

## The Dividend-Yield Strategy

Many investors turn toward the dividend yield as a measure of value in their quest for selecting underpriced securities. A stock's dividend yield is computed by taking the indicated dividend (the most recent quarterly dividend multiplied by four) and dividing it by the share price. If a stock's price rises faster than its dividend, the dividend yield will fall, indicating that the price may have been bid up too far and may be ready for a decline. Conversely, if the dividend yield rises to a high level, the stock may be poised for an increase in price, if the dividend can be sustained.

This article will focus on strategies used to screen for high dividend yielding stocks.

### **The Dividend-Yield Strategy**

**By John Bajkowski**

Like all basic value-oriented techniques, the dividend-yield strategy attempts to identify investments that are out-of-favor. Contrarian techniques such as this are based on the premise that markets tend to overreact to good and bad news and push the price of a security away from its intrinsic value. Value investors hope to identify these mispriced securities through the use of a consistent set of rules called a valuation model.

Screening is the first stage in this process and it involves scanning a group of securities to find those that merit further in-depth analysis. Absolute or relative levels may be used in screening for high-yield stocks. A screen requiring an absolute level might look for a minimum dividend yield of 4% before an investment would be considered. Absolute screens can lead to passive market timing -- cash levels tend to build up when investors cannot find suitable investments that meet the minimum requirement during times of market extremes. Also, screens that only look at absolute levels can be weak because they may turn up companies from a single industry that traditionally has higher dividend yields, such as utilities.

Screens based on relative levels compare the yield against a benchmark that may fluctuate, such as the current dividend yield for the S&P 500. In this case the investor does not require that the yield meet some minimum level, but instead that it maintain its historical relationship with the benchmark figure. Common screens examining relative yields include comparisons against some overall market level, industry level, historical average or even some interest rate benchmark. The screens for this article were performed using a historical average as the benchmark.

Investors looking to perform custom screens can use one of a number of software programs or information services that provide fundamental data on companies. For those without a computer, a number of publications by firms such as Moody's, Standard & Poor's, and Value Line provide regular listings of high-dividend stocks and rapidly expanding dividend stocks.

### Applying the Screens

AAll's Stock Investor program was used to perform the screening for this article.

The first filter excluded utilities due to its unique financial characteristics requiring that it be analyzed separately.

The next screen required that a company have five years of both price and dividend records. When screening against a historical level, remember to include a historical period that covers both the up and down periods of a market and economic cycle.

Selecting a time period is a balance between using one that is too short and only captures a segment of the market cycle and one that is too long and includes a time period that is no longer representative of the current company, industry, or market. Periods of between five and 10 years are most common for these types of comparisons.

Dividend analysis is geared toward established firms that are past their explosive growth and capital-intensive stage. To help filter out companies paying just token dividends, a minimum dividend yield of 2% was specified.

Beyond a minimum level of dividends, we screened for companies that have paid a dividend for each of the last five years and never reduced their dividend. Dividend levels are set by the board of directors based on consideration of the current company, industry, and economic conditions. Because dividend cuts are tantamount to an announcement that the firm is financially distressed, dividends are set at levels that the company should be able to afford throughout the economic cycle.

The next filter required that the company's current dividend yield be higher than its five-year average dividend yield. This filter seeks out companies whose dividends have increased faster than increases in share price, or whose current share price has dipped recently.

While it might seem that the screening process should be over with this last screening filter, before a company can be considered a buy the security of the dividend must be examined. A high dividend yield may be a signal that the market expects the dividend to be cut shortly and has pushed down the price accordingly. A high relative dividend yield is a buy signal only if the dividend level is expected to be sustained and hopefully increased.

Measures exist that help to identify the safety of the dividend. The payout ratio is perhaps the most common of these and is calculated by dividing the dividend per share by earnings per share. Generally the lower the number, the more secure the dividend. Any ratio above 50% is considered a warning flag. However, for some industries, such as utilities, ratios around 80% are common. The current payout ratio for the Dow Jones utility group is 82%, versus 55% for the Dow Jones industrial group. A 100% payout ratio indicates

that a company is paying out all of its earnings in the form of dividends. A negative payout ratio indicates that a firm is paying a dividend even though earnings are negative. Firms cannot afford to payout more than they earn in the long term. For the final criterion we required a payout ratio between 0% and 50%.

Screening for relative high dividend yield is based upon the time-honored rule of buying low and selling high. Examining a stock's dividend yield provides a useful framework to identify potential candidates. To succeed at this strategy, you need to develop a set of tools to not only identify which stocks have relatively high dividend yields, but also which of these stocks have the strength to bounce back.

#### **A key to screening terms**

Dividend Yield: Indicated dividend divided by current price. Provides a relative valuation measure when compared against historical average dividend yield.

Five-Year Average Yield: Average company dividend yield during the last five years.

Indicated Dividend: Expected per share dividend payment for the next year.

Dividend Growth Rate: Annual dividend growth rate in dividends per share over the last five years. An indication of the past company strength and dividend payment policy.

Cash Dividends Paid Since: The number of consecutive years that a cash dividend has been paid. An indication of the stability of the company's past dividend payment policy.

Payout Ratio: Dividends per share for the last 12 months divided by earnings per share for the last 12 months. Provides an indication of the safety of the dividend. Figures between 0% and 50% are considered safe. Figures ranging between 50% and 100% are considered early warning flags. Negative values and values above 100% are considered red flags for a dividend cut if the levels persist. Beyond examining a single year, look for trends.

EPS Growth Rate: Annual growth rate in earnings per share over the past five years.

52-Week Relative Strength: The price performance of a stock during the last year relative to the performance of the S&P 500. A figure of 0% indicates the stock had the same percentage price performance as the market. A figure of 5% indicates that the stock outperformed the market by 5%.

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**Here is a detailed list of the Stock Investor criteria for the Dividend Yield Strategy:**

Company Information Group

Sector <> Utility

SI\_CI.IND\_2\_DIG <> '12'

Income Statement - Annual Group

Dividend Y5 > 0

SI\_ISA.DPS\_Y5 > 0

Dividend, indicated >= Dividend 12m

SI\_ISA.DPS\_IND >= SI\_ISA.DPS\_12M

Dividend 12m >= Dividend Y1

SI\_ISA.DPS\_12M >= SI\_ISA.DPS\_Y1

Dividend Y1 >= Dividend Y2

SI\_ISA.DPS\_Y1 >= SI\_ISA.DPS\_Y2

Dividend Y2 >= Dividend Y3

SI\_ISA.DPS\_Y2 >= SI\_ISA.DPS\_Y3

Dividend Y3 >= Dividend Y4

SI\_ISA.DPS\_Y3 >= SI\_ISA.DPS\_Y4

Dividend Y4 >= Dividend Y5

SI\_ISA.DPS\_Y4 >= SI\_ISA.DPS\_Y5

Growth Rates Group

Dividend-growth 5yr > 0

SI\_GR.DPS\_G5F > 0

Ratios Group

Payout ratio 12m > 0

SI\_RAT.PAYOUT\_12M > 0

Payout ratio 12m <= 50

SI\_RAT.PAYOUT\_12M <= 50

Multiples Group

Yield >= 2 (Note: This number can be varied based upon the market situation)

SI\_MLT.YIELD >= 2

Yield > Yield-Avg 5y

SI\_MLT.YIELD > SI\_MLT.YIELD\_A5Y

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The Dividend-Yield Strategy

Investing.

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| <b>Total</b>                          |
|---------------------------------------|
| <b>01 BASIC MATERIALS</b>             |
| 0103 Chemical Manufacturing           |
| 0106 Chemicals—Plastics & Rubber      |
| 0109 Containers & Packaging           |
| 0112 Fabricated Plastic & Rubber      |
| 0115 Forestry & Wood Products         |
| 0118 Gold & Silver                    |
| 0121 Iron & Steel                     |
| 0124 Metal Mining                     |
| 0127 Misc. Fabricated Products        |
| 0130 Non-Metallic Mining              |
| 0133 Paper & Paper Products           |
| <b>02 CAPITAL GOODS</b>               |
| 0203 Aerospace & Defense              |
| 0206 Constar. & Agric. Machinery      |
| 0209 Construction—Supplies & Fixtures |
| 0212 Construction—Raw Materials       |
| 0215 Construction Services            |
| 0218 Misc. Capital Goods              |
| 0221 Mobile Homes & Rvs               |
| <b>03 CONGLOMERATES</b>               |
| 0303 Conglomerates                    |
| <b>04 CONSUMER CYCLICAL</b>           |
| 0403 Apparel/Accessories              |
| 0406 Appliance                        |
| 0409 Audio & Video Equipment          |
| 0412 Auto & Truck Manufacturers       |
| 0415 Auto & Truck Parts               |
| 0418 Footwear                         |
| 0421 Furniture & Fixtures             |
| 0424 Jewelry & Silverware             |
| 0427 Photography                      |
| 0430 Recreational Products            |
| 0433 Textiles—Non-Apparel             |
| 0436 Tires                            |
| <b>05 CONSUMER/NON-CYCLICAL</b>       |
| 0503 Beverages (Alcoholic)            |
| 0506 Beverages (Non-Alcoholic)        |
| 0509 Crops                            |
| 0512 Fish/Livestock                   |
| 0515 Food Processing                  |
| 0518 Office Supplies                  |
| 0521 Personal & Household Products    |
| 0524 Tobacco                          |

**06 ENERGY**

|      |                               |
|------|-------------------------------|
| 0603 | Coal                          |
| 0606 | Oil & Gas—Integrated          |
| 0609 | Oil & Gas Operations          |
| 0612 | Oil Well Services & Equipment |

**07 FINANCIAL**

|      |                                 |
|------|---------------------------------|
| 0703 | Consumer Financial Services     |
| 0706 | Insurance (Accident & Health)   |
| 0709 | Insurance (Life)                |
| 0712 | Insurance (Miscellaneous)       |
| 0715 | Insurance (Property & Casualty) |
| 0718 | Investment Services             |
| 0721 | Misc. Financial Services        |
| 0724 | Money Center Banks              |
| 0727 | Regional Banks                  |
| 0730 | S&Ls/Savings Banks              |

**08 HEALTHCARE**

|      |                              |
|------|------------------------------|
| 0803 | Biotechnology & Drugs        |
| 0806 | Healthcare Facilities        |
| 0809 | Major Drugs                  |
| 0812 | Medical Equipment & Supplies |

**09 SERVICES**

|      |                                |
|------|--------------------------------|
| 0903 | Advertising                    |
| 0906 | Broadcasting & Cable TV        |
| 0909 | Business Services              |
| 0912 | Casinos & Gaming               |
| 0915 | Communications Services        |
| 0918 | Hotels & Motels                |
| 0921 | Motion Pictures                |
| 0924 | Personal Services              |
| 0927 | Printing & Publishing          |
| 0930 | Printing Services              |
| 0933 | Real Estate Operations         |
| 0936 | Recreational Activities        |
| 0939 | Rental & Leasing               |
| 0942 | Restaurants                    |
| 0945 | Retail (Apparel)               |
| 0948 | Retail (Catalog & Mail Order)  |
| 0951 | Retail (Department & Discount) |
| 0954 | Retail (Drugs)                 |
| 0957 | Retail (Grocery)               |
| 0960 | Retail (Home Improvement)      |
| 0963 | Retail (Specialty Non-Apparel) |
| 0966 | Retail (Technology)            |
| 0969 | Schools                        |
| 0972 | Security & Services            |

0975      Waste Management Services

**10 TECHNOLOGY**

|      |                                    |
|------|------------------------------------|
| 1003 | Communications Equipment           |
| 1006 | Computer Hardware                  |
| 1012 | Computer Networks                  |
| 1015 | Computer Peripherals               |
| 1018 | Computer Services                  |
| 1021 | Computer Storage Devices           |
| 1024 | Electronic Instruments & Controls  |
| 1027 | Office Equipment                   |
| 1030 | Scientific & Technical Instruments |
| 1033 | Semiconductors                     |
| 1036 | Software & Programming             |

**11 TRANSPORTATION**

|      |                      |
|------|----------------------|
| 1103 | Air Courier          |
| 1106 | Airline              |
| 1109 | Misc. Transportation |
| 1112 | Railroads            |
| 1115 | Trucking             |
| 1118 | Water Transportation |

**12 UTILITIES**

|      |                       |
|------|-----------------------|
| 1203 | Electric Utilities    |
| 1206 | Natural Gas Utilities |
| 1209 | Water Utilities       |

High Yield Results

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Screening and analysis performed by AAII's Stock Investor program.

% of

Data provided by Market Guide and I/B/E/S

Shrs.

Data is based on figures as of 2/29/99

Held

| Ticker | Company                   | Echange | Sector | Industry | S&P   |       |        | Latest | Latest | Market  | by   |
|--------|---------------------------|---------|--------|----------|-------|-------|--------|--------|--------|---------|------|
|        |                           |         |        |          | 500   | Dow   | Shadow |        |        |         |      |
|        |                           |         |        |          | Stock | Stock | Stock  |        |        |         |      |
| ABSIE  | ABS Industries, Inc.      | M       | 01     | 0127     |       |       |        | 95/07  | 94/10  | 5.1     | 39.5 |
| ABGA   | Allied Bankshares         | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 138.6   | 3.2  |
| AHL    | American Heritage Life    | N       | 07     | 0709     |       |       |        | 95/09  | 94/12  | 302     | 24.1 |
| AMRC   | American Recreation Ctrs. | M       | 09     | 0936     |       |       |        | 95/11  | 95/05  | 30.3    | 24.5 |
| C      | Chrysler Corporation      | N       | 04     | 0412     | 1     |       |        | 95/12  | 95/12  | 21705.5 | 60.7 |
| CBSS   | Compass Bancshares, Inc.  | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 1258.5  | 31.1 |
| CPY    | CPI Corp.                 | N       | 04     | 0427     |       |       |        | 95/11  | 95/02  | 211.5   | 82.4 |
| DOUG   | Douglas & Lomason Company | M       | 04     | 0415     |       |       |        | 95/09  | 94/12  | 52      | 50.1 |
| EGFC   | Eagle Financial Corp.     | M       | 07     | 0730     |       |       |        | 95/12  | 95/09  | 103.2   | 42.6 |
| FI     | FINA INC.                 | A       | 06     | 0609     |       |       |        | 95/09  | 94/12  | 1398.2  | 4    |
| FITC   | Financial Trust Corp.     | M       | 07     | 0730     |       |       |        | 95/09  | 94/12  | 240.7   | 12.7 |
| FFBC   | First Financial Bncrp./OH | M       | 07     | 0730     |       |       |        | 95/09  | 94/12  | 458.7   | 37.1 |
| FSCO   | First Security Corp., DE  | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 2036.7  | 52.7 |
| GMT    | GATX Corporation          | N       | 09     | 0939     |       |       |        | 95/09  | 94/12  | 929.2   | 88.7 |
| GHW    | General Housewares Corp.  | N       | 01     | 0127     |       |       |        | 95/09  | 94/12  | 33.8    | 53.2 |
| GILBA  | Gilbert Associates, Inc.  | M       | 09     | 0915     |       |       |        | 95/09  | 94/12  | 77.2    | 61.2 |
| HX     | Halifax Corporation       | A       | 10     | 1018     |       |       |        | 95/12  | 95/03  | 8       | 0.7  |
| HELX   | Helix Technology          | M       | 02     | 0218     |       |       |        | 95/09  | 94/12  | 268.9   | 50.7 |
| HBW    | Howard B. Wolf, Inc.      | A       | 04     | 0403     |       |       |        | 95/11  | 95/05  | 7.3     | 5.8  |
| IBCP   | Independent Bank Corp(MI) | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 73.8    | 21.9 |
| III    | Insteel Industries Inc.   | N       | 02     | 0209     |       |       |        | 95/12  | 95/09  | 56.7    | 34   |
| JCP    | J.C. Penney Company, Inc. | N       | 09     | 0951     | 1     |       |        | 95/10  | 95/01  | 11239.5 | 79   |
| KEY    | KeyCorp                   | N       | 07     | 0727     | 1     |       |        | 95/09  | 94/12  | 8908    | 45   |
| LFB    | Longview Fibre Company    | N       | 01     | 0133     |       |       |        | 95/10  | 95/10  | 860.3   | 40.5 |
| LZ     | Lubrizol Corporation      | N       | 01     | 0103     |       |       |        | 95/09  | 94/12  | 1888.9  | 74.2 |
| LUB    | Luby's Cafeterias, Inc.   | N       | 09     | 0942     | 1     |       |        | 95/11  | 95/08  | 498.8   | 48.3 |
| LUC    | Lukens Incorporated       | N       | 01     | 0121     |       |       |        | 95/09  | 94/12  | 399.6   | 76   |
| MARSA  | Marsh Supermarkets, Inc.  | M       | 09     | 0957     |       |       |        | 96/01  | 95/04  | 50.5    | 44.1 |
| MRBK   | Mercantile Bankshares     | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 1251.5  | 36.4 |
| NPBC   | National Penn Bancshares  | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 181.8   | 6.3  |
| PKVL   | Pikeville National Corp.  | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 185.8   | 7.2  |
| PINN   | Pinnacle Banc Group, Inc. | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 135.7   | 4.4  |
| PCH    | Potlatch Corp.            | N       | 01     | 0115     | 1     |       |        | 95/09  | 94/12  | 1229.9  | 47.3 |
| PLFC   | Pulaski Furniture Corp.   | M       | 04     | 0421     |       |       |        | 95/10  | 95/10  | 46.8    | 30.7 |
| OAT    | Quaker Oats Company       | N       | 05     | 0506     | 1     |       |        | 95/09  | 95/06  | 4667.3  | 45.7 |
| SLFC   | Shoreline Financial Corp. | M       | 07     | 0730     |       |       |        | 95/09  | 94/12  | 102.4   | 3.2  |
| SMPS   | Simpson Industries, Inc.  | M       | 04     | 0415     |       |       |        | 95/09  | 94/12  | 161.8   | 64.2 |
| SWPA   | Southwest National Corp.  | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 111.3   | 10.2 |
| STH    | Stanhome Inc.             | N       | 09     | 0948     |       |       |        | 95/09  | 94/12  | 592.6   | 79.4 |
| SUBK   | Suffolk Bancorp           | M       | 07     | 0727     |       |       |        | 95/09  | 94/12  | 111.6   | 11.7 |
| SFS    | Super Food Services       | N       | 09     | 0957     |       |       |        | 95/11  | 95/08  | 125.1   | 52.3 |
| SGC    | Superior Surgical Manuf.  | A       | 04     | 0403     |       |       |        | 95/09  | 94/12  | 80.3    | 44.8 |

High Yield Results

|      |                         |   |    |      |   |       |       |        |      |
|------|-------------------------|---|----|------|---|-------|-------|--------|------|
| EML  | The Eastern Company     | A | 05 | 0521 |   | 95/09 | 94/12 | 33     | 38.4 |
| TRFI | Trans Financial, Inc.   | M | 07 | 0727 |   | 95/09 | 94/12 | 193.3  | 1.8  |
| USBC | U.S. Bancorp            | M | 07 | 0727 | 1 | 95/09 | 94/12 | 2985.9 | 70.1 |
| UCC  | Union Camp Corporation  | N | 01 | 0133 | 1 | 95/09 | 94/12 | 3291.4 | 78.5 |
| WFSL | Washington Federal Inc. | M | 07 | 0730 |   | 95/09 | 95/09 | 930.1  | 45.3 |
| WSBC | WesBanco, Inc.          | M | 07 | 0727 |   | 95/09 | 94/12 | 231.1  | 17.8 |
| WILM | Wilmington Trust Corp.  | M | 07 | 0727 |   | 95/09 | 94/12 | 1154.7 | 35.6 |

