1600	\$78,300.00
1995	San Francisco	Mobile Phone	100	\$42,500.00
1995	San Francisco	Telephone	7800	\$309,400.00
1995	Chicago	Answering Machine	300	\$13,500.00
1995	Chicago	Mobile Phone	50	\$21,250.00
1995	Chicago	Telephone	3900	\$154,700.00
1995	St. Louis	Answering Machine	800	\$40,500.00
1995	St. Louis	Mobile Phone	50	\$21,250.00
1995	St. Louis	Telephone	2300	\$91,000.00
1995	Phoenix	Answering Machine	300	\$13,500.00
1995	Phoenix	Mobile Phone	50	\$21,250.00
1995	Phoenix	Telephone	1300	\$50,050.00
1995	Detroit	Answering Machine	1400	\$70,200.00
1995	Detroit	Mobile Phone	250	\$106,250.00
1995	Detroit	Telephone	7900	\$313,950.00
1995	Miami	Answering Machine	1600	\$81,000.00
1995	Miami	Mobile Phone	250	\$106,250.00
1995	Miami	Telephone	4600	\$182,000.00
1996	Boston	Answering Machine	600	\$26,500.00
1996	Boston	Mobile Phone	480	\$88,600.00
1996	Boston	Telephone	1900	\$69,750.00
1996	Atlanta	Answering Machine	300	\$13,250.00
1996	Atlanta	Mobile Phone	120	\$22,150.00
1996	Atlanta	Telephone	900	\$32,550.00
1996	Dallas	Answering Machine	500	\$21,200.00
1996	Dallas	Mobile Phone	360	\$66,450.00
1996	Dallas	Telephone	1700	\$60,450.00
1996	Los Angeles	Answering Machine	1500	\$74,200.00
1996	Los Angeles	Mobile Phone	600	\$110,750.00
1996	Los Angeles	Telephone	9800	\$367,350.00
1996	New York	Answering Machine	700	\$31,800.00
1996	New York	Mobile Phone	600	\$110,750.00
1996	New York	Telephone	1500	\$55,800.00
1996	San Francisco	Answering Machine	1300	\$63,600.00
1996	San Francisco	Mobile Phone	710	\$132,900.00
1996	San Francisco	Telephone	7100	\$265,050.00
1996	Chicago	Answering Machine	300	\$13,250.00
1996	Chicago	Mobile Phone	120	\$22,150.00
1996	Chicago	Telephone	4400	\$162,750.00
1996	Denver	Telephone	200	\$4,650.00
1996	St. Louis	Answering Machine	1000	\$47,700.00
1996	St. Louis	Mobile Phone	240	\$44,300.00

1996	St. Louis	Telephone	3300	\$120,900.00
1996	Phoenix	Answering Machine	400	\$15,900.00
1996	Phoenix	Mobile Phone	120	\$22,150.00
1996	Phoenix	Telephone	1400	\$51,150.00
1996	Detroit	Answering Machine	1200	\$60,950.00
1996	Detroit	Mobile Phone	830	\$155,050.00
1996	Detroit	Telephone	7600	\$283,650.00
1996	Miami	Answering Machine	1600	\$82,150.00
1996	Miami	Mobile Phone	950	\$177,200.00
1996	Miami	Telephone	4500	\$167,400.00
1997	Boston	Answering Machine	600	\$23,850.00
1997	Boston	Mobile Phone	900	\$114,250.00
1997	Boston	Telephone	2000	\$63,750.00
1997	Atlanta	Answering Machine	400	\$13,250.00
1997	Atlanta	Mobile Phone	400	\$45,700.00
1997	Atlanta	Telephone	1000	\$29,750.00
1997	Dallas	Answering Machine	600	\$23,850.00
1997	Dallas	Mobile Phone	500	\$68,550.00
1997	Dallas	Telephone	2100	\$68,000.00
1997	Los Angeles	Answering Machine	1900	\$76,850.00
1997	Los Angeles	Mobile Phone	1000	\$137,100.00
1997	Los Angeles	Telephone	10200	\$331,500.00
1997	New York	Answering Machine	800	\$31,800.00
1997	New York	Mobile Phone	1000	\$137,100.00
1997	New York	Telephone	1500	\$46,750.00
1997	San Francisco	Answering Machine	1400	\$58,300.00
1997	San Francisco	Mobile Phone	1500	\$205,650.00
1997	San Francisco	Telephone	6600	\$212,500.00
1997	Chicago	Answering Machine	500	\$18,550.00
1997	Chicago	Mobile Phone	200	\$22,850.00
1997	Chicago	Telephone	4900	\$157,250.00
1997	Denver	Answering Machine	400	\$15,900.00
1997	Denver	Mobile Phone	200	\$22,850.00
1997	Denver	Telephone	1700	\$55,250.00
1997	St. Louis	Answering Machine	1200	\$47,700.00
1997	St. Louis	Mobile Phone	400	\$45,700.00
1997	St. Louis	Telephone	3400	\$110,500.00
1997	Phoenix	Answering Machine	400	\$15,900.00
1997	Phoenix	Mobile Phone	400	\$45,700.00
1997	Phoenix	Telephone	1600	\$51,000.00
1997	Detroit	Answering Machine	1400	\$58,300.00
1997	Detroit	Mobile Phone	1700	\$228,500.00
1997	Detroit	Telephone	7500	\$242,250.00
1997	Miami	Answering Machine	1900	\$76,850.00
1997	Miami	Mobile Phone	2000	\$274,200.00
1997	Miami	Telephone	4200	\$136,000.00
1998	Boston	Answering Machine	500	\$20,000.00

