

ABC World Industries

Half Year Summary

Thu Aug 16 1990

Performance through Period2 and Planned Performance through End of Year

	Actual		Plan	
	<i>Period1</i>	<i>Period2</i>	<i>Period3</i>	<i>Period4</i>
<i>Plastics</i>				
Net Revenue	\$940,000	\$1,105,000	\$1,097,600	\$1,107,400
Cost of Goods Sold				
<i>Total</i>	285,000	325,000	313,600	316,400
Gross Margin	655,000	780,000	784,000	791,000
Operating Expenses	490,730	465,746	550,985	539,588
Gross Profit	\$164,270	\$314,254	\$233,015	\$251,412
<i>Electronics</i>				
Net Revenue	\$1,225,000	\$1,970,000	\$1,425,000	\$2,695,000
Cost of Goods Sold				
<i>Total</i>	700,000	840,000	450,000	825,000
Gross Margin	525,000	1,130,000	975,000	1,870,000
Operating Expenses	985,937	946,913	788,067	1,212,331
Gross Profit	(\$460,937)	\$183,087	\$186,933	\$657,669
<i>Aerospace</i>				
Net Revenue	\$7,990,000	\$7,490,000	\$8,910,000	\$9,900,000
Cost of Goods Sold				
<i>Total</i>	2,240,000	2,100,000	5,400,000	4,500,000
Gross Margin	5,750,000	5,390,000	3,510,000	5,400,000
Operating Expenses	3,898,733	3,643,141	3,101,708	3,564,196
Gross Profit	\$1,851,267	\$1,746,859	\$408,292	\$1,835,804
<i>ABC Industries</i>				
Net Revenue	\$10,155,000	\$10,565,000	\$11,432,600	\$13,702,400
Cost of Goods Sold				
<i>Total</i>	3,225,000	3,265,000	6,163,600	5,641,400
Gross Margin	6,930,000	7,300,000	5,269,000	8,061,000
Operating Expenses	5,375,400	5,055,800	4,440,760	5,316,115
Gross Profit	\$1,554,600	\$2,244,200	\$828,240	\$2,744,885