## High Yield Results

| % of     |                  |              |              |                  |              |              |             |              |               |             |             |            |            |            |       |       |
|----------|------------------|--------------|--------------|------------------|--------------|--------------|-------------|--------------|---------------|-------------|-------------|------------|------------|------------|-------|-------|
| Shrs.    | Year             |              | 5 Yr         |                  | Year         |              | 5 Yr        |              | 5 Yr          |             | PE          | EPS        | EPS        | Total      | Total | Total |
| Held by  | Current Price to | Ago Price to | Avg Price to | Current Price to | Ago Price to | Avg Price to | Price to PE | EPS Relative | Growth Growth | (5 Yr) Rate | (3 Yr) Rate | Annual EPS | Annual EPS | Annual EPS |       |       |
| Insiders | BVPS (%)         | BVPS (X)     | BVPS (X)     | EPS              | EPS (X)      | EPS (X)      | EPS (X)     | Relative (X) | Growth (X)    | (%) (%)     | (%)         | EPS (\$)   | EPS (\$)   | EPS (\$)   |       |       |
| shrinsd  | pbvps            | pbvps_1t     | pbvps_a5y    | pe               | pe_1t        | pe_a5y       | udef12      | pe_to_g5f    | eps_g5f       | eps_g3f     | eps_12m     | eps_y1     | eps_y2     |            |       |       |
| 32.7     | 0.36             | 4.54         | 4.94         | 1.3              | 13           | 18           | 0.97        | na           | 19.8          | 64.7        | 0.97        | 0.96       | 0.67       |            |       |       |
| 46.8     | 2.1              | 1.97         | 2.13         | 15.9             | 15.1         | 14.8         | 0.82        | 1            | 16.1          | 18.4        | 0.69        | 0.63       | 0.68       |            |       |       |
| 43.1     | 1.39             | 1.56         | 1.51         | 10.7             | 11.7         | 12.9         | 0.7         | 2.7          | 3.9           | 10.3        | 1.98        | 1.71       | 1.59       |            |       |       |
| 28.7     | 0.98             | 1.14         | 1.2          | 8.4              | 17.9         | 15.5         | 0.85        | 8.4          | 1             | -19.1       | 0.71        | 0.32       | 0.38       |            |       |       |
| 17       | 1.95             | 1.46         | 1.43         | 10.7             | 4.3          | na           | 0.2         | 0.1          | 77.1          | 33.9        | 5.29        | 5.3        | 10.11      |            |       |       |
| 20       | 1.84             | 1.78         | 1.67         | 11.4             | 10.8         | 10.7         | 0.58        | 0.7          | 15.6          | 15.4        | 2.83        | 2.68       | 2.37       |            |       |       |
| 25.7     | 1.28             | 1.38         | 1.87         | 13               | 19.3         | 14.6         | 0.82        | na           | -10.5         | -16.4       | 1.17        | 1.05       | 0.9        |            |       |       |
| 59.9     | 0.6              | 0.92         | 0.91         | 6.1              | na           | na           | 0.17        | 0.2          | 35.9          | 8.8         | 2.02        | 2.95       | -1.7       |            |       |       |
| 24.2     | 1.12             | 0.87         | 0.9          | 9.7              | 8.4          | 8.8          | 0.48        | 0.6          | 17.3          | 16          | 2.39        | 2.41       | 2.13       |            |       |       |
| 84.9     | 1.24             | 1.06         | 1.02         | 9.6              | 22.4         | na           | -0.28       | na           | -3.5          | 34.2        | 5           | 3.27       | 2.26       |            |       |       |
| 4.7      | 1.72             | 1.85         | 1.75         | 12.8             | 13.1         | 12.3         | 0.68        | 1.6          | 7.9           | 8           | 2.34        | 2.32       | 2.21       |            |       |       |
| 37.8     | 1.99             | 2.11         | 2.07         | 14.4             | 14.7         | 15.8         | 0.87        | 1.5          | 9.7           | 15.2        | 2.44        | 2.31       | 2.06       |            |       |       |
| 15.1     | 2.02             | 1.42         | 1.53         | 14               | 9.9          | 12.2         | 0.66        | 1            | 14.6          | 24.8        | 1.92        | 1.87       | 1.59       |            |       |       |
| 20.9     | 1.36             | 1.4          | 1.23         | 9.7              | 13           | na           | 0.27        | 2.4          | 4.1           | 2.9         | 4.63        | 3.88       | 2.99       |            |       |       |
| 46.7     | 0.68             | 1.14         | 1.16         | 13.6             | 15.5         | 22.4         | 1.14        | na           | -0.5          | -12.8       | 0.68        | 0.8        | 0.91       |            |       |       |
| 0.4      | 0.83             | 0.94         | 1.1          | 4                | na           | na           | 0.86        | na           | -26.5         | -81.2       | 3.34        | -1.66      | 0.87       |            |       |       |
| 40.1     | 0.95             | 0.96         | 1.22         | 12.4             | 9            | 11.1         | 0.61        | 0.2          | 56.9          | 6.7         | 0.55        | 0.72       | 0.71       |            |       |       |
| 35.6     | 5.61             | 5.11         | 4.47         | 14.6             | 18.7         | 25.2         | 1.35        | 0.5          | 32.1          | 49.1        | 1.82        | 1.08       | 0.53       |            |       |       |
| 43.2     | 1.01             | 1.11         | 1.14         | 8                | 9.4          | 11.5         | 0.62        | 0.4          | 20.5          | 21.9        | 0.86        | 0.75       | 0.74       |            |       |       |
| 15.1     | 1.67             | 1.54         | 1.36         | 11.4             | 10.7         | 9.6          | 0.54        | 0.9          | 12.4          | 9.4         | 2.42        | 2.19       | 2.04       |            |       |       |
| 40.5     | 0.8              | 0.98         | 1.25         | 11               | 14.8         | 17           | 0.89        | 1.4          | 7.6           | 4           | 0.61        | 0.76       | 0.61       |            |       |       |
| 1        | 2.17             | 2.1          | 2.23         | 12.3             | 10           | 43.1         | 2.21        | 2            | 6.3           | 179.2       | 3.88        | 4.29       | 3.77       |            |       |       |
| 7        | 1.8              | 1.55         | na           | 11.2             | 9.2          | 16.1         | 0.83        | 0.5          | 22.4          | 38          | 3.37        | 3.45       | 2.89       |            |       |       |
| 10.9     | 1.88             | 2.28         | 2.15         | 11.1             | 27.6         | 26           | 1.38        | 2.1          | 5.4           | 33.2        | 1.47        | 1.47       | 0.64       |            |       |       |
| 1        | 2.16             | 2.62         | 2.65         | 10.9             | 12.7         | 21           | 1.24        | 0.7          | 16.2          | 14.3        | 2.7         | 2.67       | 0.67       |            |       |       |
| 19.9     | 2.48             | 2.88         | 2.51         | 13.2             | 15.3         | 15.2         | 0.83        | 2.3          | 5.7           | 9.1         | 1.57        | 1.55       | 1.51       |            |       |       |
| 4.3      | 1.49             | 1.76         | 1.93         | 10.8             | 253.3        | na           | 0.63        | na           | -15.4         | -6.7        | 2.43        | 1.37       | -3.51      |            |       |       |
| 53.3     | 0.91             | 0.81         | 1.39         | 11.6             | 11.1         | 12.4         | 0.65        | na           | -6            | -6.1        | 1.1         | 1.02       | 1.24       |            |       |       |
| 6        | 1.68             | 1.46         | 1.55         | 12.6             | 11.6         | 12           | 0.66        | 2.8          | 4.5           | 6.3         | 2.1         | 1.88       | 1.73       |            |       |       |
| 30       | 1.92             | 2.16         | 2.66         | 12.7             | 12.8         | 16.1         | 0.88        | 1.2          | 10.5          | 12.3        | 2           | 1.95       | 1.78       |            |       |       |
| 19.6     | 1.41             | 1.85         | 1.64         | 15.1             | 20.7         | 15.6         | 0.88        | na           | -6.8          | -4.8        | 1.36        | 0.98       | 1.87       |            |       |       |
| 56.6     | 1.82             | 2            | 2.1          | 13               | 72.3         | 20.9         | 1.24        | na           | -24.2         | -39.2       | 2.46        | 0.51       | 2.87       |            |       |       |
| 12.1     | 1.27             | 1.39         | 1.32         | 11.3             | 33.4         | 52.3         | 3.26        | na           | -19           | -4.5        | 3.63        | 1.68       | 0.23       |            |       |       |
| 15.5     | 0.92             | 1.09         | 1.09         | 11.5             | 18.3         | 18.9         | 1           | na           | -2.8          | 19.6        | 1.56        | 1.56       | 1.1        |            |       |       |
| 16       | 4.27             | 11.24        | 8.12         | 5.7              | 22.4         | 19.8         | 1.05        | 0.1          | 40.9          | 54.3        | 5.99        | 5.97       | 1.68       |            |       |       |
| 21.9     | 1.64             | 1.61         | 1.52         | 12.2             | 13           | 12.4         | 0.69        | 1.7          | 7.3           | 9.7         | 1.6         | 1.38       | 1.27       |            |       |       |
| 22.1     | 1.57             | 1.75         | 2.09         | 10.8             | 12.7         | 24.5         | 1.34        | 7.7          | 1.4           | 37.2        | 0.85        | 0.8        | 0.36       |            |       |       |
| 15.1     | 1.47             | 1.21         | 1.44         | 12.4             | 9.7          | 12.2         | 0.66        | 0.7          | 17.7          | 11.3        | 2.77        | 2.7        | 2.54       |            |       |       |
| 19.9     | 2.12             | 2.03         | 2.74         | 14.1             | 11.2         | 15.4         | 0.86        | 47           | 0.3           | 0.5         | 2.15        | 2.26       | 1.68       |            |       |       |
| 5.1      | 1.43             | 1.37         | 1.15         | 12.6             | 12.6         | 10.2         | 0.57        | 1.7          | 7.3           | 14.3        | 2.4         | 2.25       | 2.45       |            |       |       |
| 27.3     | 0.91             | 0.89         | 1.08         | 13.6             | 13.3         | na           | 0.41        | na           | -12.4         | 53.5        | 0.86        | 0.82       | 0.8        |            |       |       |
| 63.1     | 1.1              | 1.52         | 1.99         | 9.1              | 13           | 13.7         | 0.75        | 1.1          | 8.1           | 7.3         | 1.08        | 1.17       | 0.89       |            |       |       |

High Yield Results

|      |      |      |      |      |      |      |      |      |       |       |      |      |      |
|------|------|------|------|------|------|------|------|------|-------|-------|------|------|------|
| 38.8 | 1.08 | 1.26 | 1.25 | 11.9 | 11.7 | 15.7 | 0.84 | 1.2  | 10.3  | -1.9  | 1.01 | 0.95 | 1.01 |
| 32.7 | 1.53 | 1.47 | 1.73 | 11.8 | 12.4 | 11.4 | 0.63 | 39.3 | 0.3   | -0.4  | 1.46 | 1.28 | 1.24 |
| 9    | 1.97 | 1.54 | 1.59 | 11.2 | 17.8 | 13.9 | 0.77 | na   | -3.3  | -10.5 | 2.76 | 1.4  | 2.47 |
| 14   | 1.53 | 1.99 | 1.74 | 7.7  | 49.3 | 35.4 | 2.06 | na   | -17.9 | -3.4  | 6.08 | 1.62 | 0.72 |
| 20   | 1.61 | 1.47 | 2.01 | 11.9 | 8.6  | 11.4 | 0.61 | 2.6  | 4.5   | -1.3  | 1.79 | 1.79 | 2.11 |
| 28.6 | 1.42 | 1.39 | 1.39 | 13   | 14.3 | 12.9 | 0.72 | 3.8  | 3.4   | 3.4   | 2.13 | 1.81 | 2.03 |
| 7    | 2.61 | 2.13 | 2.58 | 13.3 | 10.6 | 13.2 | 0.71 | 1.8  | 7.2   | 7.2   | 2.5  | 2.37 | 2.24 |

### High Yield Results

| Total  | Fiscal   | Number   | I/B/E/S | Prev.     |  |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|----------|---------|-----------|--|
| Annual | Annual | Annual | Qtrly  | EPS      | of Est.  | Est.    | Month's   |  |
| EPS    | (\$)     | for      | Current | I/B/E/S   |  |
| Y3     | Y4     | Y5     | Q1     | Q2     | Q3     | Q4     | Q5     | Q6     | Q7     | Q8     |          | Year     | Year    | Year      |  |
| (\$)   | (\$)   | (\$)   | (\$)   | (\$)   | (\$)   | (\$)   | (\$)   | (\$)   | (\$)   | (\$)   |          | Current  | Year    | Year      |  |
| eps_y3 | eps_y4 | eps_y5 | eps_q1 | eps_q2 | eps_q3 | eps_q4 | eps_q5 | eps_q6 | eps_q7 | eps_q8 | date_ey0 | epsn_ey0 | eps_ey0 | epspm_ey0 |  |
| 0.47   | 0.22   | 0.42   | 0.26   | 0.41   | 0.13   | 0.18   | 0.25   | 0.37   | 0.16   | 0.16   | 95/10    | 1        | 0.5     | 1.05      |  |
| 0.57   | 0.38   | 0.33   | 0.18   | 0.17   | 0.18   | 0.16   | 0.13   | 0.18   | 0.18   | 0.17   | 96/12    | 1        | 0.78    | 0.78      |  |
| 1.42   | 1.27   | 1.1    | 0.57   | 0.44   | 0.54   | 0.43   | 0.43   | 0.43   | 0.42   | 0.39   | 96/12    | 4        | 2       | 2         |  |
| 0.38   | 0.61   | 0.52   | 0.08   | 0.33   | 0.31   | 0.18   | -0.09  | 0.11   | 0.17   | 0.18   | NA       | na       | na      | na        |  |
| -7.62  | 2.21   | -3.28  | 2.7    | 0.91   | 0.35   | 1.33   | 3.2    | 1.76   | 2.61   | 2.55   | 96/12    | 26       | 7.95    | 7.8       |  |
| 2.01   | 1.74   | 1.54   | 0.75   | 0.73   | 0.64   | 0.71   | 0.67   | 0.65   | 0.63   | 0.59   | 96/12    | 11       | 3.2     | 3.2       |  |
| 1.54   | 1.8    | 2.19   | 0.23   | 0.16   | -0.05  | 0.83   | 0.28   | 0.11   | -0.17  | 0.56   | 96/01    | 3        | 1.24    | 1.24      |  |
| 2.25   | 2.29   | 1.57   | -0.19  | -0.11  | 0.8    | 1.52   | 0.06   | 0.59   | 0.78   | -1.86  | 96/12    | 1        | 1.6     | 1.9       |  |
| 1.79   | 1.54   | 1.25   | 0.63   | 0.59   | 0.55   | 0.63   | 0.65   | 0.55   | 0.61   | 0.48   | NA       | na       | na      | na        |  |
| -0.32  | 1.35   | 4.06   | 1.44   | 1.34   | 1.07   | 1.14   | 0.9    | 0.43   | 0.8    | -0.43  | NA       | na       | na      | na        |  |
| 2      | 1.84   | 1.75   | 0.61   | 0.62   | 0.52   | 0.6    | 0.55   | 0.56   | 0.5    | 0.53   | 96/12    | 1        | 2.6     | 2.6       |  |
| 1.91   | 1.51   | 1.11   | 0.65   | 0.65   | 0.6    | 0.54   | 0.59   | 0.61   | 0.57   | 0.5    | 96/12    | 1        | 2.66    | 2.66      |  |
| 1.44   | 0.96   | 0.94   | 0.51   | 0.48   | 0.47   | 0.46   | 0.49   | 0.47   | 0.45   | 0.29   | 96/12    | 14       | 2.35    | 2.35      |  |
| -1.53  | 3.56   | 3.61   | 1.13   | 1.31   | 1.1    | 1.08   | 1.09   | 0.87   | 0.84   | 0.65   | 96/12    | 2        | 4.62    | 4.62      |  |
| 1.41   | 1.2    | 0.25   | 0.16   | 0.03   | 0.06   | 0.43   | 0.31   | 0.03   | 0.03   | 0.6    | 96/12    | 2        | 0.89    | 0.93      |  |
| 1.19   | 0.42   | 1.48   | 0.16   | 2.9    | 0.16   | 0.12   | -2.11  | 0.16   | 0.17   | 0.24   | NA       | na       | na      | na        |  |
| 0.57   | 0.59   | 0.89   | 0.16   | 0.02   | 0.16   | 0.21   | 0.18   | 0.18   | 0.16   | 0.22   | NA       | na       | na      | na        |  |
| 0.3    | 0.33   | 0.12   | 0.55   | 0.5    | 0.43   | 0.34   | 0.29   | 0.27   | 0.18   | 0.15   | 96/12    | 4        | 2.85    | 2.73      |  |
| 0.67   | 0.41   | 0.34   | 0.32   | 0.2    | 0.14   | 0.2    | 0.21   | 0.2    | 0.15   | 0.2    | NA       | na       | na      | na        |  |
| 1.87   | 1.67   | 1.31   | 0.66   | 0.6    | 0.57   | 0.59   | 0.57   | 0.53   | 0.5    | 0.49   | 96/12    | 4        | 2.75    | 2.75      |  |
| 0.8    | 0.68   | 0.28   | -0.07  | 0      | 0.19   | 0.48   | 0.08   | 0.18   | 0.19   | 0.09   | 96/09    | 2        | 0.48    | 0.48      |  |
| 3.15   | 0.2    | 2.3    | 1.01   | 0.46   | 0.63   | 1.78   | 1.11   | 0.51   | 0.89   | 1.79   | 97/01    | 36       | 3.8     | 3.98      |  |
| 2.42   | 1.31   | 1.13   | 0.9    | 0.83   | 0.86   | 0.79   | 0.92   | 0.89   | 0.85   | 0.49   | 96/12    | 32       | 3.75    | 3.75      |  |
| 0.78   | 0.62   | 0.32   | 0.35   | 0.37   | 0.44   | 0.32   | 0.2    | 0.14   | 0.27   | 0.03   | 96/10    | 5        | 1.25    | 1.38      |  |
| 1.81   | 1.79   | 2.67   | 0.44   | 0.96   | 0.76   | 0.54   | 0.73   | 0.75   | 0.65   | 0.51   | 96/12    | 16       | 2.17    | 2.16      |  |
| 1.31   | 1.19   | 1.18   | 0.37   | 0.42   | 0.42   | 0.36   | 0.35   | 0.4    | 0.41   | 0.33   | 96/08    | 7        | 1.66    | 1.67      |  |
| 2.31   | 1.68   | 3.38   | 0.55   | 0.61   | 0.58   | 0.69   | 0.47   | 0.41   | -0.21  | -0.56  | 96/12    | 15       | 2.75    | 2.75      |  |
| 1.24   | 1.23   | 1.65   | 0.22   | 0.26   | 0.37   | 0.24   | 0.21   | 0.28   | 0.28   | 0.2    | NA       | na       | na      | na        |  |
| 1.67   | 1.56   | 1.55   | 0.58   | 0.55   | 0.5    | 0.48   | 0.49   | 0.46   | 0.45   | 0.4    | 96/12    | 12       | 2.35    | 2.35      |  |
| 1.53   | 1.37   | 1.28   | 0.52   | 0.47   | 0.52   | 0.49   | 0.49   | 0.46   | 0.51   | 0.44   | NA       | na       | na      | na        |  |
| 1.71   | 1.14   | 0.84   | 0.31   | 0.32   | 0.33   | 0.41   | 0.05   | 0.25   | 0.35   | 0.46   | 96/12    | 1        | 1.6     | 1.6       |  |
| 2.82   | 2.25   | 2.19   | 0.46   | 1.05   | 0.77   | 0.19   | 0.62   | -0.71  | 0.41   | 0.11   | 96/12    | 2        | 2.7     | 2.59      |  |
| 2.71   | 1.92   | 3.41   | 1.09   | 0.82   | 0.81   | 0.92   | 0.37   | 0.21   | 0.18   | 0.53   | 96/12    | 12       | 3.44    | 3.68      |  |
| 1.53   | 0.91   | 0.63   | 0.91   | -0.21  | 0.38   | 0.48   | 0.3    | 0.11   | 0.3    | 0.39   | 96/10    | 2        | 1.83    | 1.9       |  |
| 1.16   | 1.63   | 1.33   | 0.45   | 2.56   | 2.73   | 0.25   | 0.42   | 0.17   | 0.54   | 0.31   | 96/12    | 22       | 1.5     | 1.5       |  |
| 1.16   | 1.05   | 0.93   | 0.44   | 0.4    | 0.39   | 0.37   | 0.37   | 0.33   | 0.31   | 0.31   | 96/12    | 1        | 1.82    | na        |  |
| 0.47   | 0.31   | 0.42   | 0.08   | 0.27   | 0.31   | 0.19   | 0.14   | 0.25   | 0.23   | 0.14   | 96/12    | 10       | 0.92    | 0.95      |  |
| 2.37   | 1.95   | 1.69   | 0.74   | 0.7    | 0.6    | 0.72   | 0.71   | 0.67   | 0.59   | 0.67   | NA       | na       | na      | na        |  |
| 2.32   | 2.22   | 2.55   | 0.63   | 0.59   | 0.34   | 0.59   | 0.67   | 0.59   | 0.41   | 0.83   | 96/12    | 4        | 2.58    | 2.68      |  |
| 1.97   | 1.51   | 1.62   | 0.72   | 0.54   | 0.58   | 0.57   | 0.69   | 0.43   | 0.56   | 0.55   | 96/12    | 1        | 2.6     | 2.6       |  |
| 0.85   | -0.51  | 1.13   | 0.25   | 0.26   | 0.16   | 0.19   | 0.22   | 0.25   | 0.17   | 0.18   | 96/08    | 1        | 0.94    | 0.94      |  |
| 1.15   | 0.94   | 1      | 0.24   | 0.24   | 0.27   | 0.33   | 0.29   | 0.32   | 0.23   | 0.09   | 95/12    | 1        | 1.15    | 1.15      |  |

High Yield Results

|      |      |      |      |      |      |      |      |      |       |      |       |    |      |      |
|------|------|------|------|------|------|------|------|------|-------|------|-------|----|------|------|
| 0.57 | 1.01 | 0.62 | 0.17 | 0.21 | 0.35 | 0.28 | 0.21 | 0.2  | 0.26  | 0.47 | NA    | na | na   | na   |
| 1.25 | 1.29 | 1.28 | 0.4  | 0.36 | 0.34 | 0.36 | 0.34 | 0.3  | 0.28  | 0.25 | 96/12 | 5  | 1.7  | 1.7  |
| 1.45 | 1.96 | 1.99 | 0.8  | 0.68 | 0.65 | 0.64 | 0.6  | 0.48 | -0.32 | 0.64 | 96/12 | 22 | 3    | 3    |
| 1.1  | 1.8  | 3.35 | 1.85 | 1.9  | 1.5  | 0.83 | 0.31 | 0.37 | 0.11  | 0.26 | 96/12 | 20 | 4.13 | 5.18 |
| 2.07 | 1.86 | 1.58 | 0.45 | 0.43 | 0.44 | 0.47 | 0.5  | 0.53 | 0.53  | 0.55 | 96/09 | 13 | 2.05 | 2.05 |
| 1.8  | 1.63 | 1.58 | 0.53 | 0.56 | 0.54 | 0.5  | 0.24 | 0.54 | 0.53  | 0.46 | 96/12 | 3  | 2.25 | 2.25 |
| 1.7  | 1.92 | 1.81 | 0.66 | 0.64 | 0.6  | 0.6  | 0.59 | 0.6  | 0.58  | 0.57 | 96/12 | 5  | 2.85 | 2.85 |

### High Yield Results

| I/B/E/S  | I/B/E/S  | Prev.           |                 |                   |                     |                   |              |              |              |              |                   |                   |  | Number<br>of Est.<br>for Long<br>Term<br>Growth |
|----------|----------|-----------------|-----------------|-------------------|---------------------|-------------------|--------------|--------------|--------------|--------------|-------------------|-------------------|--|---|
|          |          | High<br>Est.    | Low<br>Est.     | Number<br>of Est. | Number<br>of Est.   | Number<br>of Est. | I/B/E/S      | I/B/E/S      | High<br>Est. | Low<br>Est.  | Number<br>of Est. | Number<br>of Est. |  |   |
|          |          | Current<br>Year | Current<br>Year | Rev Up<br>Current | Rev Down<br>Current | for<br>Current    | Next<br>Year | Next<br>Year | Next<br>Year | Next<br>Year | Rev Up<br>Next    | Rev Down<br>Next  |  |   |
|          |          | (\$)            | (\$)            | Year              | Year                | Year              | (\$)         | (\$)         | (\$)         | (\$)         | Year              | Year              |  |   |
| epsh_ey0 | epsl_ey0 | epsum_ey0       | epsdm_ey0       | epsn_ey1          | eps_ey1             | epspm_ey1         | epsh_ey1     | eps_l_ey1    | epsum_ey1    | epsdm_ey1    | epsn_eg5          |                   |  |   |
| 0.5      | 0.5      | 0               | 1               | 0                 | na                  | 1.35              | na           | na           | 0            | 0            | 0                 |                   |  |   |
| 0.78     | 0.78     | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  | 1   |
| 2        | 1.9      | 0               | 1               | 1                 | 2.1                 | 2.15              | 2.1          | 2.1          | 0            | 1            | 2                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 9.1      | 5        | 7               | 1               | 12                | 8.25                | 8.5               | 11.5         | 7            | 2            | 1            | 11                |                   |  |   |
| 3.26     | 3.05     | 1               | 2               | 8                 | 3.55                | 3.58              | 3.6          | 3.3          | 1            | 1            | 3                 |                   |  |   |
| 1.25     | 1.21     | 0               | 0               | 3                 | 1.5                 | 1.5               | 1.5          | 1.45         | 0            | 0            | 3                 |                   |  |   |
| 1.6      | 1.6      | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 2.6      | 2.6      | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  |   |
| 2.66     | 2.66     | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 1                 |                   |  |   |
| 2.43     | 2.13     | 4               | 0               | 7                 | 2.77                | 2.78              | 2.87         | 2.63         | 1            | 0            | 8                 |                   |  |   |
| 4.85     | 4.39     | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 1                 |                   |  |   |
| 0.9      | 0.87     | 0               | 1               | 2                 | 1.03                | na                | 1.1          | 0.96         | 0            | 0            | 2                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 2.95     | 2.66     | 1               | 0               | 1                 | 3                   | 3                 | 3            | 3            | 0            | 0            | 0                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 2.8      | 2.62     | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  |   |
| 0.7      | 0.26     | 0               | 0               | 1                 | 0.9                 | 0.9               | 0.9          | 0.9          | 0            | 0            | 1                 |                   |  |   |
| 4.35     | 3.42     | 1               | 24              | 15                | 4.1                 | 4.64              | 5.12         | 3.8          | 0            | 3            | 19                |                   |  |   |
| 3.9      | 3.6      | 1               | 0               | 20                | 4.07                | 4.07              | 4.25         | 3.95         | 0            | 0            | 17                |                   |  |   |
| 1.4      | 1.2      | 2               | 1               | 3                 | 0.96                | 0.85              | 1            | 0.9          | 1            | 0            | 4                 |                   |  |   |
| 2.45     | 1.9      | 4               | 1               | 7                 | 2.35                | 2.42              | 2.55         | 2.1          | 1            | 1            | 8                 |                   |  |   |
| 1.73     | 1.65     | 0               | 0               | 3                 | 1.83                | 1.83              | 1.85         | 1.82         | 0            | 0            | 6                 |                   |  |   |
| 3.35     | 1.75     | 0               | 1               | 8                 | 2.55                | 2.55              | 4.45         | 1            | 0            | 0            | 6                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 2.4      | 2.25     | 1               | 0               | 6                 | 2.48                | 2.48              | 2.6          | 2.4          | 1            | 0            | 4                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 1.6      | 1.6      | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 1                 |                   |  |   |
| 2.8      | 2.59     | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  |   |
| 3.9      | 2.15     | 0               | 6               | 6                 | 3.17                | 3.35              | 5.5          | 1.05         | 0            | 3            | 5                 |                   |  |   |
| 1.9      | 1.75     | 0               | 1               | 1                 | 2.1                 | na                | 2.1          | 2.1          | 0            | 0            | 2                 |                   |  |   |
| 1.65     | 1.1      | 0               | 1               | 16                | 1.7                 | 1.72              | 2.25         | 1.4          | 1            | 0            | 14                |                   |  |   |
| 1.82     | 1.82     | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  |   |
| 0.95     | 0.85     | 0               | 2               | 2                 | 1.02                | 1.02              | 1.04         | 1            | 0            | 0            | 5                 |                   |  |   |
| na       | na       | na              | na              | na                | na                  | na                | na           | na           | na           | na           | na                |                   |  |   |
| 2.85     | 2.51     | 0               | 2               | 2                 | 2.93                | na                | 3.05         | 2.8          | 0            | 0            | 2                 |                   |  |   |
| 2.6      | 2.6      | 0               | 0               | 0                 | na                  | na                | na           | na           | 0            | 0            | 0                 |                   |  |   |
| 0.94     | 0.94     | 0               | 0               | 1                 | 1.03                | 1                 | 1.03         | 1.03         | 1            | 0            | 1                 |                   |  |   |
| 1.15     | 1.15     | 0               | 0               | 1                 | 1.25                | 1.25              | 1.25         | 1.25         | 0            | 0            | 1                 |                   |  |   |