1998	Boston	Mobile Phone	1300	\$171,150.00
1998	Boston	Telephone	200	\$5,525.00
1998	Atlanta	Answering Machine	300	\$10,000.00
1998	Atlanta	Mobile Phone	600	\$73,350.00
1998	Atlanta	Telephone	800	\$21,250.00
1998	Dallas	Answering Machine	600	\$25,000.00
1998	Dallas	Mobile Phone	700	\$97,800.00
1998	Dallas	Telephone	2700	\$80,750.00
1998	Los Angeles	Answering Machine	1800	\$72,500.00
1998	Los Angeles	Mobile Phone	2100	\$293,400.00
1998	Los Angeles	Telephone	1100	\$32,725.00
1998	New York	Answering Machine	800	\$30,000.00
1998	New York	Mobile Phone	1600	\$220,050.00
1998	New York	Telephone	1700	\$51,000.00
1998	San Francisco	Answering Machine	1200	\$50,000.00
1998	San Francisco	Mobile Phone	2600	\$366,750.00
1998	San Francisco	Telephone	6400	\$191,250.00
1998	Chicago	Answering Machine	500	\$17,500.00
1998	Chicago	Mobile Phone	400	\$48,900.00
1998	Chicago	Telephone	5600	\$165,750.00
1998	Denver	Answering Machine	500	\$17,500.00
1998	Denver	Mobile Phone	600	\$73,350.00
1998	Denver	Telephone	1700	\$51,000.00
1998	St. Louis	Answering Machine	1000	\$42,500.00
1998	St. Louis	Mobile Phone	600	\$73,350.00
1998	St. Louis	Telephone	3400	\$102,000.00
1998	Phoenix	Answering Machine	500	\$17,500.00
1998	Phoenix	Mobile Phone	600	\$73,350.00
1998	Phoenix	Telephone	1600	\$46,750.00
1998	Detroit	Answering Machine	1300	\$52,500.00
1998	Detroit	Mobile Phone	2600	\$366,750.00
1998	Detroit	Telephone	7400	\$221,000.00
1998	Miami	Answering Machine	1600	\$67,500.00
1998	Miami	Mobile Phone	3300	\$464,550.00
1998	Miami	Telephone	4200	\$123,250.00
1999	Boston	Answering Machine	600	\$21,000.00
1999	Boston	Mobile Phone	1400	\$210,000.00
1999	Boston	Telephone	220	\$5,500.00
1999	Atlanta	Answering Machine	300	\$9,000.00
1999	Atlanta	Mobile Phone	650	\$97,500.00
1999	Atlanta	Telephone	900	\$22,500.00
1999	Dallas	Answering Machine	800	\$28,000.00
1999	Dallas	Mobile Phone	800	\$120,000.00
1999	Dallas	Telephone	2800	\$70,000.00
1999	Los Angeles	Answering Machine	1800	\$6,300.00
1999	Los Angeles	Mobile Phone	2000	\$300,000.00
1999	Los Angeles	Telephone	1200	\$30,000.00

1999	New York	Answering Machine	1000	\$35,000.00
1999	New York	Mobile Phone	1800	\$270,000.00
1999	New York	Telephone	1800	\$45,000.00
1999	San Francisco	Answering Machine	1500	\$57,500.00
1999	San Francisco	Mobile Phone	2800	\$390,000.00
1999	San Francisco	Telephone	6800	\$170,000.00
1999	Chicago	Answering Machine	400	\$14,000.00
1999	Chicago	Mobile Phone	450	\$67,500.00
1999	Chicago	Telephone	6000	\$150,000.00
1999	Denver	Answering Machine	600	\$21,000.00
1999	Denver	Mobile Phone	500	\$75,000.00
1999	Denver	Telephone	2000	\$50,000.00
1999	St. Louis	Answering Machine	1000	\$35,000.00
1999	St. Louis	Mobile Phone	550	\$82,500.00
1999	St. Louis	Telephone	3900	\$97,500.00
1999	Phoenix	Answering Machine	600	\$21,000.00
1999	Phoenix	Mobile Phone	650	\$97,500.00
1999	Phoenix	Telephone	1800	\$45,000.00
1999	Detroit	Answering Machine	1500	\$57,500.00
1999	Detroit	Mobile Phone	2700	\$405,000.00
1999	Detroit	Telephone	8500	\$212,500.00
1999	Miami	Answering Machine	2000	\$70,000.00
1999	Miami	Mobile Phone	3200	\$480,000.00
1999	Miami	Telephone	4500	\$112,500.00