

Sheet1

NAME,C,50	CONTACT,C,50	ADDR1,C,50	ADDR2,C,30	ADDR3,C,30	CITY,C,30
Corporate Image Products	Tom Huffman	32432 St. Thomas			Irving
Express Office Supply	Tim Kelly	4000 N. Montgomery			Fort Worth
Irvine Card Stock	David Ashley	45321 Camino Sant...			Irvine
Jordon Office Equipment	Jean Willis	1615 Towne Lane	Suite 400		Richardson
National Paper	Janice Corben	13 East 54th St.			New York
Paper Moon	Tyler Stephens	10110 Park Center...	Building B		Irving
Pop Printing	David Rechs	33445 Soft Street			Irving
Superior Distribution	Gloria Lenares	1443 Composite			Dallas
Thomas Office Supplies	Greg Thomas	2133 Elm Street			Dallas
OK Office Supply	Jeff Nelson	1233 Avenue A			Irving

Sheet1

STA	ZIP,C,1	PHONE,C,19	FAX_PHONE,CEXT,C,4	TITLE,C,30	SECRETAFS	SALUTA
TX	76062	214-555-9665	214-123-9876	Owner	Maryanne	Tom
TX	75061	214-357-4909	214-872-1132	Owner	Jayne	Tim
CA	90034	714-332-4590		Regional Manager	Patty	David
TX	75080	214-234-0098		Manager		Jean
NY	10034	212-345-6756	212-334-7750	Rep.	Maggie	Janice
TX	75060	214-556-3421		Sales Manager		Tyler
TX	70607	214-452-6281		Owner		David
TX	75229	214-667-9090		Rep.	Linda	Gloria
TX	75223	214-344-5577		Owner	Francis	Greg
TX	75060	214-324-0023		Owner	Joan	Jeff

Sheet1

RESULTS,C,75	IDSTATUS,C,2	REFERRED,C,3	USER1,C,50	USER2,C,50	USER3,C,50
Awarded contract	Prospect	John Williams			
Followed up	Customer				
	Manufacturer				
	Prospect	OK Office			
	Customer				
	Prospect				
Ordered 10 boxes 60 lb. cover	Customer				
	Distributor				
	Prospect				
	Customer				

Sheet1

USER4,C,50 USER5,C,50 USER6,C,50 USER7,C,75 USER8,C,75 USER9,C,75 USER10,C,50

Sheet1

USER11,C,50	USER12,C,50	USER13,C,50	USER14,C,50	USER15,C,50	LAST_RE/	LAST_A	CREAT_	DEDIT_	DAT
					04/03/92		06/10/92	02/17/93	
							10/03/92	02/17/93	
							10/03/92	10/03/92	
							10/03/92	03/04/93	
							04/03/92	02/17/93	
						###	10/03/92	09/26/92	
					09/30/92	###	10/03/92	09/30/92	
						###	10/03/92	02/17/93	
							10/03/92	10/01/92	
						###	10/03/92	02/24/93	

Sheet1

ALT1_REACH	ALT2_REACH	LAST_MLETR	[MERGE_DATE]	ALT_PHONE	CALT_EXT	C	4	ALT_ADDR1	C	25
				214-123-4567						
				214-939-9980						
				714-388-6900				7790 Harvard		
###				214-638-3821				4722 Maple Avenue		
###										
		###								
				214-570-9989						

Sheet1

ALT_ADDR2,(ALT_CITYALT_ALT_ZIPALT1_CONT,C,25ALT1_TITL,C,25 ALT1_PHONE, ALT1_EXT,C,

Irvine	CA		Margaret Harper	Sales rep	714-332-4459
Addison	TX	75047	Jerry Houk	Rep.	212-344-7789
			Alison Green	Sales Manager	214-667-9091

Sheet1

ALT2_CONT,C,2\ALT2_ALT2_PHONE,ALT2_EXT,C,\LETR_NAME,COWNER,C,50	
	Corporate Image Products
	Corporate Image Products
	Corporate Image Products
	Corporate Image Products
Lawrence Short Rep. 212-344-7761	Corporate Image Products
SALES.WPD	Corporate Image Products
	Corporate Image Products
	Corporate Image Products
	Corporate Image Products
	Corporate Image Products

Sheet1

MANAGER,C,5	LOGON,C,13	CARRIER,C,1	ACCCCAR_PHONE	LIBRARY,C,1	FIRST_	LAST_NAM
Tom Huffman	11			Tom	Huffman	
Tom Huffman	01			Tim	Kelly	
Tom Huffman	01			David	Ashley	
Tom Huffman	01			Jean	Willis	
Tom Huffman	01			Janice	Corben	
Tom Huffman	01			Tyler	Stephens	
Tom Huffman	01			David	Rechs	
Tom Huffman	01			Gloria	Lenares	
Tom Huffman	01			Greg	Thomas	
Tom Huffman	01			Jeff	Nelson	

Sheet1

USER,C,8	MECC_UNIQUE_ID	EDIT_LAST_CO	NOTES,M
1	83	7369836	871 03/01/93
1	1	7788584	824 03/01/93
1	1	8002956	1218 03/01/93
1	1	8270606	848 03/01/93
1	1	8651676	830 03/01/93
1	1	8969856	1236 03/01/93
1	1	9394866	1244 03/01/93
1	1	9732435	865 03/01/93
1	1	10029689	1253 03/01/93
1	1	10629909	758 03/01/93