### High Yield Results

|      |      |    |    |    |      |      |      |      |    |    |    |
|------|------|----|----|----|------|------|------|------|----|----|----|
| na   | na   | na | na | na | na   | na   | na   | na   | na | na | na |
| 1.75 | 1.7  | 0  | 0  | 1  | 1.7  | 1.7  | 1.7  | 1.7  | 0  | 0  | 3  |
| 3.01 | 2.78 | 1  | 7  | 17 | 3.3  | 3.4  | 3.65 | 3.02 | 0  | 2  | 13 |
| 6.8  | 2.1  | 0  | 11 | 9  | 2.82 | 3.5  | 5    | 0.6  | 0  | 3  | 7  |
| 2.23 | 1.95 | 2  | 0  | 8  | 2.34 | 2.34 | 2.5  | 2.18 | 1  | 0  | 8  |
| 2.25 | 2.2  | 0  | 0  | 1  | 2.4  | na   | 2.4  | 2.4  | 0  | 0  | 1  |
| 2.85 | 2.75 | 0  | 1  | 3  | 3    | 3.1  | 3.1  | 2.95 | 0  | 0  | 1  |

### High Yield Results

| Prev.   |           |          |          |           |           |          |          |          |           |           |           |  |
|---------|-----------|----------|----------|-----------|-----------|----------|----------|----------|-----------|-----------|-----------|--|
| I/B/E/S | Month's   | I/B/E/S  | I/B/E/S  | Number    | Number    |          |          |          |           |           |           |  |
| Est     | Est       | High Est | Low Est  | of Est.   | of Est.   |          | Year     | 5 Yr     | Sales     | Sales     |           |  |
| L-Term  | L-Term    | L-Term   | L-Term   | Rev Up    | Rev Down  | Current  | Ago      | Avg      | Growth    | Growth    | Annual    |  |
| Growth  | Growth    | Growth   | Growth   | L-Term    | L-Term    | Price to | Price to | Price to | Rate      | Rate      | Sales     |  |
| Rate    | Rate      | Rate     | Rate     | Growth    | Growth    | SPS      | SPS      | SPS      | (5 Yr)    | (3 Yr)    | 12M       |  |
| (%)     | (%)       | (%)      | (%)      | Rate      | Rate      | (X)      | (X)      | (X)      | (%)       | (%)       | (\$ Mil)  |  |
| eps_eg5 | epspm_eg5 | epsh_eg5 | eps1_eg5 | epsum_eg5 | epsdm_eg5 | psps     | psps_1t  | psps_a5y | sales_g5f | sales_g3f | sales_12m |  |
| na      | na        | na       | na       | 0         | 0         | na       | 0.7      | 0.8      | 20.4      | 36.5      | 104.8     |  |
| 8       | 8         | 8        | 8        | 0         | 0         | 3.2      | 3.6      | 2.8      | 6.9       | 10.2      | 43.4      |  |
| 11      | 11        | 11       | 11       | 0         | 0         | 0.9      | 0.9      | 0.8      | 8.2       | 6.1       | 315.3     |  |
| na      | na        | na       | na       | na        | na        | 0.4      | 0.5      | 0.7      | -0.6      | -11.2     | 46.3      |  |
| 5       | 5         | 15       | 4        | 0         | 0         | 0.4      | 0.3      | 0.3      | 11.7      | 13        | 53195     |  |
| 10      | 10        | 10       | 9        | 0         | 1         | 1.8      | 1.9      | 1.5      | 6.4       | 1.9       | 700.5     |  |
| 13      | 13        | 18       | 10       | 0         | 0         | 0.4      | 0.4      | 0.7      | 8.8       | 8.8       | 542.7     |  |
| na      | 12        | na       | na       | 0         | 0         | na       | 0.2      | 0.2      | 5.9       | 14.7      | 599.3     |  |
| na      | na        | na       | na       | na        | na        | 1.2      | 1.1      | 1        | 12.5      | 16.9      | 86.3      |  |
| na      | na        | na       | na       | na        | na        | 0.4      | 0.4      | 0.3      | 2.4       | 0.8       | 3632.2    |  |
| na      | na        | na       | na       | 0         | 0         | 2.9      | 3        | 2.6      | 1.7       | -2.8      | 78.5      |  |
| 8       | 8         | 8        | 8        | 0         | 0         | 2.9      | 3.2      | 2.5      | 0.6       | -2.3      | 147.5     |  |
| 10      | 10        | 15       | 6        | 0         | 1         | 2.3      | 1.7      | 1.6      | 6.3       | 2.9       | 900.1     |  |
| 12      | 12        | 12       | 12       | 0         | 0         | 0.7      | 0.8      | 0.7      | 10.5      | 5.3       | 1225.1    |  |
| 18      | 18        | 21       | 15       | 0         | 0         | 0.3      | 0.6      | 0.6      | 5.1       | 9.2       | 117.5     |  |
| na      | na        | na       | na       | na        | na        | 0.4      | 0.3      | 0.5      | 1.9       | 0.6       | 214.3     |  |
| na      | na        | na       | na       | na        | na        | 0.2      | 0.1      | 0.2      | 9.9       | 10.1      | 40.6      |  |
| na      | na        | na       | na       | 0         | 0         | 2.3      | 2.1      | 1.8      | 10.4      | 15.9      | 112.8     |  |
| na      | na        | na       | na       | na        | na        | 0.5      | 0.5      | 0.6      | 7.7       | 10.2      | 14.8      |  |
| na      | na        | na       | na       | 0         | 0         | 1.7      | 1.7      | 1.3      | 3.1       | 1.8       | 43.6      |  |
| 10      | 10        | 10       | 10       | 0         | 0         | 0.2      | 0.3      | 0.3      | 0.7       | 2.7       | 259.2     |  |
| 10      | 10        | 12       | 5.1      | 0         | 1         | 0.5      | 0.5      | 0.5      | 5.1       | 8.2       | 21382     |  |
| 9       | 9         | 12       | 6        | 0         | 0         | 1.8      | 1.6      | 1.7      | 0.4       | -1.2      | 5034.8    |  |
| 9       | 9         | 12       | 5        | 0         | 0         | 0.9      | 1.2      | 1.2      | 7.5       | 12.6      | 985.5     |  |
| 9       | 9.5       | 12       | 6        | 0         | 2         | 1.1      | 1.4      | 1.4      | 5.5       | 2.8       | 1655.4    |  |
| 10      | 10        | 11.5     | 8        | 0         | 0         | 1.1      | 1.5      | 1.5      | 6.1       | 6.6       | 425.9     |  |
| 13.6    | 13.6      | 15       | 3        | 0         | 0         | 0.4      | 0.5      | 0.7      | 8         | 30.8      | 1038.9    |  |
| na      | na        | na       | na       | na        | na        | na       | na       | 0.1      | 5.4       | 4.8       | 1371.1    |  |
| 8.4     | 8.4       | 9        | 7        | 0         | 0         | 2.8      | 2.6      | 2.3      | 0         | -2.6      | 452.8     |  |
| na      | na        | na       | na       | na        | na        | 2        | 2.3      | 2.6      | 7.8       | 5.5       | 95.8      |  |
| 12      | 12        | 12       | 12       | 0         | 0         | 1.4      | 1.9      | 1.4      | 1.9       | -3.2      | 122.6     |  |
| na      | na        | na       | na       | 0         | 0         | 2.7      | 3.4      | 3.1      | 0.7       | -1.1      | 51.9      |  |
| 8       | 8         | 14       | 8        | 0         | 0         | 0.8      | 0.9      | 0.9      | 3.7       | 6         | 1590.6    |  |
| 11      | 12        | 12       | 10       | 0         | 0         | 0.3      | 0.4      | 0.4      | 5.5       | 11.7      | 172.8     |  |
| 10      | 10        | 15       | 0        | 1         | 0         | 0.7      | 0.7      | 0.8      | 4.8       | 4.5       | 6282.4    |  |
| na      | na        | na       | na       | 0         | 0         | 2        | 2.1      | 1.8      | 1.3       | 0.2       | 50.1      |  |
| 12      | 12        | 15       | 10       | 0         | 0         | 0.4      | 0.5      | 0.7      | 12.6      | 23        | 393.9     |  |
| na      | na        | na       | na       | na        | na        | 2.1      | 1.7      | 1.7      | -1.1      | -3.9      | 50.8      |  |
| 13.5    | 13.5      | 15       | 12       | 0         | 0         | 0.7      | 0.7      | 0.9      | 6.7       | 3.6       | 836.6     |  |
| na      | na        | na       | na       | 0         | 0         | 2        | 2.1      | 1.5      | 1         | 0.5       | 58.4      |  |
| 6       | 6         | 6        | 6        | 0         | 0         | 0.1      | 0.1      | 0.1      | -8.2      | -9.8      | 1169.5    |  |
| 12      | 12        | 12       | 12       | 0         | 0         | 0.6      | 0.8      | 1        | 3.5       | 4.8       | 134.5     |  |

### High Yield Results

|    |    |    |    |    |    |     |     |     |      |      |        |
|----|----|----|----|----|----|-----|-----|-----|------|------|--------|
| na | na | na | na | na | na | 0.5 | 0.6 | 0.6 | 0.8  | 4.9  | 62.8   |
| 12 | 12 | 15 | 10 | 0  | 1  | 1.5 | 1.5 | 1.4 | 27.5 | 35.4 | 129.4  |
| 10 | 10 | 15 | 7  | 0  | 0  | 1.8 | 1.7 | 1.6 | -0.3 | -3.3 | 1641.1 |
| 8  | 8  | 15 | 6  | 0  | 1  | 0.8 | 1.1 | 1.1 | 4.2  | 4.6  | 4126.2 |
| 10 | 10 | 15 | 8  | 0  | 0  | 2.7 | 2.8 | 3.3 | 5.3  | 8.2  | 343.8  |
| 5  | 5  | 5  | 5  | 0  | 0  | 2.5 | 2.4 | 2   | -1.6 | -5.5 | 95.9   |
| 10 | 10 | 10 | 10 | 0  | 0  | 3.3 | 3   | 3   | 0.2  | -5.5 | 359.2  |

High Yield Results

|              |              |              |              |              |           |           |           |           |           |           |           |           |             |              | Year |
|--------------|--------------|--------------|--------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|--------------|------|
| Annual Sales | Per Share | Current Div | Ago Div      |      |
| Y1 (\$ Mil)  | Y2 (\$ Mil)  | Y3 (\$ Mil)  | Y4 (\$ Mil)  | Y5 (\$ Mil)  | Q1 (\$)   | Q2 (\$)   | Q3 (\$)   | Q4 (\$)   | Q5 (\$)   | Q6 (\$)   | Q7 (\$)   | Q8 (\$)   | Yield (%)   | yield_1t (%) |      |
| sales_y1     | sales_y2     | sales_y3     | sales_y4     | sales_y5     | sps_q1    | sps_q2    | sps_q3    | sps_q4    | sps_q5    | sps_q6    | sps_q7    | sps_q8    | yield       | yield_1t     |      |
| 92.1         | 72.4         | 51.4         | 36.2         | 40.5         | 5.26      | 5.88      | 4.49      | 5.12      | 4.73      | 5.14      | 3.25      | 4.15      | 16          | 1.6          |      |
| 35.7         | 33.4         | 34.8         | 26.7         | 25.6         | 0.88      | 0.85      | 0.85      | 0.9       | 0.73      | 0.71      | 0.69      | 0.63      | 3.6         | 2.9          |      |
| 299.3        | 292.4        | 272          | 250.5        | 220.8        | 6.14      | 5.57      | 5.4       | 5.61      | 5.53      | 5.35      | 5.11      | 5.48      | 3.4         | 3.4          |      |
| 45.7         | 41.2         | 38.8         | 65.3         | 57           | 2.27      | 1.75      | 5.17      | 4.4       | 2.27      | 1.66      | 6.02      | 4.27      | 4.2         | 3.7          |      |
| 53195        | 52235        | 43600        | 36897        | 29370        | 39.22     | 31.01     | 33.05     | 37.55     | 39.76     | 32.5      | 36.44     | 36.72     | 4.3         | 3.7          |      |
| 577.7        | 527.9        | 545.1        | 546          | 478.5        | 4.84      | 4.67      | 4.51      | 4.39      | 3.82      | 3.68      | 3.51      | 3.51      | 4           | 3.3          |      |
| 533.2        | 475.5        | 449.4        | 414.5        | 374          | 12.17     | 7.95      | 7.73      | 10.72     | 12.68     | 7.3       | 6.87      | 9.88      | 3.7         | 3.7          |      |
| 566.8        | 424.8        | 391.2        | 375.6        | 418.1        | 30.94     | 30.78     | 36.61     | 43.14     | 32.56     | 29.15     | 29.2      | 26.63     | 3.3         | 2.2          |      |
| 82.9         | 60.1         | 55.8         | 51.9         | 47.3         | 4.74      | 4.78      | 4.72      | 4.47      | 4.2       | 5.04      | 4.16      | 3.81      | 4           | 3.9          |      |
| 3421.1       | 3416.2       | 3397.5       | 3336.4       | 3978.2       | 29.37     | 30.95     | 27.68     | 28.44     | 29.44     | 26.87     | 24.93     | 24.86     | 5           | 5.2          |      |
| 64.3         | 60.7         | 65.5         | 69.9         | 68.9         | 2.72      | 2.95      | 2.23      | 2.54      | 2.44      | 2.65      | 1.91      | 2.24      | 3.3         | 3.1          |      |
| 133.5        | 130.7        | 143.4        | 143.3        | 134.7        | 3.11      | 3.04      | 2.96      | 2.9       | 2.78      | 2.66      | 2.6       | 2.59      | 3.4         | 2.6          |      |
| 773.5        | 644.7        | 656.4        | 710.8        | 614          | 3.07      | 3.06      | 2.91      | 2.81      | 2.65      | 2.53      | 2.33      | 2.26      | 4.7         | 4.1          |      |
| 1155         | 1086.9       | 1019.1       | 989.1        | 870.4        | 15.21     | 15.48     | 14.2      | 15.46     | 14.8      | 14.08     | 12.97     | 14.11     | 3.8         | 3.4          |      |
| 96.5         | 87.5         | 79.4         | 74           | 69           | 8.1       | 6.86      | 7.16      | 9.69      | 7.77      | 5.41      | 5.52      | 7.68      | 3.5         | 2.1          |      |
| 282.5        | 291.6        | 301.2        | 277.4        | 260.6        | 6.51      | 6.31      | 9.28      | 9.46      | 9.71      | 10.56     | 10.65     | 9.68      | 6           | 6            |      |
| 45.6         | 72.5         | 58.4         | 34.1         | 30           | 9.6       | 7.77      | 7.58      | 9.65      | 8.03      | 8.89      | 11.75     | 18.73     | 3.8         | 3.9          |      |
| 86.8         | 63.9         | 50.8         | 55.8         | 52.4         | 3.22      | 2.9       | 2.72      | 2.45      | 2.26      | 2.16      | 1.93      | 1.67      | 3.8         | 1.5          |      |
| 14.4         | 14.3         | 12.9         | 10.8         | 8.9          | 3.67      | 3.59      | 3.28      | 3.51      | 3.48      | 3.4       | 3.27      | 3.54      | 4.7         | 4            |      |
| 37.8         | 34.4         | 36.5         | 35.9         | 33.9         | 4.39      | 4.1       | 3.82      | 3.67      | 3.46      | 3.36      | 3.25      | 3.37      | 3.5         | 3.4          |      |
| 260.3        | 247          | 245          | 240.5        | 240.2        | 6.85      | 8.02      | 8.28      | 7.89      | 7.04      | 8.31      | 8.57      | 6.75      | 3.6         | 3            |      |
| 21082        | 19578        | 18515        | 16648        | 16736        | 23.45     | 20.17     | 19.68     | 29        | 22.5      | 18.46     | 18.81     | 27.12     | 4           | 3.9          |      |
| 4490.1       | 4213.9       | 4198.8       | 4652.4       | 4528.8       | 5.69      | 5.52      | 5.19      | 4.94      | 4.71      | 4.5       | 4.32      | 4.36      | 4           | 4.4          |      |
| 985.5        | 790.9        | 689.6        | 691          | 644          | 5.22      | 4.89      | 4.52      | 4.39      | 4.4       | 4         | 3.65      | 3.2       | 3.7         | 2.9          |      |
| 1592.8       | 1517.6       | 1544.7       | 1467.9       | 1444.8       | 6.5       | 6.82      | 6.41      | 6         | 6.05      | 6.17      | 5.98      | 5.54      | 3.3         | 2.6          |      |
| 419          | 390.7        | 367.8        | 346.4        | 328.2        | 4.65      | 4.73      | 4.56      | 4.17      | 4.1       | 4.02      | 3.94      | 3.59      | 3.5         | 2.9          |      |
| 947          | 862.1        | 695.8        | 423.2        | 683.6        | 17.15     | 18.3      | 17.62     | 16.97     | 15.67     | 16.48     | 15.2      | 13.76     | 3.8         | 3.5          |      |
| 1303.3       | 1263.2       | 1170.4       | 1131.3       | 1092.5       | 39        | 50.43     | 37.93     | 35.16     | 36.62     | 46.99     | 35.82     | 36.8      | 3.5         | 4            |      |
| 403.4        | 385.9        | 394.6        | 436.2        | 431          | 2.5       | 2.43      | 2.33      | 2.23      | 2.15      | 2.04      | 1.95      | 1.97      | 3.5         | 3.3          |      |
| 84.3         | 71.3         | 69.1         | 71.7         | 61.4         | 3.37      | 3.25      | 3.1       | 3.03      | 2.88      | 2.75      | 2.56      | 2.45      | 3.5         | 3            |      |
| 98.9         | 97.1         | 101.5        | 109.2        | 100.1        | 3.82      | 3.57      | 3.33      | 3.46      | 3.15      | 3.02      | 2.89      | 3.35      | 3.5         | 2.6          |      |
| 42.9         | 40.8         | 42.1         | 44.4         | 45           | 2.94      | 3.07      | 3.11      | 2.53      | 2.56      | 2.22      | 2.2       | 2.2       | 3.9         | 3.5          |      |
| 1471.3       | 1368.9       | 1326.6       | 1237         | 1252.9       | 14.11     | 13.59     | 13.5      | 13.26     | 12.78     | 11.81     | 12.51     | 11.73     | 4           | 3.6          |      |
| 172.8        | 148.7        | 137.7        | 123.9        | 120.6        | 21.76     | 10.56     | 13.63     | 14.41     | 20.06     | 9.59      | 11.34     | 11.16     | 3.6         | 2.8          |      |
| 6365.2       | 5955         | 5730.6       | 5576.4       | 5491.2       | 11.57     | 11.84     | 12.21     | 11.29     | 12.26     | 12.04     | 10.83     | 10.04     | 3.3         | 3.5          |      |
| 44.1         | 40.4         | 41.7         | 43.8         | 42.6         | 2.46      | 2.49      | 2.34      | 2.27      | 2.18      | 2.07      | 1.93      | 2.06      | 4.1         | 3.6          |      |
| 356.6        | 262.5        | 222.8        | 191.9        | 193.1        | 4.78      | 5.74      | 5.96      | 5.38      | 4.77      | 5.07      | 4.6       | 4.02      | 4.4         | 4.2          |      |
| 47.7         | 47.9         | 51.2         | 53.8         | 53.1         | 4.07      | 4.1       | 3.91      | 3.86      | 3.78      | 3.72      | 3.59      | 3.65      | 3.5         | 4            |      |
| 790.2        | 750.7        | 744.1        | 710.2        | 675.7        | 10.92     | 11.08     | 9.71      | 12.36     | 9.9       | 9.58      | 8.7       | 11.1      | 3.5         | 3.8          |      |
| 51.6         | 44           | 47           | 50.8         | 52.5         | 4.02      | 3.91      | 3.88      | 3.65      | 3.69      | 3.44      | 3.15      | 3.19      | 4           | 2.6          |      |
| 1155         | 1130.1       | 1165.5       | 1573.3       | 1826         | 26.05     | 33.33     | 23.77     | 23.52     | 24.83     | 31.82     | 23.13     | 23.51     | 3.4         | 3.5          |      |
| 135.1        | 130.1        | 128.7        | 117.5        | 123          | 3.98      | 3.95      | 4.08      | 4.07      | 3.91      | 4.03      | 3.62      | 3.73      | 3.6         | 2.7          |      |

High Yield Results

|        |        |        |        |        |       |       |       |       |       |       |      |       |     |     |
|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|-------|------|-------|-----|-----|
| 66.3   | 60.2   | 61.3   | 57.4   | 62.7   | 5.19  | 4.97  | 6.39  | 6.05  | 5.28  | 4.84  | 5.69 | 5.29  | 3.8 | 3.4 |
| 114    | 102.8  | 95.3   | 46     | 41.9   | 3.01  | 2.93  | 2.8   | 2.69  | 2.57  | 2.5   | 2.37 | 2.43  | 3.7 | 3.9 |
| 1480.1 | 1433.7 | 1491.5 | 1638.6 | 1716.1 | 4.28  | 4.22  | 4.18  | 4.02  | 3.79  | 3.62  | 3.46 | 3.57  | 3.6 | 4   |
| 3395.8 | 3120.4 | 3064.4 | 2967.1 | 2839.7 | 15.29 | 15.83 | 14.58 | 13.17 | 12.24 | 11.83 | 11.3 | 11.53 | 3.9 | 3   |
| 343.8  | 287.6  | 275.3  | 271.7  | 270.7  | 2.14  | 2.01  | 1.89  | 1.82  | 1.68  | 1.62  | 1.61 | 1.62  | 4.5 | 4.2 |
| 92     | 95.7   | 101.8  | 109    | 105.8  | 2.92  | 2.87  | 2.78  | 2.74  | 2.7   | 2.67  | 2.61 | 2.72  | 3.7 | 3.5 |
| 307.9  | 291    | 315.5  | 365.3  | 374.8  | 2.74  | 2.68  | 2.47  | 2.29  | 2.17  | 2.09  | 2.01 | 2.04  | 3.6 | 4.4 |

