Sale Methods

Agency Sales

Most of the sales and arrangements are done in the agency's office. Customers are coming and sitting with the travel agent and decide on the best way to travel according to their needs, requirements and budget.

Seminars

Seminars on travels to exotic places are held every week at the agency's facility or at chosen places such as universities, colleges, community centers etc. In the seminar a presentation of an exotic place is done by one of the agency's guide showing films and pictures, and explaining about the place. In the seminar, customers are registered for guided tours.

Catalogs

The agency distribute every 6 months a catalog that presents the tours and travels that are offered. The catalog includes order forms that people can fill out and send it in to the agency.