### High Yield Results

| 5 Yr      |            |           |           |           |           |           |         |         |           | DPS     | DPS    | Annual | Annual | Annual |
|-----------|------------|-----------|-----------|-----------|-----------|-----------|---------|---------|-----------|---------|--------|--------|--------|--------|
| Avg       | Payout     | Payout    | Payout    | Payout    | Payout    | Payout    | Growth  | Growth  |           | Annual  | Annual | Annual |        |        |
| Div       | Ratio      | Ratio     | Ratio     | Ratio     | Ratio     | Ratio     | Rate    | Rate    | Indicated | DPS     | DPS    | DPS    |        |        |
| Yield     | 12M        | Y1        | Y2        | Y3        | Y4        | Y5        | (5 Yr)  | (3 Yr)  | DPS       | 12M     | Y1     | Y2     |        |        |
| (%)       | (%)        | (%)       | (%)       | (%)       | (%)       | (%)       | (%)     | (%)     | (\$)      | (\$)    | (\$)   | (\$)   |        |        |
| yield_a5y | payout_12m | payout_y1 | payout_y2 | payout_y3 | payout_y4 | payout_y5 | dps_g5f | dps_g3f | dps_ind   | dps_12m | dps_y1 | dps_y2 |        |        |
| 2.6       | 20.5       | 20.8      | 30.1      | 33.8      | 74.4      | 37.8      | 4.6     | 7.7     | 0.2       | 0.2     | 0.2    | 0.2    |        |        |
| 2.8       | 41.9       | 45.9      | 34.9      | 33.5      | 35.7      | 38.3      | 21.6    | 28.7    | 0.4       | 0.29    | 0.29   | 0.24   |        |        |
| 3.3       | 32.1       | 37.5      | 37.1      | 39.5      | 41.7      | 46.4      | 7.8     | 6.5     | 0.72      | 0.64    | 0.64   | 0.59   |        |        |
| 3.4       | 35.5       | 75.5      | 58.9      | 54.4      | 30.5      | 31.9      | 11.6    | 9.4     | 0.25      | 0.25    | 0.24   | 0.23   |        |        |
| 3.3       | 37.8       | 37.7      | 10.9      | -8.5      | 27.1      | -18.3     | 10.8    | 49.4    | 2.4       | 2       | 2      | 1.1    |        |        |
| 3.3       | 37.8       | 34.3      | 32.1      | 33.4      | 33.9      | 34.5      | 12.5    | 16      | 1.28      | 1.07    | 0.92   | 0.76   |        |        |
| 2.9       | 47.9       | 53.3      | 62        | 36.3      | 31.2      | 22.9      | 5.9     | 0       | 0.56      | 0.56    | 0.56   | 0.56   |        |        |
| 1.8       | 19.8       | 13.5      | -23.5     | 13.3      | 6.1       | 4.5       | 9.9     | 41.9    | 0.4       | 0.4     | 0.4    | 0.4    |        |        |
| 3.9       | 36         | 34.1      | 32.4      | 32        | 32.2      | 34.5      | 14.2    | 18.2    | 0.92      | 0.86    | 0.82   | 0.69   |        |        |
| 4.6       | 46         | 55        | 70.9      | -493.8    | 118.3     | 39.5      | 2.4     | 4       | 2.4       | 2.3     | 1.8    | 1.6    |        |        |
| 3.2       | 37.1       | 37.5      | 35.3      | 36.2      | 37.2      | 37.1      | 7.9     | 8.4     | 1         | 0.87    | 0.87   | 0.78   |        |        |
| 2.9       | 41         | 38.1      | 39.7      | 38.6      | 44        | 55.9      | 7.7     | 9.8     | 1.2       | 1       | 0.88   | 0.82   |        |        |
| 3.3       | 38.2       | 37.1      | 36.9      | 31.4      | 41.6      | 40        | 13.4    | 20.1    | 1.26      | 0.73    | 0.69   | 0.59   |        |        |
| 3.7       | 34         | 38.7      | 46.9      | -84.8     | 33.7      | 30.5      | 8.4     | 7.7     | 1.72      | 1.58    | 1.5    | 1.4    |        |        |
| 2.3       | 47         | 40.1      | 35.2      | 22.7      | 26.6      | 94.9      | 5.9     | 0       | 0.32      | 0.32    | 0.32   | 0.32   |        |        |
| 4.6       | 24         | -48.2     | 87.4      | 60.5      | 171.4     | 46        | 4.6     | 3.6     | 0.8       | 0.8     | 0.8    | 0.76   |        |        |
| 3         | 46.9       | 35.4      | 33.7      | 38.7      | 35.4      | 19        | 12.7    | 6.7     | 0.26      | 0.26    | 0.26   | 0.24   |        |        |
| 3.4       | 24.2       | 26.9      | 38.6      | 62.9      | 58.5      | 157       | 10      | 15.1    | 1         | 0.44    | 0.29   | 0.2    |        |        |
| 4.3       | 37.2       | 40.1      | 37.9      | 34.3      | 48.4      | 58.8      | 8.4     | 14.5    | 0.32      | 0.32    | 0.3    | 0.28   |        |        |
| 3.3       | 34.6       | 34.8      | 25.7      | 24.4      | 26.2      | 32        | 13.2    | 20.3    | 0.96      | 0.84    | 0.76   | 0.52   |        |        |
| 2.5       | 39.3       | 31.6      | 39.2      | 28.8      | 31.1      | 67.6      | 7.1     | 4.6     | 0.24      | 0.24    | 0.24   | 0.24   |        |        |
| 3.9       | 46.5       | 39.2      | 38.2      | 41.9      | 670.1     | 57.5      | 8.4     | 8.4     | 1.92      | 1.8     | 1.68   | 1.44   |        |        |
| 3.7       | 41.5       | 37.1      | 38.8      | 40.5      | 70.2      | 77.8      | 9.9     | 11.6    | 1.52      | 1.4     | 1.28   | 1.12   |        |        |
| 3.5       | 40.9       | 40.9      | 80.7      | 66.8      | 83.7      | 161.5     | 2.9     | 4.9     | 0.6       | 0.6     | 0.6    | 0.52   |        |        |
| 2.8       | 34.1       | 33.3      | 126.7     | 44.8      | 43.1      | 27.3      | 5.2     | 4.9     | 0.96      | 0.92    | 0.89   | 0.85   |        |        |
| 2.9       | 44.3       | 43.9      | 40.6      | 42.5      | 42.8      | 39.8      | 9.1     | 10.1    | 0.72      | 0.7     | 0.68   | 0.62   |        |        |
| 3.1       | 41.2       | 73.2      | -28.5     | 43.3      | 59.5      | 28        | 6.4     | 0       | 1         | 1       | 1      | 1      |        |        |
| 3.2       | 40.2       | 43.3      | 35.5      | 35.5      | 35        | 23.7      | 5.3     | 0.8     | 0.44      | 0.44    | 0.44   | 0.44   |        |        |
| 3.2       | 40.9       | 39.4      | 36.9      | 34.6      | 36.7      | 35.1      | 8.9     | 8.9     | 0.92      | 0.86    | 0.74   | 0.64   |        |        |
| 2.3       | 40.4       | 36.7      | 33.2      | 33        | 33.3      | 33.4      | 13.4    | 16      | 0.88      | 0.81    | 0.71   | 0.59   |        |        |
| 3.1       | 47.1       | 62.3      | 29.4      | 29.9      | 43.2      | 54        | 7.9     | 7.6     | 0.72      | 0.64    | 0.61   | 0.55   |        |        |
| 3.2       | 45.5       | 213.4     | 33.4      | 31.2      | 35.5      | 31.5      | 14.4    | 10.5    | 1.24      | 1.12    | 1.08   | 0.96   |        |        |
| 3.5       | 44.1       | 93.6      | 667.4     | 52.6      | 69.7      | 36.1      | 7.8     | 5.4     | 1.66      | 1.6     | 1.57   | 1.52   |        |        |
| 2.9       | 38.4       | 38.4      | 51        | 34.1      | 56.9      | 82.5      | 4.6     | 4.9     | 0.64      | 0.6     | 0.6    | 0.56   |        |        |
| 3         | 19         | 19.1      | 63        | 82.7      | 52.9      | 58.8      | 10.2    | 9.9     | 1.14      | 1.14    | 1.14   | 1.06   |        |        |
| 3.6       | 42.6       | 44.2      | 41.3      | 40.4      | 39.5      | 40.4      | 12.2    | 13.9    | 0.8       | 0.68    | 0.61   | 0.52   |        |        |
| 4.1       | 46.5       | 47.6      | 104       | 79.2      | 120.8     | 88.6      | 0.4     | 0.6     | 0.4       | 0.39    | 0.38   | 0.37   |        |        |
| 3.4       | 41.2       | 40.1      | 38.6      | 37.6      | 41.8      | 42.9      | 9.9     | 9.8     | 1.2       | 1.14    | 1.08   | 0.98   |        |        |
| 2.9       | 49.4       | 45.7      | 59.6      | 41.4      | 41.4      | 32.6      | 7.7     | 3.8     | 1.06      | 1.06    | 1.03   | 1      |        |        |
| 3.7       | 32.9       | 31.5      | 27.7      | 30.5      | 37.2      | 34        | 6.4     | 8.2     | 1.2       | 0.79    | 0.71   | 0.68   |        |        |
| 2.9       | 45         | 46.2      | 44.8      | 40.2      | -66.8     | 30.2      | 3.5     | 3.8     | 0.4       | 0.39    | 0.38   | 0.36   |        |        |
| 2.3       | 32.4       | 27.4      | 31.6      | 21.8      | 23.3      | 18        | 16.4    | 13.3    | 0.36      | 0.35    | 0.32   | 0.28   |        |        |

### High Yield Results

|     |      |      |       |       |      |      |      |      |      |      |      |      |
|-----|------|------|-------|-------|------|------|------|------|------|------|------|------|
| 3.6 | 45.8 | 48.3 | 45.7  | 79.4  | 41.7 | 59.9 | 4.5  | 3.1  | 0.46 | 0.46 | 0.46 | 0.46 |
| 3.3 | 39.1 | 43.9 | 41.1  | 35.1  | 27.9 | 26.5 | 12.9 | 15.9 | 0.64 | 0.57 | 0.56 | 0.51 |
| 3.4 | 37.3 | 67.1 | 34.4  | 52.5  | 36.3 | 29.7 | 13.9 | 9.8  | 1.12 | 1.03 | 0.94 | 0.85 |
| 3.4 | 26.3 | 96.1 | 216.7 | 142.5 | 86.6 | 46   | 1.9  | 0    | 1.8  | 1.6  | 1.56 | 1.56 |
| 3.4 | 45.7 | 45.7 | 35.4  | 32.5  | 33.3 | 34   | 12.5 | 9.7  | 0.96 | 0.82 | 0.82 | 0.75 |
| 3.4 | 43.7 | 47.6 | 38.4  | 38.8  | 41.3 | 41.2 | 7.5  | 8.4  | 1.04 | 0.93 | 0.86 | 0.78 |
| 3.5 | 45.6 | 44.8 | 43.6  | 51.9  | 41.7 | 39.8 | 12.4 | 9.8  | 1.2  | 1.14 | 1.06 | 0.98 |

High Yield Results

| Annual<br>DPS<br>Y3<br>(\$) | Annual<br>DPS<br>Y4<br>(\$) | Annual<br>DPS<br>Y5<br>(\$) | Current<br>Price to<br>CFPS<br>(X) | Year<br>Ago<br>Price to<br>CFPS<br>(X) | 5 Yr      | CFPS      | CFPS      | Total     | Total    | Total    | Total    | Total    | Total    |
|-----------------------------|-----------------------------|-----------------------------|------------------------------------|--|-----------|-----------|-----------|-----------|----------|----------|----------|----------|----------|
|                             |                             |                             |                                    |  | Avg       | Growth    | Growth    | Annual    | Annual   | Annual   | Annual   | Annual   | Annual   |
|                             |                             |                             |                                    |  |           | Rate      | Rate      | CFPS      | CFPS     | CFPS     | CFPS     | CFPS     | CFPS     |
|                             |                             |                             |                                    |  |           | (5 Yr)    | (3 Yr)    | 12M       | Y1       | Y2       | Y3       | Y4       | Y5       |
| dps_y3                      | dps_y4                      | dps_y5                      | pcfps                              | pcfps_1t                               | pcfps_a5y | pcfps_g5f | pcfps_g3f | pcfps_12m | pcfps_y1 | pcfps_y2 | pcfps_y3 | pcfps_y4 | pcfps_y5 |
| 0.16                        | 0.16                        | 0.16                        | 0.7                                | 8.5                                    | 8.6       | 23.9      | 35.3      | 1.79      | 1.58     | 1.21     | 1.01     | 0.64     | 0.67     |
| 0.19                        | 0.14                        | 0.13                        | 12.7                               | 10.7                                   | 11.8      | 16.4      | 17.3      | 0.87      | 0.78     | 0.85     | 0.75     | 0.48     | 0.4      |
| 0.56                        | 0.53                        | 0.51                        | 5.7                                | 5.9                                    | 11.7      | 4.2       | 10.2      | 3.74      | 1.84     | 1.79     | 1.59     | 1.38     | 1.2      |
| 0.21                        | 0.19                        | 0.17                        | 5.4                                | 5.1                                    | 6.1       | 13.2      | 5.4       | 1.1       | 1.37     | 1.05     | 0.85     | 1.17     | 1.09     |
| 0.65                        | 0.6                         | 0.6                         | 4.9                                | 2.8                                    | 3.6       | 11.8      | 18.2      | 11.43     | 11.43    | 15.56    | 11.52    | 6.91     | 3.82     |
| 0.67                        | 0.59                        | 0.53                        | 9                                  | 8.1                                    | 8.3       | 15.8      | 15.7      | 3.57      | 3.44     | 3.09     | 2.63     | 2.22     | 1.95     |
| 0.56                        | 0.56                        | 0.5                         | 3.6                                | 4.5                                    | 5.9       | 2         | 1.7       | 4.21      | 3.74     | 3.04     | 3.5      | 3.55     | 3.66     |
| 0.3                         | 0.14                        | 0.07                        | 2.4                                | 6.7                                    | 4.2       | 18.7      | 2.4       | 5.13      | 6.08     | 2.04     | 4.94     | 5.66     | 5.26     |
| 0.57                        | 0.5                         | 0.43                        | 8.8                                | 7.6                                    | 7.6       | 17.7      | 15.7      | 2.65      | 2.71     | 2.53     | 2.1      | 1.75     | 1.38     |
| 1.6                         | 1.6                         | 1.6                         | 4.6                                | 5                                      | 4.4       | 1.4       | 8         | 10.44     | 9.37     | 8.99     | 6.87     | 7.44     | 9.86     |
| 0.72                        | 0.68                        | 0.65                        | 10.8                               | 10.8                                   | 10.6      | 9.3       | 10.2      | 2.79      | 2.8      | 2.6      | 2.28     | 2.09     | 1.97     |
| 0.74                        | 0.66                        | 0.62                        | 12.7                               | 12.8                                   | 13        | 11.1      | 15.3      | 2.78      | 2.78     | 2.57     | 2.19     | 1.81     | 1.38     |
| 0.45                        | 0.4                         | 0.38                        | 14                                 | 9.9                                    | 9.8       | 20.6      | 26.9      | 1.92      | 2.5      | 2.01     | 1.75     | 1.23     | 1.09     |
| 1.3                         | 1.2                         | 1.1                         | 3.5                                | 3.9                                    | 3.7       | 7.9       | 6.1       | 12.99     | 12.07    | 10.56    | 7.94     | 10.11    | 9.59     |
| 0.32                        | 0.32                        | 0.24                        | 5.3                                | 7.3                                    | 7.2       | 3.4       | -2.1      | 1.75      | 1.85     | 1.88     | 2.12     | 1.97     | 2.16     |
| 0.72                        | 0.72                        | 0.68                        | 3.2                                | na                                     | na        | -18.4     | -37.8     | 4.18      | -0.67    | 1.76     | 1.94     | 1.09     | 2.09     |
| 0.22                        | 0.21                        | 0.17                        | 6.1                                | 4.9                                    | 6.7       | 33.7      | 9.2       | 1.13      | 1.27     | 1.26     | 0.99     | 0.98     | 1.24     |
| 0.19                        | 0.19                        | 0.19                        | 12.9                               | 15.2                                   | 16.7      | 24.2      | 37.6      | 2.06      | 1.29     | 0.7      | 0.48     | 0.49     | 0.29     |
| 0.23                        | 0.2                         | 0.2                         | 6.9                                | 8.1                                    | 9.5       | 18.2      | 17.4      | 0.99      | 0.88     | 0.85     | 0.77     | 0.54     | 0.43     |
| 0.46                        | 0.44                        | 0.42                        | 11                                 | 7.4                                    | 8         | 8.1       | 7.1       | 2.5       | 2.35     | 2.73     | 2.34     | 1.92     | 1.58     |
| 0.23                        | 0.21                        | 0.19                        | 4.4                                | 5.6                                    | 6.2       | 2         | -0.9      | 1.55      | 1.7      | 1.31     | 1.61     | 1.74     | 1.33     |
| 1.32                        | 1.32                        | 1.32                        | 8.8                                | 6                                      | 9.3       | 4.9       | 30.4      | 5.41      | 5.67     | 5.31     | 4.71     | 2.56     | 3.76     |
| 0.98                        | 0.92                        | 0.88                        | 9                                  | 7.2                                    | na        | na        | 28.9      | 4.18      | 4.34     | 3.83     | 3.22     | 2.03     | na       |
| 0.52                        | 0.52                        | 0.52                        | 5.4                                | 8.7                                    | 8.2       | 8.2       | 17.6      | 3         | 3        | 2.05     | 2.11     | 1.85     | 1.44     |
| 0.81                        | 0.77                        | 0.73                        | 10.8                               | 12.7                                   | 12.3      | 23.9      | 27.1      | 2.7       | 3.67     | 2.16     | 2.71     | 1.79     | 2.67     |
| 0.56                        | 0.51                        | 0.47                        | 9.1                                | 10.8                                   | 10.7      | 7.1       | 9.1       | 2.28      | 2.24     | 2.06     | 1.87     | 1.72     | 1.66     |
| 1                           | 1                           | 0.95                        | 5                                  | 8.9                                    | 8.3       | -2.8      | 13.3      | 5.25      | 4.35     | 3.84     | 4.52     | 2.99     | 5.43     |
| 0.44                        | 0.43                        | 0.39                        | 3.2                                | 2.7                                    | 4.1       | 2.4       | 1.9       | 4         | 3.97     | 3.92     | 3.92     | 3.75     | 3.98     |
| 0.58                        | 0.57                        | 0.54                        | 11.6                               | 10.6                                   | 11        | 4.1       | 6         | 2.27      | 2.04     | 1.89     | 1.83     | 1.71     | 1.7      |
| 0.5                         | 0.46                        | 0.43                        | 10.7                               | 11.2                                   | 14.5      | 11.5      | 14.3      | 2.38      | 2.27     | 1.91     | 1.72     | 1.52     | 1.43     |
| 0.51                        | 0.49                        | 0.45                        | 10.5                               | 14                                     | 11.1      | -0.7      | 3.1       | 1.96      | 1.63     | 2.46     | 2.2      | 1.49     | 1.18     |
| 0.88                        | 0.8                         | 0.69                        | na                                 | 45                                     | 1526      | -72.2     | -88.8     | -1.48     | 0        | 3.05     | 3.49     | 2.82     | 2.62     |
| 1.43                        | 1.34                        | 1.23                        | 5                                  | 7.2                                    | 7         | -3.1      | 6.8       | 8.24      | 6.41     | 5.55     | 6.39     | 5.26     | 6.39     |
| 0.52                        | 0.52                        | 0.52                        | 5.3                                | 7.9                                    | 8.1       | 3.1       | 17.1      | 3.39      | 3.39     | 2.52     | 2.83     | 2.12     | 1.8      |
| 0.96                        | 0.86                        | 0.78                        | 4.6                                | 11.8                                   | 10.2      | 24.1      | 40.7      | 7.47      | 7.43     | 2.95     | 3.05     | 2.67     | 2.7      |
| 0.47                        | 0.41                        | 0.37                        | 9.4                                | 8.7                                    | 9.4       | 12.5      | 16.1      | 2.08      | 1.99     | 1.82     | 1.48     | 1.28     | 1.11     |
| 0.37                        | 0.37                        | 0.37                        | 4.9                                | 5.8                                    | 8         | 4.3       | 13.9      | 1.87      | 1.71     | 1.32     | 1.26     | 1.15     | 1.17     |
| 0.89                        | 0.82                        | 0.73                        | 11                                 | 8.6                                    | 10.7      | 15.6      | 10.6      | 3.12      | 3.05     | 2.87     | 2.68     | 2.25     | 2        |
| 0.96                        | 0.92                        | 0.83                        | 14.1                               | 11.2                                   | 12.4      | 1.1       | 0.9       | 2.14      | 2.79     | 2.22     | 2.85     | 2.71     | 3.02     |
| 0.6                         | 0.56                        | 0.55                        | 10.5                               | 12.5                                   | 10        | 5.5       | 5.7       | 2.89      | 2.22     | 2.18     | 1.94     | 1.88     | 1.88     |
| 0.34                        | 0.34                        | 0.34                        | 7.4                                | 7.3                                    | 14.8      | -7.4      | 72.3      | 1.58      | 1.52     | 1.46     | 1.51     | 0.3      | 1.85     |
| 0.25                        | 0.22                        | 0.18                        | 6.5                                | 9.8                                    | 10.9      | 9         | 7.9       | 1.51      | 1.5      | 1.17     | 1.4      | 1.19     | 1.22     |

### High Yield Results

|      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 0.45 | 0.42 | 0.37 | 6    | 6.7  | 6.2  | -2.7 | -6.7 | 1.99 | 1.84 | 1.85 | 1.91 | 2.26 | 2.29 |
| 0.44 | 0.36 | 0.34 | 7.4  | 7.5  | 8.1  | 2.7  | 3.2  | 2.32 | 2.01 | 1.81 | 1.62 | 1.83 | 1.74 |
| 0.76 | 0.71 | 0.59 | 8.4  | 10.1 | 9.1  | 5.2  | 1.1  | 3.69 | 2.47 | 3.55 | 2.82 | 2.39 | 2.19 |
| 1.56 | 1.56 | 1.54 | 4.5  | 10.3 | 9.2  | -5.5 | 4    | 10.3 | 5.64 | 4.48 | 4.25 | 5.01 | 6.71 |
| 0.67 | 0.62 | 0.54 | 14.2 | 11.3 | 10.8 | 4.8  | -0.6 | 1.5  | 1.91 | 2.22 | 2.23 | 1.95 | 1.67 |
| 0.7  | 0.68 | 0.65 | 9.9  | 9.1  | 9.5  | 7.5  | 8.9  | 2.81 | 2.64 | 2.9  | 2.54 | 2.04 | 1.91 |
| 0.88 | 0.8  | 0.72 | 11.5 | 9.1  | 11.2 | 8.2  | 8.9  | 2.89 | 2.75 | 2.55 | 2.3  | 2.13 | 2.02 |

High Yield Results

| Current        | Year Ago       | 5 Yr Avg       | FCFPS Growth | FCFPS Growth | Total Annual FCFPS | Total Price Close | Total Price Close |       |
|----------------|----------------|----------------|--------------|--------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------|
| Price to FCFPS | Price to FCFPS | Price to FCFPS | Rate (5 Yr)  | Rate (3 Yr)  | 12M Y1             | Y2                 | Y3                 | Y4                 | Y5                 | ###               | ###               |       |
| (X)            | (X)            | (X)            | (%)          | (%)          | (\$)               | (\$)               | (\$)               | (\$)               | (\$)               | (\$)              | (\$)              |       |
| na             | na             | na             | -14.8        | -380.1       | -4.81              | -3.43              | -3.22              | 0.04               | -0.03              | -0.84             | 1.25              | 8.75  |
| 24.7           | 15.2           | na             | -16.8        | -31          | 0.45               | -0.06              | 0.42               | -0.1               | 0.22               | 0.25              | 11                | 9.77  |
| 5              | 11             | 5.3            | -22.8        | -31.7        | 4.26               | 1.86               | 4.53               | 4.32               | 5.84               | 3.56              | 21.25             | 20.13 |
| na             | na             | na             | -44.9        | -42.3        | -0.94              | -1.38              | -0.11              | -1.14              | -0.48              | -0.42             | 6                 | 6.38  |
| 10             | 6.6            | na             | 19.5         | 12.3         | 5.62               | 5.62               | 6.57               | -1.34              | 3.96               | 1.91              | 56.38             | 51.88 |
| 37.9           | 3.9            | na             | 18.6         | 116          | 0.85               | 7                  | -1.96              | 2.1                | 0.7                | 2.86              | 32.25             | 32.25 |
| na             | na             | na             | -29.8        | -58.3        | -0.53              | -3.02              | 0.08               | 1.14               | 1.54               | 1.79              | 15.25             | 20.88 |
| na             | na             | na             | 57.3         | -26.4        | -0.97              | -0.12              | -1.95              | -0.18              | 5.61               | 7.06              | 12.25             | 11.06 |
| na             | na             | na             | 30.1         | 189.5        | -1.34              | 3.07               | -0.97              | 3.82               | -0.14              | 1.29              | 23.25             | 27.75 |
| 33.1           | 7.8            | na             | 29.2         | 40.7         | 1.45               | 2.74               | 6.62               | -3.53              | -3.49              | -3.4              | 48.13             | 48.75 |
| 23.8           | 37.1           | 26.1           | -14.5        | -32.5        | 1.26               | 0.46               | 2.09               | 1.34               | 1.5                | 0.9               | 30                | 31    |
| 16.5           | 21.6           | 24.2           | 7.3          | 22.9         | 2.14               | 1.52               | 1.92               | 1.62               | 0.82               | 0.54              | 35.25             | 34.75 |
| 2.7            | 3              | na             | 43.8         | 215.4        | 10.12              | 10.07              | -2.14              | 0.05               | -0.34              | 2.62              | 26.88             | 23.17 |
| na             | na             | na             | -13.1        | -7.2         | -30.34             | -18.56             | -16.09             | -6.08              | -15.08             | -19.63            | 44.88             | 48.75 |
| na             | na             | na             | -174.3       | 14.8         | -2.13              | -0.47              | 1.26               | -0.39              | -0.75              | 1.4               | 9.25              | 10    |
| na             | 26.4           | na             | -17.8        | 34.2         | -0.79              | 0.46               | 1.66               | 0.89               | -1.11              | -0.52             | 13.38             | 14.5  |
| na             | 1.6            | na             | 31.4         | 50.2         | -0.45              | 2.37               | -0.93              | 2.78               | -1.71              | 2.54              | 6.88              | 6.38  |
| 25.2           | 32.4           | na             | 67.4         | 46           | 1.05               | 0.56               | 0.37               | -0.01              | 0.18               | -0.04             | 26.5              | 33.75 |
| na             | na             | na             | -13.7        | -41.5        | -0.1               | -0.39              | -0.34              | 0.54               | 0.47               | 0.02              | 6.88              | 6.63  |
| 9.2            | na             | 72.4           | 22.6         | 2.2          | 3                  | 2.5                | 1.56               | 0.06               | 2.34               | 0.76              | 27.5              | 27.75 |
| na             | na             | na             | 23.8         | 20           | -0.51              | -0.35              | -1.34              | -0.53              | -0.68              | 1.86              | 6.75              | 6.63  |
| na             | na             | na             | 1.4          | -85.2        | -0.71              | -0.98              | -2.36              | 3.3                | 0.23               | 0.17              | 47.5              | 47.13 |
| 21.4           | 4.5            | na             | na           | 25.4         | 1.76               | 4.75               | 1.73               | 0.39               | 2.41               | na                | 37.63             | 36.88 |
| na             | na             | na             | 5.6          | -127.7       | -1.22              | -1.22              | -1.08              | 0.64               | -0.1               | -1.21             | 16.25             | 17.25 |
| na             | na             | na             | -59          | -46.8        | -1.13              | -0.95              | -0.34              | -0.24              | 0.82               | -0.22             | 29.25             | 28.75 |
| 86.5           | 46.1           | 54.3           | 25.9         | 27.7         | 0.24               | 0.45               | 0.39               | 0.84               | 0.22               | 0.31              | 20.75             | 22    |
| na             | na             | na             | -78.9        | -71.3        | -5.23              | -3.96              | -0.83              | 0.53               | 1.31               | 3.39              | 26.25             | 30.63 |
| na             | 25.4           | na             | 15.8         | 28           | -0.36              | 0.11               | -1.39              | 0.56               | -1.19              | -2.22             | 12.75             | 13.5  |
| 13.8           | 14.6           | 15.8           | -0.9         | 7.6          | 1.91               | 1.44               | 1.55               | 1.27               | 1.15               | 1.02              | 26.38             | 28.38 |
| 9              | na             | 32.5           | -20.3        | -30.9        | 2.83               | 0.32               | 1.06               | 1.61               | 0.97               | 1.35              | 25.5              | 25.75 |
| 31.1           | 3.8            | na             | 13           | 170.7        | 0.66               | 2.03               | 4.87               | 9.3                | -0.11              | 2.02              | 20.5              | 20.5  |
| na             | 63.9           | na             | -0.6         | 27.6         | -1.64              | 1.57               | -0.36              | 0.21               | -20.46             | 1                 | 32                | 32.13 |
| 23.4           | na             | na             | -9.4         | 30           | 1.76               | 1.12               | -2.52              | -2.55              | -5.62              | -4.26             | 41.13             | 40.38 |
| na             | na             | na             | -24.5        | -35.4        | -0.9               | -0.9               | -4.74              | -2.13              | 1.87               | 0.48              | 18                | 16.75 |
| 115.4          | 40.6           | 40.2           | -2.4         | -42.9        | 0.3                | 0.34               | 0.97               | 1.71               | 1.82               | 1.18              | 34.38             | 34.75 |
| 14.4           | 12.7           | 17.2           | 10.5         | 10.5         | 1.36               | 1.13               | 0.83               | 1.13               | 0.84               | 0.43              | 19.5              | 19.38 |
| na             | na             | na             | -27.3        | -81.1        | -1.12              | -1.36              | -1.51              | -0.17              | -0.23              | -0.01             | 9.13              | 9.38  |
| 17.4           | 13             | 17.7           | 41.7         | 5.4          | 1.96               | 1.39               | 2.2                | 2.12               | 1.19               | 1.15              | 34.25             | 34.5  |
| na             | 24.6           | 118.4          | 5.1          | -11.1        | -1.25              | 0.53               | 1.68               | 0.35               | 0.75               | 0.1               | 30.25             | 29.75 |
| 36.1           | 28.4           | 31.7           | -15.8        | -22.8        | 0.84               | 0.78               | 1.37               | 1.66               | 1.7                | 0.12              | 30.25             | 36.25 |
| na             | na             | na             | 26.2         | -26.8        | -0.18              | -0.09              | -0.5               | 0.97               | 2.31               | -0.2              | 11.63             | 12.75 |
| na             | na             | na             | -24.1        | -32.1        | -0.34              | -0.22              | 0.17               | -0.23              | 0.72               | 0.5               | 9.88              | 9     |

High Yield Results

|      |      |      |       |       |       |       |       |       |       |       |       |       |
|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 34.9 | na   | na   | -17.2 | 20.2  | 0.34  | -0.12 | 0.17  | 0.08  | -0.24 | 0.52  | 12    | 11.25 |
| na   | 2.9  | na   | 3.4   | 134.3 | -1.91 | 3.49  | -0.88 | 0.92  | -0.32 | 1.45  | 17.19 | 16.88 |
| 8.2  | 4.2  | na   | 91.9  | 73.3  | 3.76  | 6.73  | 0.63  | 0.48  | -2.1  | 2.03  | 30.88 | 33.88 |
| 11.4 | na   | na   | 12.7  | 33    | 4.09  | -0.94 | -0.01 | -0.85 | -3.12 | -9.54 | 46.63 | 49.13 |
| 74.5 | 28.7 | 46.3 | -8.7  | -31.5 | 0.29  | 0.29  | 0.63  | 0.41  | 0.89  | 0.43  | 21.38 | 21.93 |
| 16.7 | na   | 12.9 | 14.2  | 15.2  | 1.66  | 2.06  | 2.29  | 1.63  | 1.35  | 1.77  | 27.75 | 27.38 |
| 21.6 | 12.7 | 89.2 | 5.3   | 188   | 1.54  | 1.65  | 1.97  | 1.43  | 0.07  | 1.17  | 33.25 | 32.13 |

High Yield Results

| Price<br>Close | Price<br>Close | Price<br>Close | Price<br>52-Wk<br>High | Price<br>52-Wk<br>Low | 52-Wk<br>Relative<br>Strength | Price<br>Close | Highest<br>closing price<br>in 1995 | Lowest<br>closing price<br>in 1995 | Price<br>Close | Highest<br>closing price<br>in 1994 | Lowest<br>closing price<br>in 1994 |
|----------------|----------------|----------------|------------------------|-----------------------|-------------------------------|----------------|-------------------------------------|------------------------------------|----------------|-------------------------------------|------------------------------------|
| ###<br>(\$)    | ###<br>(\$)    | ###<br>(\$)    | X                      | (\$)                  |                               | ###<br>(\$)    | (\$)                                | (\$)                               | (\$)           | (\$)                                | (\$)                               |
| 10.25          | 11.75          | 12.25          | 13.5                   | 0.63                  | -94                           | 7.75           | 13.5                                | 5.88                               | 11.75          | 16.75                               | 10.5                               |
| 10.23          | 9.77           | 9.89           | 11.59                  | 9.09                  | -18                           | 9.43           | 11.59                               | 8.64                               | 8.86           | 11.82                               | 8.64                               |
| 20.13          | 19.38          | 19.5           | 23.88                  | 16.25                 | -14                           | 22.88          | 23.25                               | 16.25                              | 19.13          | 20.13                               | 16.5                               |
| 6.25           | 7.19           | 6.5            | 7.88                   | 5.75                  | -30                           | 6.38           | 7.88                                | 4.5                                | 5              | 7.5                                 | 4.5                                |
| 50.25          | 43.63          | 43.38          | 59.38                  | 38.25                 | 5                             | 55.13          | 58.13                               | 38.25                              | 49             | 63.5                                | 43.13                              |
| 30             | 27             | 27.5           | 33.75                  | 25.5                  | -11                           | 33             | 33.75                               | 21.5                               | 22             | 26.75                               | 21                                 |
| 20.13          | 17.88          | 15             | 22.13                  | 14.13                 | -31                           | 16             | 22.13                               | 13.75                              | 17.88          | 21.88                               | 14                                 |
| 13.5           | 15             | 17.88          | 18                     | 8.75                  | -45                           | 11.5           | 19                                  | 8.75                               | 16             | 20.5                                | 14.5                               |
| 22.5           | 20             | 19.25          | 27.75                  | 19                    | -16                           | 26.25          | 27.75                               | 17.5                               | 18.86          | 21.48                               | 16.59                              |
| 46.25          | 41.38          | 38.13          | 52                     | 38.5                  | -6                            | 50.5           | 50.88                               | 34.19                              | 34.19          | 39.88                               | 32                                 |
| 28             | 27.25          | 28             | 31.5                   | 26.75                 | -16                           | 30.25          | 31.5                                | 26.75                              | 28.75          | 34.88                               | 27                                 |
| 33.88          | 33             | 33.5           | 35.5                   | 33                    | -21                           | 35.25          | 35.5                                | 32.5                               | 33.75          | 39.8                                | 29.2                               |
| 21             | 17.08          | 16.83          | 27.75                  | 15.5                  | 21                            | 25.67          | 25.67                               | 14.5                               | 15.17          | 21.83                               | 14.33                              |
| 51.63          | 42.38          | 44.63          | 54.25                  | 42.13                 | -22                           | 48.63          | 54.25                               | 40.38                              | 44             | 44.63                               | 38.25                              |
| 12.13          | 12             | 15             | 15.88                  | 7.88                  | -57                           | 8.63           | 16.38                               | 8.5                                | 14             | 16.38                               | 9.75                               |
| 13.25          | 12.75          | 13.25          | 15.5                   | 11                    | -16                           | 12.5           | 15.5                                | 11.5                               | 14.25          | 18.75                               | 12                                 |
| 7              | 7              | 6.63           | 7.5                    | 5.88                  | -20                           | 7              | 7.38                                | 5.88                               | 7.25           | 9                                   | 6.38                               |
| 50.91          | 38             | 16.5           | 55.75                  | 17                    | 17                            | 39.5           | 55.75                               | 14.75                              | 17             | 19                                  | 6.75                               |
| 6.5            | 5.88           | 7              | 7.88                   | 5.63                  | -27                           | 7.25           | 7.75                                | 5.63                               | 6.75           | 8.38                                | 6                                  |
| 27.86          | 23.81          | 22.38          | 28.81                  | 22.38                 | -8                            | 26.75          | 28.81                               | 22.38                              | 22.62          | 23.81                               | 17.62                              |
| 7.88           | 7.5            | 7.88           | 8.88                   | 6.38                  | -35                           | 6.88           | 8.88                                | 6.38                               | 7.13           | 12.13                               | 6.88                               |
| 45.25          | 47.13          | 42.88          | 50.5                   | 41.13                 | -10                           | 47.63          | 50                                  | 39.88                              | 44.63          | 59                                  | 41.13                              |
| 31             | 30.5           | 29             | 37.75                  | 26                    | -3                            | 36.25          | 37.25                               | 24.75                              | 25             | 38.75                               | 22.63                              |
| 16             | 16             | 17.75          | 19.63                  | 13.25                 | -29                           | 16.25          | 19.63                               | 13.25                              | 16             | 23.63                               | 14.75                              |
| 31             | 34.88          | 33.5           | 37.38                  | 25.5                  | -32                           | 27.75          | 37.38                               | 25.5                               | 33.88          | 38.63                               | 28.5                               |
| 19.88          | 20.38          | 22.75          | 23                     | 18.5                  | -28                           | 22.25          | 23.25                               | 18.5                               | 22.38          | 24.63                               | 21.63                              |
| 30             | 33.75          | 28.63          | 35.5                   | 25.63                 | -28                           | 28.75          | 35.5                                | 25.75                              | 29.13          | 39.75                               | 26.13                              |
| 14.25          | 12             | 10.88          | 15.75                  | 9.75                  | -3                            | 13.25          | 15.75                               | 9.75                               | 10.5           | 12.25                               | 9.5                                |
| 26.63          | 23.75          | 20.88          | 29.5                   | 20.88                 | -4                            | 27.88          | 29.5                                | 19.5                               | 19.63          | 23.13                               | 17.75                              |
| 25.12          | 25.95          | 24.29          | 29                     | 22.38                 | -27                           | 25             | 28.5                                | 22.14                              | 23.81          | 38.33                               | 21.91                              |
| 20             | 21             | 23             | 24.5                   | 18.5                  | -32                           | 19.25          | 25.5                                | 19                                 | 26.25          | 35                                  | 20.5                               |
| 31.5           | 29.5           | 31.25          | 34                     | 28                    | -15                           | 33.5           | 34                                  | 26.75                              | 30.5           | 36.5                                | 26.5                               |
| 39.63          | 42.88          | 43.13          | 44.13                  | 38.25                 | -26                           | 40             | 44.13                               | 37.13                              | 37.25          | 49.5                                | 35.5                               |
| 17.75          | 18             | 20.25          | 21                     | 16                    | -38                           | 18.5           | 21.38                               | 16                                 | 16             | 27                                  | 16                                 |
| 34.88          | 35             | 32.38          | 37.5                   | 30.75                 | -18                           | 34.5           | 37.5                                | 30.38                              | 30.75          | 42.5                                | 29.69                              |
| 18.88          | 17.63          | 17.14          | 19.5                   | 16.67                 | -14                           | 18.88          | 19.5                                | 14.76                              | 16.19          | 19.68                               | 15.71                              |
| 11.75          | 10.38          | 9.5            | 12.13                  | 8                     | -26                           | 9              | 12.13                               | 8                                  | 9.25           | 15.67                               | 7.88                               |
| 31.75          | 26.75          | 25.75          | 35.5                   | 25.5                  | 4                             | 33.5           | 34.5                                | 23.5                               | 23.5           | 38.5                                | 23.5                               |
| 31             | 31.63          | 28             | 33.38                  | 26.25                 | -12                           | 29.13          | 33.38                               | 26.88                              | 31.63          | 37                                  | 28.75                              |
| 34.25          | 29.5           | 28.13          | 37.5                   | 26.5                  | -18                           | 34.5           | 37.5                                | 26                                 | 26             | 28.5                                | 21                                 |
| 13.25          | 10.63          | 10.88          | 14.75                  | 10.13                 | -19                           | 13             | 14.75                               | 10.13                              | 10.75          | 14.63                               | 10                                 |
| 10.63          | 12.25          | 12             | 13                     | 8.75                  | -38                           | 9.63           | 14.75                               | 8.75                               | 12.5           | 16                                  | 11.75                              |

High Yield Results

|       |       |       |       |       |     |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-----|-------|-------|-------|-------|-------|-------|
| 12.63 | 14.75 | 13.38 | 15.5  | 11    | -33 | 12.25 | 15.5  | 11    | 13    | 17.63 | 11.63 |
| 17.25 | 14.75 | 14.5  | 18.13 | 14    | -12 | 17.88 | 18.13 | 12.75 | 13    | 17.25 | 12.75 |
| 28.63 | 24.63 | 25.13 | 36    | 23.5  | -7  | 33.63 | 36    | 22    | 22.63 | 28.63 | 22.13 |
| 56.88 | 51.88 | 51.5  | 61.25 | 44.88 | -29 | 47.63 | 61.25 | 45.75 | 47.13 | 50.88 | 42.25 |
| 21.14 | 20.74 | 18.18 | 23.75 | 17.73 | -9  | 23.3  | 23.75 | 15.68 | 15.8  | 23.86 | 15    |
| 28.63 | 23.25 | 25.25 | 30    | 23.25 | -19 | 28    | 30    | 22.75 | 24.25 | 29.5  | 23.25 |
| 30.5  | 26.25 | 24.75 | 35    | 24.25 | -2  | 30.88 | 32.5  | 22.75 | 22.75 | 28.5  | 22    |

### High Yield Results

| Price<br>Close<br>###<br>(\$) | Highest<br>closing price<br>in 1993<br>(\$) | Lowest<br>closing price<br>in 1993<br>(\$) | Price<br>Close<br>###<br>(\$) | Highest<br>closing price<br>in 1992<br>(\$) | Lowest<br>closing price<br>in 199<br>(\$) | Price<br>Close<br>###<br>(\$) | Highest<br>closing price<br>in 1991<br>(\$) | Lowest<br>closing price<br>in 1991<br>(\$) | Average<br>Beta<br>X<br>share volume<br>(Mil) |         |
|-------------------------------|---|--|-------------------------------|---|---|-------------------------------|---|--|---|---------|
| price_y3                      | priceh_y3                                   | pricel_y3                                  | price_y4                      | priceh_y4                                   | pricel_y4                                 | price_y5                      | priceh_y5                                   | pricel_y5                                  | beta  | avm_13w |
| 11                            | 13.25                                       | 6.56                                       | 6.88                          | 7.75  | 4.75                                      | 5                             | 5.38  | 2.56                                       | 0.53  | 1.45    |
| 10.55                         | 11.35                                       | 6.91                                       | 7.13                          | 8   | 3.35                                      | 3.49                          | 4.95  | 3.06                                       | 0.47  | 0.06    |
| 18.88                         | 25.33                                       | 17.25                                      | 20.17                         | 21.67                                       | 15.25                                     | 15.32                         | 16.13                                       | 10   | 0.46  | 0.18    |
| 6                             | 7.75  | 5.5  | 5.88                          | 8.25  | 5.5                                       | 7                             | 9.25  | 4.75                                       | 0.5   | 0.22    |
| 53.25                         | 58.38                                       | 31.75                                      | 32                            | 33.88                                       | 11.5                                      | 11.75                         | 15.88                                       | 9.75                                       | 0.72  | 34.32   |
| 22                            | 26.5  | 20.75                                      | 23.5                          | 23.5  | 18.5                                      | 19                            | 19.33                                       | 9.33                                       | 0.77  | 1.08    |
| 17.25                         | 20.88                                       | 13.75                                      | 19.38                         | 27.13                                       | 14.88                                     | 24                            | 34.75                                       | 21.75                                      | 1.02  | 0.62    |
| 17.75                         | 29  | 16   | 22.75                         | 35  | 10.83                                     | 11.67                         | 11.67                                       | 5.33                                       | 0.78  | 0.18    |
| 18.64                         | 19.66                                       | 14.77                                      | 15.46                         | 15.91                                       | 10.68                                     | 10.8                          | 10.8  | 7.27                                       | 0.75  | 0.12    |
| 34.38                         | 35.5  | 30.13                                      | 30.13                         | 38.44                                       | 29.56                                     | 35                            | 45.5  | 32.69                                      | 0.81  | 0.06    |
| 32.45                         | 33.01                                       | 23.54                                      | 25.51                         | 27.01                                       | 16.75                                     | 17.5                          | 17.57                                       | 13   | 0.32  | 0.12    |
| 32.86                         | 33.46                                       | 23.41                                      | 23.41                         | 27.01                                       | 21.61                                     | 21.91                         | 24.01                                       | 12.15                                      | 1.05  | 0.08    |
| 17.33                         | 20.5  | 15.83                                      | 18.33                         | 18.67                                       | 12.11                                     | 12.89                         | 12.89                                       | 6.59                                       | 0.54  | 6.05    |
| 40.75                         | 42.25                                       | 31.38                                      | 33.13                         | 33.75                                       | 24.25                                     | 28.75                         | 40.25                                       | 21.5                                       | 1.15  | 1.25    |
| 13                            | 21.75                                       | 12.5                                       | 17.13                         | 17.38                                       | 12.63                                     | 13                            | 18.13                                       | 10.88                                      | 0.64  | 0.25    |
| 15.5                          | 22  | 14.5                                       | 20                            | 22.5  | 15.5                                      | 20.38                         | 27.25                                       | 15   | 0.35  | 0.36    |
| 8.5                           | 8.75  | 6.63                                       | 7.75                          | 9.5   | 7   | 9                             | 9.25  | 5.5  | 0.59  | 0.01    |
| 7                             | 8.69  | 4.19                                       | 4.19                          | 7.75  | 3.75                                      | 5.38                          | 5.38  | 1.88                                       | 0.59  | 2.17    |
| 8                             | 8.75  | 6.5  | 7.88                          | 9.88  | 4   | 4.63                          | 4.88  | 2.38                                       | 0.61  | 0.01    |
| 19.05                         | 22.14                                       | 17.62                                      | 18.1                          | 18.1  | 10.95                                     | 11.67                         | 11.67                                       | 6.19                                       | 0.44  | 0.04    |
| 10.88                         | 12.75                                       | 8.63                                       | 12.25                         | 13.38                                       | 8.88                                      | 10                            | 10  | 6.63                                       | 1.22  | 0.21    |
| 52.63                         | 56.38                                       | 35.38                                      | 38.88                         | 40.19                                       | 25.38                                     | 27.5                          | 29.13                                       | 21.25                                      | 0.94  | 11.69   |
| 35.38                         | 46  | 32.75                                      | 38.63                         | 39.13                                       | 27.17                                     | 29.67                         | 29.67                                       | 13.83                                      | na  | 8.47    |
| 22.63                         | 23  | 15.75                                      | 18.5                          | 18.75                                       | 12.88                                     | 13.5                          | 15.63                                       | 9.38                                       | 1.09  | 1.19    |
| 34.13                         | 36.38                                       | 26.5                                       | 27.25                         | 35.31                                       | 23.25                                     | 28.25                         | 30  | 21.25                                      | 0.75  | 4.59    |
| 22.5                          | 25.88                                       | 19.75                                      | 22.25                         | 23.5  | 14  | 14.38                         | 20.75                                       | 12   | 0.39  | 1.07    |
| 36.5                          | 52.88                                       | 31.25                                      | 42.13                         | 42.63                                       | 26.5                                      | 26.5                          | 34  | 23   | 0.76  | 1.12    |
| 9.75                          | 15.5  | 9.5  | 14.5                          | 19.5  | 13  | 16.5                          | 43.5  | 13.75                                      | 0.94  | 0.05    |
| 19.13                         | 23.83                                       | 18   | 22                            | 22.17                                       | 17  | 18.75                         | 19  | 12.17                                      | 1   | 1.67    |
| 38.33                         | 40  | 24.76                                      | 25.95                         | 26.67                                       | 17.62                                     | 18.33                         | 20  | 14.29                                      | 0.15  | 0.06    |
| 29.33                         | 29.33                                       | 20.33                                      | 21                            | 21.67                                       | 10.67                                     | 11                            | 12.22                                       | 7.41                                       | -0.11   | 0.09    |
| 34                            | 36.75                                       | 30   | 32                            | 32.25                                       | 18  | 19                            | 27.5  | 18   | 0.52  | 0.02    |
| 47.13                         | 51.88                                       | 38.25                                      | 46                            | 50  | 36.75                                     | 38.25                         | 47  | 27.75                                      | 0.88  | 1.49    |
| 24.75                         | 25  | 17.5                                       | 20                            | 20.5  | 15.75                                     | 19.75                         | 22.75                                       | 13.75                                      | 1.24  | 0.07    |
| 35.5                          | 38.5  | 30.19                                      | 32.5                          | 37.19                                       | 25.13                                     | 37.44                         | 37.88                                       | 23.88                                      | 0.75  | 9.68    |
| 18.73                         | 19.05                                       | 14.29                                      | 15.08                         | 15.56                                       | 10.16                                     | 10.58                         | 11.85                                       | 4.89                                       | 0.29  | 0.02    |
| 14.08                         | 14.67                                       | 10.33                                      | 10.42                         | 13.17                                       | 8   | 8.67                          | 9.17  | 4.58                                       | 1.06  | 1.23    |
| 37.13                         | 38.75                                       | 26   | 26.5                          | 27.75                                       | 21  | 21.5                          | 23.75                                       | 16.5                                       | 0.47  | 0.01    |
| 33.88                         | 34.75                                       | 25.88                                      | 34.75                         | 41.63                                       | 30.13                                     | 37                            | 44.75                                       | 30.75                                      | 0.62  | 1.26    |
| 23                            | 25  | 19   | 20                            | 20  | 9   | 9.13                          | 11.5  | 7.75                                       | 0.6   | 0.07    |
| 13.13                         | 14  | 9.25                                       | 10.13                         | 16  | 8.63                                      | 14.75                         | 18.5  | 12.63                                      | 0.44  | 0.37    |
| 16                            | 22.25                                       | 12.38                                      | 20.63                         | 22.75                                       | 12.72                                     | 13                            | 15.06                                       | 3.06                                       | 0.28  | 0.19    |

High Yield Results

|       |       |       |       |       |       |       |       |       |      |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| 12    | 13.63 | 10.25 | 10.5  | 14.5  | 8.75  | 8.88  | 12.92 | 8.5   | 0.42 | 0.06  |
| 16.5  | 24    | 14.5  | 15.19 | 15.19 | 10.88 | 12    | 12.1  | 6.33  | 0.06 | 0.72  |
| 25    | 28.88 | 22    | 26.38 | 26.63 | 19.88 | 22.38 | 23.75 | 11.75 | 1.06 | 14.31 |
| 47.63 | 49.13 | 38.75 | 46.13 | 55.13 | 40.13 | 49.75 | 51.5  | 34.63 | 0.91 | 4.89  |
| 23.75 | 28.41 | 21.59 | 24.55 | 26.36 | 20.46 | 24.09 | 24.09 | 14.24 | 0.54 | 1.93  |
| 29.25 | 34.25 | 22.13 | 22.13 | 23    | 15.75 | 15.75 | 16.75 | 13.5  | 0.34 | 0.08  |
| 26.25 | 31    | 24.75 | 26.5  | 29.38 | 22.63 | 29    | 29    | 18    | 0.73 | 1.29  |

High Yield Results

| Average<br>shares<br>outstanding<br>last quarter<br>(Mil) | Average<br>shares<br>outstanding<br>FY 1<br>(Mil) | Average<br>shares<br>outstanding<br>FY 2<br>(Mil) | Average<br>shares<br>outstanding<br>FY 3<br>(Mil) | Average<br>shares<br>outstanding<br>FY 4<br>(Mil) | Average<br>shares<br>outstanding<br>FY 5<br>(Mil) | Return on<br>Assets<br>% | Return on<br>Equity<br>% | Margin<br>last 12 mos.<br>% | Gr. Profit<br>Margin<br>FY 1<br>% | Gr. Profit<br>Margin<br>FY 2<br>% | Gr. Profit<br>Margin<br>FY 2<br>% |
|---|---|---|---|---|---|--------------------------|--------------------------|-----------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| shr_aq1   | shr_ay1   | shr_ay2   | shr_ay3   | shr_ay4   | shr_ay5   | roa_12m                  | roe_12m                  | gpm_12m                     | gpm_y1                            | gpm_y2                            |                                   |
| 5.1   | 5.1   | 5.1   | 5.1   | 5.1   | 5.1   | 4.3                      | 28                       | 17                          | 15.8                              | 15.9                              |                                   |
| 12.5  | 11.9  | 11.6  | 11.6  | 10.5  | 11.4  | 1.6                      | 13.3                     | na                          | na                                | na                                |                                   |
| 13.9  | 13.9  | 12.4  | 11.9  | 11.9  | 11.9  | 2.1                      | 12.9                     | na                          | na                                | na                                |                                   |
| 5   | 5   | 4.9   | 4.9   | 4.9   | 4.9   | 2.3                      | 5.6                      | 13.5                        | 14.6                              | 16.7                              |                                   |
| 378.1   | 378.1   | 359.2   | 345.1   | 295.9   | 242.6   | 3.9                      | 19.2                     | 22.4                        | 22.4                              | 27.2                              |                                   |
| 38.3  | 37.2  | 37.2  | 36.9  | 35.1  | 32.8  | 1.1                      | 16                       | na                          | na                                | na                                |                                   |
| 14  | 14.1  | 14.7  | 14.7  | 15.1  | 15.4  | 5.2                      | 10                       | 73.3                        | 71.4                              | 71.4                              |                                   |
| 4.2   | 4.2   | 4.2   | 3.9   | 3.2   | 3.2   | 3                        | 9.9                      | 6.7                         | 7.6                               | 7.3                               |                                   |
| 4.6   | 4.6   | 3.6   | 3.4   | 3.4   | 3.2   | 0.9                      | 11.5                     | na                          | na                                | na                                |                                   |
| 31.3  | 31.2  | 31.2  | 31.1  | 31.1  | 31  | 6.2                      | 12.9                     | 16.5                        | 14.5                              | 11.8                              |                                   |
| 7.8   | 6.7   | 6.7   | 6.7   | 6.6   | 6.6   | 1.6                      | 12.9                     | na                          | na                                | na                                |                                   |
| 12.5  | 12.2  | 12.2  | 12.3  | 11.7  | 11.3  | 1.5                      | 13.6                     | na                          | na                                | na                                |                                   |
| 76.6  | 74.9  | 71.8  | 69.5  | 61.7  | 48.4  | 1.2                      | 14.3                     | na                          | na                                | na                                |                                   |
| 21.5  | 20.2  | 19.9  | 19.4  | 19.5  | 19.3  | 2.5                      | 13.3                     | 50.8                        | 49.8                              | 51.5                              |                                   |
| 3.8   | 3.4   | 3.3   | 3.3   | 3.2   | 3   | 2.2                      | 4.8                      | 36.6                        | 36.3                              | 38                                |                                   |
| 6.8   | 7   | 7.4   | 7.6   | 7.7   | 7.9   | 15.6                     | 20.9                     | 25.6                        | 25.5                              | 27                                |                                   |
| 1.2   | 1.2   | 1.2   | 1.2   | 1.2   | 1.2   | 2.9                      | 7.7                      | 12.3                        | 10.7                              | 7.3                               |                                   |
| 10  | 9.8   | 9.6   | 9.5   | 9.5   | 9.8   | 29.7                     | 38.6                     | 44.3                        | 40.8                              | 36                                |                                   |
| 1.1   | 1.1   | 1.1   | 1.1   | 1.1   | 1.1   | 10.1                     | 12.6                     | 35.2                        | 35                                | 34.3                              |                                   |
| 2.7   | 2.8   | 2.7   | 2.7   | 2.1   | 2   | 1.1                      | 14.7                     | na                          | na                                | na                                |                                   |
| 8.4   | 8.3   | 8.3   | 7.9   | 6.4   | 6.3   | 3.8                      | 7.3                      | 7.7                         | 8.4                               | 8                                 |                                   |
| 231.2   | 237.1   | 239   | 236   | 234   | 236   | 5                        | 17.8                     | 33.4                        | 33.7                              | 33.6                              |                                   |
| 236   | 243.1   | 239.8   | 235   | 227.1   | 220.1   | 1.1                      | 15.4                     | na                          | na                                | na                                |                                   |
| 51.8  | 51.8  | 51.9  | 51.8  | 51.7  | 51.7  | 6.6                      | 17                       | 21.1                        | 21.1                              | 16.6                              |                                   |
| 63.9  | 65.8  | 68  | 69  | 69.2  | 71.1  | 11.7                     | 20.1                     | 32.8                        | 32.7                              | 32                                |                                   |
| 23.5  | 23.9  | 26  | 27.2  | 27.3  | 27.4  | 11.6                     | 18.7                     | 47.9                        | 48.1                              | 48.1                              |                                   |
| 15.1  | 14.7  | 14.8  | 13.6  | 12.7  | 12.6  | 4                        | 13.6                     | 12.8                        | 11.2                              | 12.4                              |                                   |
| 8.4   | 8.4   | 8.4   | 7.9   | 7.9   | 7.8   | 2.4                      | 7.8                      | 24.5                        | 24                                | 24.4                              |                                   |
| 47.8  | 48.2  | 48.1  | 45.6  | 45.2  | 44.5  | 1.7                      | 13.4                     | na                          | na                                | na                                |                                   |
| 7.5   | 7.5   | 7.5   | 7.4   | 7.4   | 7.3   | 1.2                      | 15.1                     | na                          | na                                | na                                |                                   |
| 9   | 7.6   | 7.3   | 7.1   | 7.2   | 6.5   | 0.7                      | 8.9                      | na                          | na                                | na                                |                                   |
| 4.5   | 4.5   | 4.5   | 4.6   | 4.7   | 4.9   | 1.4                      | 14                       | na                          | na                                | na                                |                                   |
| 29.2  | 29.2  | 29.2  | 29.1  | 29  | 28.9  | 4.9                      | 11.2                     | 27.2                        | 23.8                              | 22.3                              |                                   |
| 2.9   | 2.9   | 2.9   | 2.9   | 2.8   | 2.9   | 3.8                      | 8                        | 19.7                        | 19.7                              | 18.4                              |                                   |
| 133.7   | 133.8   | 135.2   | 143.9   | 149.8   | 151.8   | 16.6                     | 74.5                     | 46.2                        | 46.9                              | 50.9                              |                                   |
| 5.2   | 5.2   | 5.2   | 5.1   | 5.1   | 5.1   | 1.3                      | 13.4                     | na                          | na                                | na                                |                                   |
| 18  | 18  | 17.9  | 16.9  | 14.7  | 14.6  | 6.8                      | 14.5                     | 10.2                        | 10.4                              | 10.8                              |                                   |
| 3.2   | 3.2   | 3.2   | 3.2   | 3.2   | 3.3   | 1.3                      | 11.9                     | na                          | na                                | na                                |                                   |
| 18.8  | 19.5  | 19.7  | 20.2  | 20.3  | 20  | 7.1                      | 15.2                     | 57.7                        | 58.9                              | 59.4                              |                                   |
| 3.7   | 3.7   | 3.4   | 3.4   | 3.4   | 3.3   | 1.1                      | 11.5                     | na                          | na                                | na                                |                                   |
| 11  | 11  | 11  | 10.9  | 10.9  | 10.8  | 3.3                      | 6.7                      | 4.5                         | 4.5                               | 4.5                               |                                   |
| 8.4   | 8.6   | 8.7   | 8.6   | 8.5   | 8.6   | 8.2                      | 12.1                     | 33.7                        | 33.9                              | 32.9                              |                                   |

High Yield Results

|       |      |      |      |      |      |     |      |      |      |      |
|-------|------|------|------|------|------|-----|------|------|------|------|
| 2.8   | 2.8  | 2.7  | 2.8  | 2.8  | 2.8  | 7.3 | 9.8  | 23.8 | 22.3 | 23.8 |
| 11.3  | 11.3 | 11.2 | 10.6 | 3.3  | 2.8  | 1   | 13   | na   | na   | na   |
| 114.8 | 99.4 | 99.3 | 98.7 | 97.6 | 96   | 1.3 | 15.1 | na   | na   | na   |
| 69.9  | 70   | 69.5 | 69.6 | 69.3 | 68.6 | 8.8 | 20   | 35.2 | 25.6 | 24.4 |
| 43.5  | 43.8 | 44.1 | 44.1 | 44   | 43.9 | 1.7 | 13.6 | na   | na   | na   |
| 8.5   | 8.6  | 8.7  | 8.7  | 8.7  | 8.7  | 1.3 | 10.9 | na   | na   | na   |
| 35.2  | 36   | 37   | 37.8 | 37.9 | 37.8 | 1.7 | 19.7 | na   | na   | na   |

High Yield Results

| Gr. Profit Margin<br>FY 3 % | Gr. Profit Margin<br>FY 4 % | Gr. Profit Margin<br>FY 5 % | Net Profit Margin<br>last 12 mos.<br>%<br>gpm_y3 | Net Profit Margin<br>FY 1 %<br>npm_12m | Net Profit Margin<br>FY 2 %<br>npm_y1 | Net Profit Margin<br>FY 3 %<br>npm_y2 | Net Profit Margin<br>FY 4 %<br>npm_y3 | Net Profit Margin<br>FY 5 %<br>npm_y4 | Net Profit Margin<br>last 12 mos.<br>%<br>npm_y5 | Inventory turnover<br>invtrn_12m | Total Asset turnover<br>ta_trn_12m | Current Ratio<br>curr_q1 |
|-----------------------------|-----------------------------|-----------------------------|--|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--|----------------------------------|------------------------------------|--------------------------|
| 17.6                        | 18.7                        | 19.5                        | 4.7  | 4.9                                    | 4.6                                   | 4.6                                   | 2.4                                   | 3.5                                   | 10.2   | 0.9                              | 1.3                                |                          |
| na                          | na                          | na                          | 19.9   | 21.1                                   | 23.6                                  | 19                                    | 15                                    | 14.8                                  | na   | 0.1                              | na                                 |                          |
| na                          | na                          | na                          | 8.7  | 7.9                                    | 6.7                                   | 6.2                                   | 6                                     | 5.9                                   | na   | 0.2                              | na                                 |                          |
| 14.9                        | 10.2                        | 12                          | 3.7  | 6.4                                    | 4.3                                   | 3.1                                   | 4.6                                   | 4.5                                   | na   | 0.6                              | 1.4                                |                          |
| 25.7                        | 23                          | 22                          | 3.9  | 3.9                                    | 7                                     | 5.4                                   | 1.2                                   | -1.8                                  | 12   | 1                                | na                                 |                          |
| na                          | na                          | na                          | 15.4   | 17.3                                   | 16.7                                  | 13.6                                  | 11.2                                  | 10.5                                  | na   | 0.1                              | na                                 |                          |
| 74.3                        | 76.7                        | 78.9                        | 3.1  | 2.8                                    | 2.3                                   | 5                                     | 6.5                                   | 9                                     | 14.3   | 1.7                              | 1.2                                |                          |
| 8.4                         | 8.9                         | 7.8                         | 1.4  | 2.2                                    | -0.8                                  | 2.2                                   | 1.9                                   | 1.2                                   | 20.3   | 2.1                              | 1.6                                |                          |
| na                          | na                          | na                          | 12.8   | 13.2                                   | 12.6                                  | 11                                    | 10                                    | 8.5                                   | na   | 0.1                              | na                                 |                          |
| 12                          | 13.7                        | 15.1                        | 4.3  | 3                                      | 2.1                                   | 0.7                                   | 1.3                                   | 3.2                                   | 11.4   | 1.4                              | 1.2                                |                          |
| na                          | na                          | na                          | 22.4   | 24.2                                   | 23.7                                  | 20.4                                  | 17.5                                  | 16.8                                  | na   | 0.1                              | na                                 |                          |
| na                          | na                          | na                          | 20.3   | 21.1                                   | 19.3                                  | 15.2                                  | 12.4                                  | 9.3                                   | na   | 0.1                              | na                                 |                          |
| na                          | na                          | na                          | 16.2   | 18.1                                   | 17.7                                  | 15.3                                  | 8.4                                   | 7.4                                   | na   | 0.1                              | na                                 |                          |
| 51.6                        | 56.2                        | 59.9                        | 7.7  | 6.8                                    | 5.5                                   | 1.6                                   | 7                                     | 8                                     | na   | 0.3                              | na                                 |                          |
| 38.5                        | 38.7                        | 40.6                        | 2.1  | 2.8                                    | 3.5                                   | 5.6                                   | 5.2                                   | 5.6                                   | 3.5  | 1.1                              | 3.3                                |                          |
| 26.5                        | 27.3                        | 30.7                        | 10.6   | -4.1                                   | 2.3                                   | 3                                     | 1.2                                   | 4.5                                   | 32.6   | 1.5                              | 2.2                                |                          |
| 7.4                         | 11.5                        | 15.5                        | 1.6  | 1.9                                    | 1.2                                   | 1.2                                   | 2.1                                   | 3.6                                   | 13.4   | 1.8                              | 2.4                                |                          |
| 35.9                        | 32.4                        | 29.9                        | 16.1   | 12.2                                   | 7.7                                   | 5.6                                   | 5.5                                   | 2.3                                   | 9.6  | 1.8                              | 3.1                                |                          |
| 34.7                        | 34.5                        | 31.4                        | 6.1  | 5.5                                    | 5.5                                   | 5.5                                   | 4.4                                   | 4                                     | 3.5  | 1.6                              | 4.1                                |                          |
| na                          | na                          | na                          | 15.1   | 15.9                                   | 16.3                                  | 14                                    | 9.9                                   | 8                                     | na   | 0.1                              | na                                 |                          |
| 8.5                         | 8.6                         | 6.8                         | 2  | 2.4                                    | 1.5                                   | 2.6                                   | 1.8                                   | 0.7                                   | 7.3  | 1.9                              | 1.5                                |                          |
| 33.6                        | 33.3                        | 34.5                        | 4.2  | 4.8                                    | 4.6                                   | 4                                     | 1.4                                   | 3.2                                   | 4.2  | 1.2                              | 2.1                                |                          |
| na                          | na                          | na                          | 15.1   | 18.7                                   | 16.4                                  | 13.4                                  | 6.4                                   | 5.4                                   | na   | 0.1                              | na                                 |                          |
| 19.5                        | 17.3                        | 13.6                        | 7.7  | 7.7                                    | 4.2                                   | 5.8                                   | 4.6                                   | 2.6                                   | 11.9   | 0.9                              | 1.3                                |                          |
| 31.7                        | 32.4                        | 30.3                        | 10.5   | 11                                     | 5.6                                   | 8.1                                   | 8.4                                   | 13.2                                  | 5.4  | 1.1                              | 2.5                                |                          |
| 47.7                        | 47.3                        | 47                          | 8.7  | 8.8                                    | 9.7                                   | 9.7                                   | 9.4                                   | 9.9                                   | 96.8   | 1.3                              | 0.2                                |                          |
| 13.5                        | 12.3                        | 17.5                        | 3.5  | 2.1                                    | 1.3                                   | 3.2                                   | 2.9                                   | 6.2                                   | 6  | 1.1                              | 1.6                                |                          |
| 23.8                        | 23.6                        | 23.3                        | 0.7  | 0.7                                    | 0.7                                   | 0.8                                   | 0.9                                   | 1.2                                   | 15.7   | 3.5                              | 1.2                                |                          |
| na                          | na                          | na                          | 22.2   | 22.4                                   | 21.6                                  | 19.3                                  | 16.2                                  | 16                                    | na   | 0.1                              | na                                 |                          |
| na                          | na                          | na                          | 15.7   | 17.4                                   | 18                                    | 16.4                                  | 14.1                                  | 15.2                                  | na   | 0.1                              | na                                 |                          |
| na                          | na                          | na                          | 9.5  | 7.6                                    | 14                                    | 11.9                                  | 7.2                                   | 5.5                                   | na   | 0.1                              | na                                 |                          |
| na                          | na                          | na                          | 21.1   | 5.3                                    | 27.7                                  | 30.7                                  | 23.8                                  | 23.7                                  | na   | 0.1                              | na                                 |                          |
| 24.1                        | 23.5                        | 26.2                        | 6.7  | 3.3                                    | 2.8                                   | 5.9                                   | 4.5                                   | 7.9                                   | 8.7  | 0.7                              | 1.6                                |                          |
| 20.5                        | 20.2                        | 18.6                        | 2.6  | 2.6                                    | 1.9                                   | 3.2                                   | 2.1                                   | 1.5                                   | 4.3  | 1.5                              | 2.9                                |                          |
| 49.9                        | 49.2                        | 48.3                        | 12.8   | 12.6                                   | 3.8                                   | 4.9                                   | 4.4                                   | 4.2                                   | 16.9   | 1.3                              | 0.7                                |                          |
| na                          | na                          | na                          | 16.8   | 16.3                                   | 16.2                                  | 14.2                                  | 12.2                                  | 11.1                                  | na   | 0.1                              | na                                 |                          |
| 11.5                        | 8.7                         | 9.6                         | 3.9  | 4                                      | 3.6                                   | 3.6                                   | 2.4                                   | 3.2                                   | 34.2   | 1.7                              | 1.8                                |                          |
| na                          | na                          | na                          | 17.4   | 18                                     | 16.9                                  | 14.7                                  | 11.6                                  | 10.4                                  | na   | 0.1                              | na                                 |                          |
| 60.3                        | 60.3                        | 60.8                        | 4.9  | 5.6                                    | 4.4                                   | 6.3                                   | 6.3                                   | 7.6                                   | 7.5  | 1.5                              | 1.5                                |                          |
| na                          | na                          | na                          | 15.5   | 16.1                                   | 17.5                                  | 14.2                                  | 10                                    | 10.2                                  | na   | 0.1                              | na                                 |                          |
| 4.5                         | 3.7                         | 3.7                         | 0.8  | 0.8                                    | 0.8                                   | 0.8                                   | -0.4                                  | 0.7                                   | 13.1   | 4.1                              | 2.7                                |                          |
| 33.7                        | 33.6                        | 33.1                        | 6.7  | 7.5                                    | 5.9                                   | 7.7                                   | 6.8                                   | 7                                     | 3  | 1.2                              | 6.3                                |                          |

High Yield Results

|      |      |      |      |      |      |      |      |      |     |     |     |
|------|------|------|------|------|------|------|------|------|-----|-----|-----|
| 24.8 | 27.9 | 25.9 | 4.8  | 4    | 4.6  | 5    | 7    | 5.9  | 5.5 | 1.5 | 3.5 |
| na   | na   | na   | 12.8 | 12.6 | 13.3 | 14   | 9.2  | 8.4  | na  | 0.1 | na  |
| na   | na   | na   | 16.5 | 9.4  | 17.1 | 13.6 | 11.7 | 11.1 | na  | 0.1 | na  |
| 25.2 | 26   | 30.2 | 10.3 | 3.5  | 1.6  | 1.4  | 4.3  | 8.1  | 8.9 | 0.9 | 1.1 |
| na   | na   | na   | 22.8 | 22.8 | 32.3 | 33.9 | 30.2 | 25.6 | na  | 0.1 | na  |
| na   | na   | na   | 18.8 | 16.9 | 18.5 | 16   | 13   | 13   | na  | 0.1 | na  |
| na   | na   | na   | 24.6 | 27.7 | 28.4 | 25   | 19.9 | 18.3 | na  | 0.1 | na  |

High Yield Results

| Quick<br>Ratio | Long Term Liab        |                 |             | Cash      |           |           | Current Assets     |             |             | Current Assets |                    |                     | Net property equipment |  | Net property equipment |  |
|----------------|-----------------------|-----------------|-------------|-----------|-----------|-----------|--------------------|-------------|-------------|----------------|--------------------|---------------------|------------------------|--|------------------------|--|
|                | debt to total capital | to total assets | Latest qtr. | Cash FY 1 | Cash FY 2 | Cash FY 3 | Assets Latest qtr. | Assets FY 1 | Assets FY 2 | Assets FY 3    | Assets Latest qtr. | plant and equipment | plant and equipment    |  |                        |  |
|                | %                     | %               | %           | (\$ Mil)  | (\$ Mil)  | (\$ Mil)  | (\$ Mil)           | (\$ Mil)    | (\$ Mil)    | (\$ Mil)       | (\$ Mil)           | FY 1                | FY 1                   |  |                        |  |
|                | quick_q1              | ltd_tc_q1       | tl_ta_q1    | cash_q1   | cash_y1   | cash_y2   | cash_y3            | ca_q1       | ca_y1       | ca_y2          | ca_y3              | nppe_q1             | nppe_y1                |  |                        |  |
| 0.7            | 75.6                  | 84.8            | 0.3         | 0.2       | 0.1       | 0.1       | 50                 | 33.8        | 22.6        | 17.1           | 65.3               | 55.8                |                        |  |                        |  |
| na             | 1.8                   | 87.9            | 25.1        | 28.2      | 21.7      | 16.4      | na                 | na          | na          | na             | 13.9               | 13.3                |                        |  |                        |  |
| na             | 8.6                   | 83.6            | 19.6        | 19.5      | 19        | 18.1      | na                 | na          | na          | na             | 27.9               | 27.3                |                        |  |                        |  |
| 0.8            | 45.6                  | 58.8            | 7.6         | 4.5       | 3.5       | 7.9       | 9.8                | 13.5        | 13.5        | 17.8           | 62.1               | 60                  |                        |  |                        |  |
| na             | 47.4                  | 79.6            | 5543        | 5543      | 5145      | 4040      | na                 | na          | na          | na             | 12595              | 12595               |                        |  |                        |  |
| na             | 0                     | 93.3            | 441         | 483.3     | 283.8     | 309.4     | na                 | na          | na          | na             | 214.7              | 201.4               |                        |  |                        |  |
| 0.5            | 24.7                  | 48              | 9.5         | 14.3      | 66.4      | 21        | 93.3               | 82          | 127.8       | 73.2           | 170.5              | 159.1               |                        |  |                        |  |
| 1.4            | 49.2                  | 69.9            | 6           | 6.5       | 2.7       | 8.2       | 152.8              | 129.9       | 94.2        | 85.7           | 75.7               | 66.8                |                        |  |                        |  |
| na             | 0                     | 92.6            | 46.5        | 22.7      | 21.5      | 12.5      | na                 | na          | na          | na             | 8.3                | 8.1                 |                        |  |                        |  |
| 0.6            | 28.1                  | 52.2            | 4.2         | 3.5       | 3.3       | 4.8       | 725.9              | 686.1       | 606.3       | 840.3          | 1685.6             | 1691.1              |                        |  |                        |  |
| na             | 0                     | 87.9            | 40.3        | 33.1      | 38.5      | 35.6      | na                 | na          | na          | na             | 22.9               | 17.8                |                        |  |                        |  |
| na             | 0                     | 88.8            | 93.5        | 103.8     | 89        | 91.6      | na                 | na          | na          | na             | 37.7               | 38                  |                        |  |                        |  |
| na             | 45.7                  | 92              | 701.4       | 678.4     | 673.9     | 616.1     | na                 | na          | na          | na             | 209.9              | 188.4               |                        |  |                        |  |
| na             | 72.5                  | 81.1            | 22.1        | 27.3      | 26.2      | 22.9      | na                 | na          | na          | na             | 2258.3             | 2192.3              |                        |  |                        |  |
| 1.5            | 45.3                  | 54              | 0.1         | 3         | 0.8       | 0.1       | 56.9               | 43.8        | 27.2        | 27.9           | 13.6               | 13                  |                        |  |                        |  |
| 2.1            | 0.7                   | 25.3            | 34.3        | 7.4       | 10.7      | 13.1      | 83.5               | 77.5        | 89.1        | 93.7           | 36.5               | 42.1                |                        |  |                        |  |
| 2.3            | 50.6                  | 62.1            | 0.6         | 0         | 0.5       | 0.6       | 15.7               | 15.4        | 18.1        | 14.1           | 4.6                | 4.7                 |                        |  |                        |  |
| 2.4            | 0                     | 23              | 16.2        | 8.1       | 1.7       | 1.6       | 47.1               | 32.9        | 21          | 20.8           | 8.2                | 7.8                 |                        |  |                        |  |
| 1.9            | 0                     | 20              | 1.5         | 1.4       | 1.8       | 2.2       | 7.8                | 7.7         | 7.2         | 6.6            | 1.1                | 1.1                 |                        |  |                        |  |
| na             | 0                     | 92.2            | 18.4        | 22.9      | 20.2      | 14.1      | na                 | na          | na          | na             | 9.8                | 9.5                 |                        |  |                        |  |
| 0.6            | 22.5                  | 48              | 0.4         | 0.3       | 1.2       | 9.3       | 62.2               | 73.9        | 64.5        | 64.3           | 65.8               | 65.1                |                        |  |                        |  |
| 1              | 41.5                  | 68.3            | 321         | 261       | 173       | 426       | 10419              | 9468        | 8565        | 7591           | 4202               | 3954                |                        |  |                        |  |
| na             | 44.3                  | 92.5            | 3344.3      | 3511.4    | 2777.4    | 3079.7    | na                 | na          | na          | na             | 1023.1             | 987.2               |                        |  |                        |  |
| 0.7            | 47.8                  | 61.2            | 0           | 0         | 0         | 0         | 209                | 209         | 175.1       | 148.3          | 906.6              | 906.6               |                        |  |                        |  |
| 1.2            | 18.5                  | 41.9            | 28.8        | 36.4      | 24.2      | 76.6      | 649.6              | 624.4       | 568.9       | 591            | 661                | 558.7               |                        |  |                        |  |
| 0.1            | 0                     | 37.9            | 10.2        | 12.4      | 10.9      | 34.3      | 18.9               | 20.2        | 18.1        | 43.8           | 283.8              | 279.2               |                        |  |                        |  |
| 0.8            | 45.9                  | 67.5            | 7.2         | 9.8       | 11.5      | 15        | 327.6              | 281         | 307.7       | 294.4          | 513.3              | 478.1               |                        |  |                        |  |
| 0.3            | 54.6                  | 69.4            | 13.3        | 15.4      | 24.1      | 40.5      | 131.3              | 125.8       | 135.8       | 136.7          | 231.5              | 224.4               |                        |  |                        |  |
| na             | 3.3                   | 87.6            | 268.6       | 257       | 172.5     | 212.9     | na                 | na          | na          | na             | 74.9               | 74.3                |                        |  |                        |  |
| na             | 41.9                  | 91.9            | 35.4        | 33.2      | 23.3      | 17.2      | na                 | na          | na          | na             | 0                  | 17.8                |                        |  |                        |  |
| na             | 18                    | 92.1            | 53.6        | 60.5      | 56.1      | 48.7      | na                 | na          | na          | na             | 46.3               | 37.1                |                        |  |                        |  |
| na             | 0                     | 90.3            | 20.7        | 20.3      | 24        | 21.5      | na                 | na          | na          | na             | 16.1               | 9.7                 |                        |  |                        |  |
| 0.7            | 38.8                  | 56.1            | 42.6        | 55.8      | 27.2      | 13.4      | 397.2              | 371.3       | 327.2       | 324            | 1694.6             | 1669.2              |                        |  |                        |  |
| 1.4            | 34.4                  | 52.9            | 1.7         | 1.7       | 1.2       | 2.9       | 78.8               | 78.8        | 69.5        | 65.6           | 38.9               | 38.9                |                        |  |                        |  |
| 0.4            | 47.3                  | 75.6            | 173.9       | 101.8     | 140.4     | 61        | 1318.8             | 1316.6      | 1253.6      | 1067.6         | 1137.2             | 1113.4              |                        |  |                        |  |
| na             | 7.4                   | 90.5            | 24.7        | 31.3      | 27.4      | 28.5      | na                 | na          | na          | na             | 10.1               | 9.9                 |                        |  |                        |  |
| 1.6            | 37.3                  | 53.5            | 8.2         | 4.8       | 18.1      | 43        | 77.6               | 70.5        | 70.9        | 76.9           | 141.6              | 135                 |                        |  |                        |  |
| na             | 0                     | 89.3            | 27.2        | 32.5      | 28.2      | 28.1      | na                 | na          | na          | na             | 0                  | 7.6                 |                        |  |                        |  |
| 0.8            | 0                     | 53.5            | 22.9        | 19.4      | 60.7      | 42.3      | 385.3              | 322.7       | 314.4       | 298.2          | 59                 | 58                  |                        |  |                        |  |
| na             | 0                     | 90.2            | 37.5        | 56.5      | 27.6      | 23.3      | na                 | na          | na          | na             | 12.2               | 12.4                |                        |  |                        |  |
| 1              | 30.1                  | 51.4            | 3           | 12.4      | 15.8      | 14.4      | 188.2              | 157.3       | 160.5       | 152.5          | 61.1               | 60.5                |                        |  |                        |  |
| 2.6            | 19.6                  | 31.6            | 9.1         | 11.2      | 3         | 2.6       | 78                 | 76.5        | 64.2        | 62.2           | 29.1               | 26.2                |                        |  |                        |  |

High Yield Results

|     |      |      |       |        |        |        |        |       |       |        |        |       |
|-----|------|------|-------|--------|--------|--------|--------|-------|-------|--------|--------|-------|
| 1.9 | 1.3  | 25.8 | 2     | 2.6    | 2.5    | 3      | 23.7   | 24.8  | 23.4  | 23.7   | 13.1   | 13    |
| na  | 22.5 | 92.6 | 68.8  | 80.8   | 68.5   | 46.9   | na     | na    | na    | na     | 38.6   | 36.4  |
| na  | 29.6 | 91   | 1483  | 1488.7 | 1250.6 | 1246.2 | na     | na    | na    | na     | 514.4  | 544.7 |
| 0.9 | 36.1 | 56   | 43.3  | 13.3   | 38.3   | 67.7   | 1084.3 | 951.1 | 910.7 | 1016.1 | 3642.8 | 3685  |
| na  | 0    | 87.4 | 23.2  | 23.2   | 30.5   | 16.6   | na     | na    | na    | na     | 39.9   | 39.9  |
| na  | 0    | 87.8 | 40.8  | 47.9   | 47.6   | 50.9   | na     | na    | na    | na     | 22.9   | 21.9  |
| na  | 0    | 91.3 | 195.6 | 203.5  | 186.3  | 210.1  | na     | na    | na    | na     | 80.1   | 70.8  |

High Yield Results

| Net property<br>plant and<br>equipment | Net property<br>plant and<br>equipment | Other long<br>term assets | Other long<br>term assets | Other long<br>term assets | Other long<br>term assets | Total<br>Assets         | Total<br>Assets  | Total<br>Assets  | Total<br>Assets  | Current<br>liabilities  |
|--|--|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|------------------|------------------|------------------|-------------------------|
| FY 2<br>(\$ Mil)                       | FY 3<br>(\$ Mil)                       | Latest qtr.<br>(\$ Mil)   | FY 1<br>(\$ Mil)          | FY 2<br>(\$ Mil)          | FY 3<br>(\$ Mil)          | Latest qtr.<br>(\$ Mil) | FY 1<br>(\$ Mil) | FY 2<br>(\$ Mil) | FY 3<br>(\$ Mil) | Latest qtr.<br>(\$ Mil) |
| nppe_y2                                | nppe_y3                                | olta_q1                   | olta_y1                   | olta_y2                   | olta_y3                   | assets_q1               | assets_y1        | assets_y2        | assets_y3        | cl_q1                   |
| 40.9                                   | 24.9                                   | 0.1                       | 4.2                       | 0.4                       | 0                         | 115.4                   | 93.8             | 64               | 42               | 41.9                    |
| 9.6                                    | 7.5                                    | na                        | na                        | na                        | na                        | 538.9                   | 535.8            | 448.9            | 334              | na                      |
| 15.2                                   | 6.1                                    | na                        | na                        | na                        | na                        | 1294.6                  | 1179.3           | 1138.6           | 1017             | na                      |
| 57.1                                   | 55.9                                   | 3.3                       | 3.4                       | 2.9                       | 6.3                       | 75.3                    | 76.9             | 73.4             | 80               | 9.3                     |
| 10839                                  | 9319                                   | na                        | na                        | na                        | na                        | 53756                   | 53756            | 49539            | 43679            | na                      |
| 176.8                                  | 150.5                                  | na                        | na                        | na                        | na                        | 9988.8                  | 9123.3           | 7333.6           | 7004.5           | na                      |
| 114.3                                  | 97.6                                   | 56.7                      | 59.4                      | 63.7                      | 67                        | 320.5                   | 300.5            | 305.8            | 237.7            | 92.6                    |
| 69.1                                   | 66                                     | 57.2                      | 14.9                      | 10.9                      | 4.7                       | 285.8                   | 211.6            | 174.3            | 156.4            | 90.4                    |
| 7.3                                    | 6                                      | na                        | na                        | na                        | na                        | 1290.7                  | 1237.3           | 1070.3           | 792.5            | na                      |
| 1792.7                                 | 1933                                   | 123.7                     | 116.7                     | 112.3                     | 151.2                     | 2535.2                  | 2493.9           | 2511.4           | 2924.5           | 575.8                   |
| 15.6                                   | 15.1                                   | na                        | na                        | na                        | na                        | 1118.1                  | 953.9            | 858.3            | 830.1            | na                      |
| 36.8                                   | 34.1                                   | na                        | na                        | na                        | na                        | 1969.4                  | 1922.6           | 1810.7           | 1697.1           | na                      |
| 145.7                                  | 129.4                                  | na                        | na                        | na                        | na                        | 12675                   | 12149            | 10211.7          | 8895.7           | na                      |
| 1962.3                                 | 1964.3                                 | na                        | na                        | na                        | na                        | 3763.1                  | 3650.7           | 3392.1           | 3426.3           | na                      |
| 12.6                                   | 12                                     | 40                        | 41.6                      | 32.2                      | 32.1                      | 110.6                   | 98.4             | 72               | 72               | 13.7                    |
| 42.6                                   | 44.7                                   | 25.6                      | 27.5                      | 38.6                      | 27                        | 145.6                   | 147.1            | 170.2            | 165.4            | 26.6                    |
| 4.8                                    | 4.8                                    | 2.1                       | 2                         | 1.9                       | 0.2                       | 22.4                    | 22.1             | 24.7             | 19               | 5.3                     |
| 7.6                                    | 7.8                                    | 5.9                       | 4.7                       | 4                         | 3.8                       | 61.2                    | 45.4             | 32.7             | 32.4             | 13.5                    |
| 1                                      | 0.9                                    | 0                         | 0                         | 0                         | 0                         | 9                       | 8.8              | 8.3              | 7.5              | 1.7                     |
| 9.4                                    | 6                                      | na                        | na                        | na                        | na                        | 575                     | 516.2            | 482              | 368.5            | na                      |
| 66.5                                   | 63.2                                   | 7                         | 7.2                       | 7.8                       | 5.6                       | 135                     | 146.1            | 138.9            | 133              | 39.5                    |
| 3818                                   | 3755                                   | 3236                      | 2780                      | 2405                      | 2121                      | 17857                   | 16202            | 14788            | 13467            | 5199                    |
| 912.9                                  | 843.3                                  | na                        | na                        | na                        | na                        | 67967.1                 | 66798.1          | 59631.2          | 55068.4          | na                      |
| 815.5                                  | 767.1                                  | 38.3                      | 38.3                      | 31.4                      | 28.9                      | 1153.8                  | 1153.8           | 1022             | 944.4            | 166.4                   |
| 437.6                                  | 375.6                                  | 178.2                     | 211.2                     | 176                       | 160.5                     | 1488.8                  | 1394.4           | 1182.6           | 1127.1           | 241.5                   |
| 257.8                                  | 244.8                                  | 15                        | 13                        | 13.7                      | 13.5                      | 317.7                   | 312.4            | 289.7            | 302.1            | 100.5                   |
| 431.9                                  | 410.2                                  | 68                        | 67.3                      | 77.6                      | 55.5                      | 908.9                   | 826.4            | 817.2            | 760              | 182.8                   |
| 221.7                                  | 200.6                                  | 25                        | 28.4                      | 17.8                      | 15.3                      | 387.9                   | 378.6            | 375.3            | 352.5            | 106.2                   |
| 73.4                                   | 65                                     | na                        | na                        | na                        | na                        | 6055.3                  | 5938.2           | 5789.6           | 5459.6           | na                      |
| 12.6                                   | 7.3                                    | na                        | na                        | na                        | na                        | 1228.5                  | 1137.2           | 933.7            | 775.9            | na                      |
| 35.9                                   | 31.4                                   | na                        | na                        | na                        | na                        | 1670.3                  | 1397.8           | 1352.9           | 1283.4           | na                      |
| 10                                     | 10.5                                   | na                        | na                        | na                        | na                        | 805.8                   | 684.9            | 722.4            | 746.2            | na                      |
| 1692.2                                 | 1599.4                                 | 68.3                      | 40.7                      | 66.3                      | 75.5                      | 2160.2                  | 2081.2           | 2085.7           | 1998.8           | 272.4                   |
| 41.1                                   | 31.8                                   | 1                         | 1                         | 2.2                       | 2                         | 118.7                   | 118.7            | 112.7            | 99.3             | 27                      |
| 1214.2                                 | 1228.2                                 | 2367.9                    | 2396.9                    | 575.5                     | 520.1                     | 4823.9                  | 4826.9           | 3043.3           | 2815.9           | 1845.4                  |
| 8.9                                    | 7.9                                    | na                        | na                        | na                        | na                        | 656.3                   | 633.9            | 620.6            | 533              | na                      |
| 113.6                                  | 91                                     | 6.5                       | 1.4                       | 2.3                       | 2                         | 225.7                   | 207              | 186.8            | 170              | 37.3                    |
| 7.6                                    | 6.9                                    | na                        | na                        | na                        | na                        | 692.8                   | 685.3            | 702.8            | 677.8            | na                      |
| 44.7                                   | 50.1                                   | 132.3                     | 131.5                     | 70.7                      | 67.3                      | 576.6                   | 512.1            | 429.7            | 415.6            | 286.1                   |
| 5.4                                    | 5.5                                    | na                        | na                        | na                        | na                        | 803.5                   | 811.7            | 642.4            | 599.4            | na                      |
| 62.4                                   | 51.6                                   | 38.8                      | 39                        | 36.4                      | 44.1                      | 288                     | 256.9            | 259.3            | 248.2            | 86.9                    |
| 20.9                                   | 16.6                                   | 2.4                       | 2.2                       | 2.1                       | 1.7                       | 109.5                   | 104.9            | 87.2             | 80.6             | 12.8                    |

High Yield Results

|        |        |       |       |       |       |         |         |         |         |       |
|--------|--------|-------|-------|-------|-------|---------|---------|---------|---------|-------|
| 12.4   | 13.2   | 4.8   | 4.1   | 4.7   | 3.3   | 41.7    | 41.9    | 40.5    | 40.2    | 5.5   |
| 33.4   | 20.7   | na    | na    | na    | na    | 1715.2  | 1617.8  | 1597.5  | 978.5   | na    |
| 533.1  | 470.7  | na    | na    | na    | na    | 21600.8 | 21816.4 | 21415.5 | 20741.1 | na    |
| 3646.1 | 3605.8 | 123.5 | 140.5 | 128.2 | 123.3 | 4850.6  | 4776.6  | 4685    | 4745.2  | 622.4 |
| 38.9   | 37.6   | na    | na    | na    | na    | 4577.4  | 4577.4  | 3830.1  | 3159.3  | na    |
| 22.5   | 22.3   | na    | na    | na    | na    | 1359.4  | 1351    | 1346.8  | 1316.3  | na    |
| 65.5   | 58.8   | na    | na    | na    | na    | 5124.8  | 4742.4  | 4637.8  | 4284.6  | na    |

High Yield Results

| Current<br>liabilities<br>(\$ Mil) | FY 1<br>(\$ Mil) | cl_y1  | cl_y2 | cl_y3  | ltdebt_q1 | ltdebt_y1 | ltdebt_y2 | ltdebt_y3 | oltl_q1 | oltl_y1 | oltl_y2 | oltl_y3 | Other       | Other       | Other       | Other       | Total       | Total       |
|------------------------------------|------------------|--------|-------|--------|-----------|-----------|-----------|-----------|---------|---------|---------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
|                                    |                  |        |       |        |           |           |           |           |         |         |         |         | liabilities | liabilities | liabilities | liabilities | liabilities | liabilities |
|                                    |                  |        |       |        |           |           |           |           |         |         |         |         | long term   | long term   | long term   | long term   | liabilities | liabilities |
|                                    |                  |        |       |        |           |           |           |           |         |         |         |         | liabilities | liabilities | liabilities | liabilities | liabilities | liabilities |
| 25.6                               | 18.3             | 14.7   |       | 54.2   |           | 52.3      |           | 32.9      |         | 19      |         | 1.6     | 1.6         | 2.4         | 0.8         | 97.8        | 79.5        |             |
| na                                 | na               | na     |       | 1.2    |           | 1.2       |           | 6.2       |         | 1.3     |         | na      | na          | na          | na          | 473.6       | 479.4       |             |
| na                                 | na               | na     |       | 20     |           | 20        |           | 0         |         | 50      |         | na      | na          | na          | na          | 1081.7      | 1005.9      |             |
| 9.5                                | 9.3              | 12.8   |       | 26     |           | 28.7      |           | 29.1      |         | 28.5    |         | 9       | 9           | 6.1         | 11.6        | 44.3        | 47.3        |             |
| na                                 | na               | na     |       | 9858   |           | 9858      |           | 7650      |         | 6871    |         | na      | na          | na          | na          | 42797       | 42797       |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 0         |         | 0       |         | na      | na          | na          | na          | 9316.9      | 8522.6      |             |
| 69.8                               | 65.2             | 56.8   |       | 54.8   |           | 59.7      |           | 59.8      |         | 0.3     |         | 6.3     | 5           | 5.3         | 8.6         | 153.7       | 134.5       |             |
| 79.6                               | 58               | 35     |       | 83.2   |           | 31.9      |           | 21.8      |         | 25.7    |         | 26.3    | 14.4        | 16.8        | 9.8         | 199.8       | 125.8       |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 0         |         | 0       |         | na      | na          | na          | na          | 1194.9      | 1144.8      |             |
| 570.4                              | 441.4            | 704.3  |       | 473.9  |           | 532.1     |           | 766.5     |         | 951     |         | 273     | 246.5       | 204.6       | 192.2       | 1322.6      | 1349.1      |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 0         |         | 0       |         | na      | na          | na          | na          | 982.3       | 838.4       |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 4         |         | 0.3     |         | na      | na          | na          | na          | 1748.8      | 1728        |             |
| na                                 | na               | na     |       | 856.6  |           | 685.4     |           | 224.8     |         | 127.2   |         | na      | na          | na          | na          | 11655.7     | 11259.5     |             |
| na                                 | na               | na     |       | 1873.4 |           | 1805.1    |           | 1713.8    |         | 1724.6  |         | na      | na          | na          | na          | 3050.9      | 2988.3      |             |
| 13.4                               | 7.2              | 7.5    |       | 42.1   |           | 30.8      |           | 17        |         | 20      |         | 3.9     | 3.9         | 3.9         | 2.8         | 59.7        | 48.1        |             |
| 34.7                               | 39.4             | 36.7   |       | 0.8    |           | 0.9       |           | 1.1       |         | 1.1     |         | 9.4     | 12          | 11.7        | 3.6         | 36.8        | 47.6        |             |
| 6.5                                | 7.3              | 5.2    |       | 8.6    |           | 6.6       |           | 9.4       |         | 6.3     |         | 0       | 0.6         | 0.1         | 0.1         | 13.9        | 13.7        |             |
| 10.4                               | 7                | 9.7    |       | 0      |           | 0         |           | 0.1       |         | 0.1     |         | 0.6     | 0.6         | 0.6         | 0.7         | 14.1        | 11          |             |
| 1.9                                | 1.8              | 1.6    |       | 0      |           | 0         |           | 0         |         | 0       |         | 0.1     | 0.1         | 0.1         | 0.1         | 1.8         | 2           |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 0         |         | 0       |         | na      | na          | na          | na          | 530.1       | 475.9       |             |
| 47.8                               | 39.3             | 33.9   |       | 20.4   |           | 22.1      |           | 26.8      |         | 29.2    |         | 4.9     | 5           | 6.3         | 7           | 64.8        | 74.9        |             |
| 4481                               | 3883             | 3009   |       | 4023   |           | 3335      |           | 2929      |         | 3171    |         | 2971    | 2771        | 2611        | 2582        | 12193       | 10587       |             |
| na                                 | na               | na     |       | 4047.9 |           | 3569.8    |           | 1763.9    |         | 1790.1  |         | na      | na          | na          | na          | 62883.6     | 62099.7     |             |
| 166.4                              | 139.3            | 114    |       | 409.4  |           | 409.4     |           | 366.5     |         | 327.5   |         | 130.1   | 130.1       | 112         | 104.1       | 705.9       | 705.9       |             |
| 253.5                              | 224.2            | 206.2  |       | 196.4  |           | 114.2     |           | 55.3      |         | 23.3    |         | 186.5   | 194.6       | 170.8       | 78.3        | 624.4       | 562.3       |             |
| 99.5                               | 56.4             | 43.3   |       | 0      |           | 0         |           | 0         |         | 0       |         | 19.8    | 20.1        | 19.8        | 19.8        | 120.3       | 119.7       |             |
| 174.6                              | 161.7            | 151.9  |       | 250.4  |           | 201.4     |           | 220.8     |         | 218.9   |         | 180.3   | 173.5       | 168         | 60.1        | 613.5       | 549.4       |             |
| 101.7                              | 97.4             | 77.3   |       | 142.5  |           | 143.1     |           | 148.8     |         | 155.4   |         | 20.7    | 19.4        | 19.4        | 18.2        | 269.4       | 264.3       |             |
| na                                 | na               | na     |       | 25.8   |           | 31.5      |           | 32.4      |         | 15.1    |         | na      | na          | na          | na          | 5304.1      | 5214.3      |             |
| na                                 | na               | na     |       | 71.8   |           | 77.8      |           | 51.1      |         | 41.1    |         | na      | na          | na          | na          | 1129.1      | 1052.3      |             |
| na                                 | na               | na     |       | 28.8   |           | 24.9      |           | 35.3      |         | 36.3    |         | na      | na          | na          | na          | 1539.1      | 1292.8      |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 0         |         | 0       |         | na      | na          | na          | na          | 727.4       | 616.1       |             |
| 228.6                              | 198              | 161.4  |       | 601.3  |           | 633.5     |           | 707.1     |         | 634.2   |         | 338.8   | 299         | 260.8       | 247.6       | 1212.5      | 1161        |             |
| 27                                 | 22.3             | 21.3   |       | 29.4   |           | 29.4      |           | 31.4      |         | 20.4    |         | 6.4     | 6.4         | 5.8         | 6.2         | 62.7        | 62.7        |             |
| 1812.9                             | 1259.1           | 1105.1 |       | 1054.7 |           | 1103.1    |           | 759.5     |         | 632.6   |         | 747.6   | 763.3       | 563.6       | 515.7       | 3647.7      | 3679.3      |             |
| na                                 | na               | na     |       | 5      |           | 5         |           | 5         |         | 0       |         | na      | na          | na          | na          | 593.9       | 577.6       |             |
| 38.9                               | 36.4             | 27.2   |       | 62.4   |           | 50.4      |           | 39        |         | 37      |         | 21      | 19.7        | 19.8        | 14          | 120.8       | 108.9       |             |
| na                                 | na               | na     |       | 0      |           | 2         |           | 0         |         | 0       |         | na      | na          | na          | na          | 618.6       | 617.2       |             |
| 220.2                              | 155.1            | 137.3  |       | 0      |           | 0         |           | 0         |         | 0       |         | 22.3    | 22.5        | 20.3        | 21.4        | 308.4       | 242.7       |             |
| na                                 | na               | na     |       | 0      |           | 0         |           | 0         |         | 0       |         | na      | na          | na          | na          | 724.6       | 734.6       |             |
| 57.3                               | 67               | 55     |       | 60.2   |           | 60.4      |           | 56        |         | 60.3    |         | 1       | 1.3         | 3.3         | 5.3         | 148.1       | 119         |             |
| 12.2                               | 11.1             | 10.9   |       | 18.3   |           | 18.6      |           | 4.2       |         | 5       |         | 3.5     | 3.2         | 3.3         | 1.7         | 34.6        | 33.9        |             |

High Yield Results

|       |       |       |        |        |        |        |       |       |       |       |         |         |
|-------|-------|-------|--------|--------|--------|--------|-------|-------|-------|-------|---------|---------|
| 7     | 5.7   | 6.6   | 0.4    | 0.2    | 1.3    | 2      | 4.8   | 4.8   | 5.1   | 4.7   | 10.8    | 12      |
| na    | na    | na    | 36.9   | 37.3   | 54.2   | 13.9   | na    | na    | na    | na    | 1588.4  | 1506.2  |
| na    | na    | na    | 821.8  | 994.9  | 1051.6 | 1329.2 | na    | na    | na    | na    | 19649.5 | 20039.1 |
| 883.9 | 909.4 | 892.1 | 1203.1 | 1252.2 | 1244.9 | 1289.7 | 892.9 | 804.1 | 714.9 | 681.5 | 2718.3  | 2940.3  |
| na    | na    | na    | 0      | 0      | 0      | 0      | na    | na    | na    | na    | 4001.5  | 4001.5  |
| na    | na    | na    | 0      | 0      | 0      | 0      | na    | na    | na    | na    | 1193.9  | 1194.3  |
| na    | na    | na    | 0      | 0      | 0      | 0      | na    | na    | na    | na    | 4676.5  | 4324.1  |

**High Yield Results**

| Total<br>liabilities<br>(\$ Mil) | Total<br>liabilities<br>(\$ Mil) | Preferred<br>equity<br>(\$ Mil) | Preferred<br>equity<br>(\$ Mil) | Preferred<br>equity<br>(\$ Mil) | Preferred<br>equity<br>(\$ Mil) | Common<br>equity<br>(\$ Mil) |
|----------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| FY 2                             | FY 3                             | Latest qtr.                     | FY 1                            | FY 2                            | FY 3                            | Latest qtr.                  | FY 1                         | FY 2                         | FY 3                         | FY 4                         | FY 5                         |
| liab_y2                          | liab_y3                          | pref_q1                         | pref_y1                         | pref_y2                         | pref_y3                         | equity_q1                    | equity_y1                    | equity_y2                    | equity_y3                    | equity_y4                    | equity_y5                    |
| 53.6                             | 34.4                             | 0                               | 0                               | 0                               | 0                               | 17.6                         | 14.3                         | 10.4                         | 7.5                          | 6.5                          | 6.3                          |
| 396.9                            | 297.9                            | 0                               | 0                               | 0                               | 0                               | 65.3                         | 56.5                         | 52.1                         | 36.1                         | 32.4                         | 30.4                         |
| 954.6                            | 869                              | 0                               | 0                               | 0                               | 0                               | 212.9                        | 173.4                        | 183.9                        | 148                          | 131.1                        | 114.1                        |
| 44.6                             | 52.9                             | 0                               | 0                               | 0                               | 0                               | 31                           | 29.7                         | 28.9                         | 27.2                         | 26.4                         | 23.7                         |
| 38845                            | 36843                            | 0                               | 0                               | 2                               | 2                               | 10959                        | 10959                        | 10692                        | 6834                         | 7536                         | 6109                         |
| 6782.3                           | 6498.1                           | 0                               | 0                               | 0                               | 23.1                            | 671.9                        | 600.6                        | 551.3                        | 483.3                        | 409.6                        | 331.7                        |
| 130.3                            | 65.8                             | 0                               | 0                               | 0                               | 0                               | 166.8                        | 166                          | 175.5                        | 171.9                        | 160.3                        | 151.7                        |
| 96.6                             | 70.5                             | 0                               | 0                               | 0                               | 0                               | 85.9                         | 85.7                         | 77.7                         | 85.9                         | 54.2                         | 47.4                         |
| 1004                             | 732.1                            | 0                               | 0                               | 0                               | 0                               | 95.7                         | 92.5                         | 66.3                         | 60.4                         | 55                           | 50.9                         |
| 1412.5                           | 1847.5                           | 0                               | 0                               | 0                               | 0                               | 1212.5                       | 1144.8                       | 1098.8                       | 1077                         | 1135.9                       | 1140.5                       |
| 754.2                            | 736.2                            | 0                               | 0                               | 0                               | 0                               | 135.8                        | 115.5                        | 104.1                        | 93.9                         | 85                           | 76.8                         |
| 1629.4                           | 1541.1                           | 0                               | 0                               | 0                               | 0                               | 220.6                        | 194.7                        | 181.3                        | 156                          | 138.7                        | 129.8                        |
| 9376                             | 8173.2                           | 0.6                             | 0.6                             | 0.7                             | 0.8                             | 1018.7                       | 888.8                        | 835                          | 721.7                        | 568.3                        | 478.2                        |
| 2802.2                           | 2868.7                           | 3.4                             | 3.4                             | 3.4                             | 3.4                             | 708.8                        | 659                          | 586.5                        | 554.2                        | 610.6                        | 554.9                        |
| 28.1                             | 30.3                             | 0                               | 0                               | 0                               | 0                               | 50.9                         | 50.3                         | 43.9                         | 41.7                         | 37.3                         | 33.4                         |
| 52.1                             | 41.4                             | 0                               | 0                               | 0                               | 0                               | 108.8                        | 99.5                         | 118.1                        | 124                          | 125.3                        | 129.8                        |
| 16.8                             | 11.7                             | 0                               | 0                               | 0                               | 0                               | 8.5                          | 8.4                          | 8                            | 7.3                          | 6.9                          | 6.5                          |
| 7.6                              | 10.6                             | 0                               | 0                               | 0                               | 0                               | 47.1                         | 34.3                         | 25                           | 21.8                         | 20.5                         | 19.1                         |
| 1.9                              | 1.7                              | 0                               | 0                               | 0                               | 0                               | 7.2                          | 6.8                          | 6.4                          | 5.9                          | 5.4                          | 5.2                          |
| 443                              | 336.7                            | 0                               | 0                               | 0                               | 0                               | 44.9                         | 40.3                         | 39                           | 31.8                         | 28                           | 22.1                         |
| 72.4                             | 70.1                             | 0                               | 0                               | 0                               | 0                               | 70.2                         | 71.2                         | 66.5                         | 62.9                         | 44.9                         | 41.7                         |
| 9423                             | 8762                             | 610                             | 630                             | 648                             | 666                             | 5054                         | 4985                         | 4717                         | 4039                         | 3504                         | 3697                         |
| 55237.6                          | 51141.1                          | 160                             | 160                             | 160                             | 244                             | 4923.4                       | 4538.5                       | 4233.6                       | 3683.3                       | 0                            | 0                            |
| 617.8                            | 545.6                            | 0                               | 0                               | 0                               | 0                               | 447.9                        | 447.9                        | 404.3                        | 398.8                        | 382.1                        | 377                          |
| 450.3                            | 307.8                            | 0                               | 0                               | 0                               | 0                               | 864.5                        | 832                          | 732.2                        | 819.4                        | 794.5                        | 736.2                        |
| 76.1                             | 63.2                             | 0                               | 0                               | 0                               | 0                               | 197.4                        | 192.7                        | 213.5                        | 238.9                        | 217.3                        | 202.8                        |
| 550.4                            | 431                              | 29.7                            | 30.6                            | 32.5                            | 32.7                            | 265.7                        | 246.4                        | 234.3                        | 296.4                        | 215.5                        | 203.2                        |
| 265.6                            | 251                              | 0                               | 0                               | 0                               | 0                               | 118.5                        | 114.3                        | 109.8                        | 101.5                        | 88.6                         | 81.7                         |
| 5114.7                           | 4861.4                           | 0                               | 0                               | 0                               | 0                               | 751.2                        | 723.9                        | 674.9                        | 598.1                        | 542.1                        | 486.6                        |
| 851.5                            | 705.2                            | 0                               | 0                               | 0                               | 0                               | 99.4                         | 84.9                         | 82.2                         | 70.7                         | 61.6                         | 54.6                         |
| 1256.6                           | 1197                             | 0                               | 0                               | 0                               | 0                               | 131.2                        | 105                          | 96.3                         | 86.4                         | 76.1                         | 68.4                         |
| 651.5                            | 682.9                            | 0                               | 0                               | 0                               | 0                               | 78.4                         | 68.8                         | 70.9                         | 63.3                         | 56.9                         | 54.5                         |
| 1166                             | 1043.2                           | 0                               | 0                               | 0                               | 0                               | 947.7                        | 920.2                        | 919.7                        | 955.6                        | 914.8                        | 896.1                        |
| 59.5                             | 47.9                             | 0                               | 0                               | 0                               | 0                               | 55.9                         | 55.9                         | 53.3                         | 51.5                         | 48.3                         | 47.8                         |
| 2582.2                           | 2253.4                           | 100                             | 100                             | 100                             | 100                             | 1076.2                       | 1047.6                       | 361.1                        | 462.5                        | 750                          | 805.8                        |
| 568                              | 484.8                            | 0                               | 0                               | 0                               | 0                               | 62.5                         | 56.2                         | 52.6                         | 48.2                         | 44.4                         | 40.9                         |
| 95.2                             | 78.2                             | 0                               | 0                               | 0                               | 0                               | 104.9                        | 98                           | 91.5                         | 91.8                         | 64.1                         | 64.8                         |
| 637                              | 617                              | 0                               | 0                               | 0                               | 0                               | 74.2                         | 68.1                         | 65.8                         | 60.9                         | 56.2                         | 52.9                         |
| 175.4                            | 158.7                            | 0                               | 0                               | 0                               | 0                               | 268.2                        | 269.4                        | 254.4                        | 257                          | 241.1                        | 211.5                        |
| 579.1                            | 542.3                            | 0                               | 0                               | 0                               | 0                               | 78.9                         | 77.1                         | 63.3                         | 57.1                         | 52.3                         | 48.8                         |
| 126.4                            | 120.6                            | 0                               | 0                               | 0                               | 0                               | 139.9                        | 137.9                        | 133                          | 127.6                        | 122                          | 130.3                        |
| 18.6                             | 17.5                             | 0                               | 0                               | 0                               | 0                               | 74.9                         | 70.9                         | 68.6                         | 63.1                         | 54.7                         | 47.7                         |

High Yield Results

|         |         |     |     |     |     |        |        |        |        |        |        |
|---------|---------|-----|-----|-----|-----|--------|--------|--------|--------|--------|--------|
| 12.1    | 13.3    | 0   | 0   | 0   | 0   | 30.9   | 29.8   | 28.4   | 26.9   | 26.9   | 25.5   |
| 1485.4  | 908.9   | 0   | 0   | 1   | 0   | 126.7  | 111.6  | 111    | 69.5   | 38.2   | 16.7   |
| 19597.3 | 19109.8 | 150 | 150 | 150 | 150 | 1801.4 | 1627.3 | 1668.2 | 1481.3 | 1406.4 | 1267.1 |
| 2869.2  | 2863.3  | 0   | 0   | 0   | 0   | 2132.3 | 1836.3 | 1815.8 | 1881.9 | 1936.3 | 1910.6 |
| 3283.3  | 2673.1  | 0   | 0   | 0   | 0   | 575.9  | 575.9  | 546.8  | 486.2  | 424.1  | 368.4  |
| 1189.3  | 1168.8  | 0   | 0   | 0   | 0   | 165.4  | 156.6  | 157.5  | 147.5  | 137.9  | 111.7  |
| 4242.6  | 3907.4  | 0   | 0   | 0   | 0   | 448.3  | 418.2  | 395.2  | 377.2  | 373.1  | 323.7  |

High Yield Results

| Total<br>liabilities and<br>equity<br>Latest qtr.<br>(\$ Mil) | Total<br>liabilities and<br>equity<br>FY 1<br>(\$ Mil) | Total<br>liabilities and<br>equity<br>FY 2<br>(\$ Mil) | Total<br>liabilities and<br>equity<br>FY 3<br>(\$ Mil) | Telephone      | Street Address                                 |
|---|--|--|--|----------------|--|
| totloe_q1   | totloe_y1  | totloe_y2  | totloe_y3  | phone          | street   |
| 115.4   | 93.8   | 64   | 41.9   | (216) 946-2274 | Interstate Square I, Suite 300                 |
| 538.9   | 535.9  | 449  | 334  | (706) 595-9500 | 149 Main Street, P.O. Box 1020                 |
| 1294.6  | 1179.3   | 1138.5   | 1017   | (904) 992-1776 | 1776 American Heritage Life Dr                 |
| 75.3  | 77   | 73.5   | 80.1   | (916) 852-8005 | 11171 Sun Center Drive, Suite 120              |
| 53756   | 53756  | 49539  | 43679  | (810) 576-5741 | 1000 Chrysler Drive                            |
| 9988.8  | 9123.2   | 7333.6   | 7004.5   | (205) 933-3000 | 15 South 20th Street                           |
| 320.5   | 300.5  | 305.8  | 237.7  | (314) 231-1575 | 1706 Washington Avenue                         |
| 285.7   | 211.5  | 174.3  | 156.4  | (810) 478-7800 | 24600 Hallwood Court                           |
| 1290.6  | 1237.3   | 1070.3   | 792.5  | (860) 314-6400 | 222 Main Street, P.O. Box 1157                 |
| 2535.1  | 2493.9   | 2511.3   | 2924.5   | (214) 750-2400 | Fina Plaza, 8350 North Central Expressway      |
| 1118.1  | 953.9  | 858.3  | 830.1  | (717) 243-8003 | 1415 Ritner Highway                            |
| 1969.4  | 1922.7   | 1810.7   | 1697.1   | (513) 867-4700 | 300 High Street                                |
| 12675   | 12148.9  | 10211.7  | 8895.7   | (801) 246-5706 | 79 South Main Street, P.O. Box 30006           |
| 3763.1  | 3650.7   | 3392.1   | 3426.3   | (312) 621-6200 | 500 West Monroe Street                         |
| 110.6   | 98.4   | 72   | 72   | (812) 232-1000 | 1536 Beech Street                              |
| 145.6   | 147.1  | 170.2  | 165.4  | (610) 775-5900 | P.O. Box 1498                                  |
| 22.4  | 22.1   | 24.8   | 19   | (703) 750-2202 | 5250 Cherokee Avenue                           |
| 61.2  | 45.3   | 32.6   | 32.4   | (508) 337-5111 | Mansfield Corporate Center, 9 Hampshire Street |
| 9   | 8.8  | 8.3  | 7.6  | (214) 823-9941 | 3809 Parry Avenue                              |
| 575   | 516.2  | 482  | 368.5  | (616) 527-9450 | 230 West Main Street, P.O. Box 491             |
| 135   | 146.1  | 138.9  | 133  | (910) 786-2141 | 1373 Boggs Drive                               |
| 17857   | 16202  | 14788  | 13467  | (214) 431-1000 | 6501 Legacy Drive                              |
| 67967   | 66798.2  | 59631.2  | 55068.4  | (216) 689-6300 | 127 Public Square                              |
| 1153.8  | 1153.8   | 1022.1   | 944.4  | (360) 425-1550 | P.O. Box 639                                   |
| 1488.9  | 1394.3   | 1182.5   | 1127.2   | (216) 943-4200 | 29400 Lakeland Blvd.                           |
| 317.7   | 312.4  | 289.6  | 302.1  | (210) 654-9000 | 2211 Northeast Loop 410, Box 33069             |
| 908.9   | 826.4  | 817.2  | 760.1  | (610) 383-2000 | 50 South First Avenue                          |
| 387.9   | 378.6  | 375.4  | 352.5  | (317) 594-2100 | 9800 Crosspoint Boulevard                      |
| 6055.3  | 5938.2   | 5789.6   | 5459.5   | (410) 237-5900 | Two Hopkins Plaza, P.O. Box 1477               |
| 1228.5  | 1137.2   | 933.7  | 775.9  | (610) 367-6001 | Philadelphia & Reading Avenues, P.O. Box 547   |
| 1670.3  | 1397.8   | 1352.9   | 1283.4   | (606) 432-1414 | 208 North Mayo Trail, P.O. Box 2947            |
| 805.8   | 684.9  | 722.4  | 746.2  | (708) 574-3550 | 2215 York Road, Suite 208                      |
| 2160.2  | 2081.2   | 2085.7   | 1998.8   | (415) 576-8800 | One Maritime Plaza                             |
| 118.6   | 118.6  | 112.8  | 99.4   | (540) 980-7330 | One Pulaski Square, P.O. Box 1371              |
| 4823.9  | 4826.9   | 3043.3   | 2815.9   | (312) 222-7111 | Quaker Tower, P.O. Box 049001                  |
| 656.4   | 633.8  | 620.6  | 533  | (616) 927-2251 | 823 Riverview Drive                            |
| 225.7   | 206.9  | 186.7  | 170  | (313) 207-6200 | 47603 Halyard Drive                            |
| 692.8   | 685.3  | 702.8  | 677.9  | (412) 834-2310 | 111 South Main Street                          |
| 576.6   | 512.1  | 429.8  | 415.7  | (413) 562-3631 | 333 Western Avenue                             |
| 803.5   | 811.7  | 642.4  | 599.4  | (516) 727-2700 | 6 West Second Street                           |
| 288   | 256.9  | 259.4  | 248.2  | (513) 439-7500 | 3233 Newmark Drive                             |
| 109.5   | 104.8  | 87.2   | 80.6   | (813) 397-9611 | 10099 Seminole Boulevard, Post Office Box 4002 |

High Yield Results

|         |         |         |   |
|---------|---------|---------|---|
| 41.7    | 41.8    | 40.5    | 40.2 (203) 729-2255 112 Bridge Street, P.O. Box 460                 |
| 1715.1  | 1617.8  | 1597.4  | 978.4 (502) 781-5000 500 East Main Street, P.O. Box 90001           |
| 21600.9 | 21816.4 | 21415.5 | 20741.1 (503) 275-6111 111 S.W. Fifth Avenue                        |
| 4850.6  | 4776.6  | 4685    | 4745.2 (201) 628-2000 1600 Valley Road                              |
| 4577.4  | 4577.4  | 3830.1  | 3159.3 (206) 624-7930 425 Pike Street                               |
| 1359.3  | 1350.9  | 1346.8  | 1316.3 (304) 234-9000 1 Bank Plaza                                  |
| 5124.8  | 4742.3  | 4637.8  | 4284.6 (302) 651-1000 Rodney Square North, 1100 North Market Street |

| City             | State | Zip   |
|------------------|-------|-------|
| city             | state | zip   |
| Willoughby       | OH    | 44094 |
| Thomson          | GA    | 30824 |
| Jacksonville     | FL    | 32224 |
| Rancho Cordova   | CA    | 95670 |
| Auburn Hills     | MI    | 48326 |
| Birmingham       | AL    | 35233 |
| St. Louis        | MO    | 63103 |
| Farmington Hills | MI    | 48335 |
| Bristol          | CT    | 06010 |
| Dallas           | TX    | 75206 |
| Carlisle         | PA    | 17013 |
| Hamilton         | OH    | 45011 |
| Salt Lake City   | UT    | 84130 |
| Chicago          | IL    | 60661 |
| Terre Haute      | IN    | 47804 |
| Reading          | PA    | 19603 |
| Alexandria       | VA    | 22312 |
| Mansfield        | MA    | 02048 |
| Dallas           | TX    | 75226 |
| Ionia            | MI    | 48846 |
| Mount Airy       | NC    | 27030 |
| Plano            | TX    | 75024 |
| Cleveland        | OH    | 44114 |
| Longview         | WA    | 98632 |
| Wickliffe        | OH    | 44092 |
| San Antonio      | TX    | 78265 |
| Coatesville      | PA    | 19320 |
| Indianapolis     | IN    | 46256 |
| Baltimore        | MD    | 21201 |
| Boyertown        | PA    | 19512 |
| Pikeville        | KY    | 41501 |
| Oak Brook        | IL    | 60521 |
| San Francisco    | CA    | 94111 |
| Pulaski          | VA    | 24301 |
| Chicago          | IL    | 60604 |
| Benton Harbor    | MI    | 49022 |
| Plymouth         | MI    | 48170 |
| Greensburg       | PA    | 15601 |
| Westfield        | MA    | 01085 |
| Riverhead        | NY    | 11901 |
| Dayton           | OH    | 45342 |
| Seminole         | FL    | 34642 |

High Yield Results

|               |    |       |
|---------------|----|-------|
| Naugatuck     | CT | 06770 |
| Bowling Green | KY | 42101 |
| Portland      | OR | 97204 |
| Wayne         | NJ | 07470 |
| Seattle       | WA | 98101 |
| Wheeling      | WV | 26003 |
| Wilmington    | DE | 19890 |